## Talanx Group

## Financial data supplement as of 30 September 2021

## Reporting by business segments and quarters

(starting from FY 2019)

## Group Key Figures

Earnings Overview

## Group P\&L

Primary Insurance P\&L
Industrial Lines P\&L
Retail Germany P\&L
Retail Germany P/C P\&L
Retail Germany Life P/L
Retail International P\&L
Retail Int. P\&C \& Life split
Retail International Central \& Eastern Europe P\&L
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Reinsurance P\&L
P/C Reinsurance P\&L
L/H Reinsurance P\&L
Corporate Operations P\&L
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Combined Ratios
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Balance Sheet
Equity
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Exchange rates

Note: In cases where figures differ from the figures originally published in financial reports, this is caused by adjustments as a consequence of changes to accounting regulations or their application,that are considered in the spreadsheets retroactively.

Note: The quarterly figures regarding the net assets, financial position and results of operations have been prepared in conformity with International Financial Reporting Standards. The presented financial information does not represent financial statements within the meaning of International Accounting Standard (IAS) 1.

| Group Key Figures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talanx Group | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY 2020' | Q1 2021 ${ }^{\prime}$ | Q2 2021 | Q3 2021 | $\text { Q3 } 2021 \text { vs. }$ | 9M 2020 | 9M 2021 | 9M 2021 vs. |
| Gross written premiums | 39.494 | 12.467 | 9.539 | 9.901 | 9.203 | 41.109 | 13.649 | 10.426 | 11.075 | 11.9\% | 31.907 | 35.150 | 10.2\% |
| By region |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Germany | 22\% | 26\% | 16\% | 13\% | 27\% | 21\% | 26\% | 12\% | 15\% | 2.0\% pts. | 19\% | 18\% | -0.7\% pts. |
| United Kingdom | 8\% | 7\% | 9\% | 9\% | 9\% | 9\% | 7\% | 10\% | 4\% | -5.5\% pts. | 8\% | 7\% | -1.4\% pts. |
| Central and Eastern Europe (CEE), including Turkey | 8\% | 6\% | 8\% | 8\% | 7\% | 7\% | 6\% | 8\% | 8\% | -0.3\% pts. | 7\% | 7\% | -0.1\% pts. |
| Rest of Europe | 16\% | 17\% | 14\% | 16\% | 15\% | 16\% | 18\% | 16\% | 18\% | 1.2\% pts. | 16\% | 17\% | 1.3\% pts. |
| USA | 20\% | 20\% | 22\% | 21\% | 16\% | 20\% | 20\% | 21\% | 24\% | 3.5\% pts. | 21\% | 22\% | 0.7\% pts. |
| Rest of North America | 3\% | 3\% | 3\% | 4\% | 2\% | 3\% | 3\% | 4\% | 4\% | 0.7\% pts. | 3\% | 4\% | 0.6\% pts. |
| Latin America | 8\% | 6\% | 7\% | 8\% | 7\% | 7\% | 5\% | 8\% | 8\% | -0.9\% pts. | 7\% | 7\% | -0.4\% pts. |
| Asia and Australia | 14\% | 13\% | 18\% | 19\% | 15\% | 16\% | 13\% | 18\% | 18\% | -0.8\% pts. | 16\% | 16\% | -0.2\% pts. |
| Africa | 2\% | 1\% | 1\% | 2\% | 1\% | 1\% | 1\% | 2\% | 2\% | 0.1\% pts. | 1\% | 2\% | 0.1\% pts. |
| By type and class of insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property/casualty primary insurance | 11.837 | 4.326 | 2.354 | 2.527 | 2.666 | 11.873 | 4.440 | 2.756 | 2.995 | 18.5\% | 9.207 | 10.191 | 10.7\% |
| Life primary insurance | 6.573 | 1.567 | 1.432 | 1.405 | 1.635 | 6.039 | 1.594 | 1.621 | 1.503 | 7.0\% | 4.404 | 4.717 | 7.1\% |
| Property/casualty reinsurance | 13.411 | 4.523 | 3.820 | 3.802 | 2.926 | 15.071 | 5.082 | 4.193 | 4.648 | 22.3\% | 12.145 | 13.924 | 14.6\% |
| Life/health reinsurance | 7.673 | 1.956 | 1.951 | 1.943 | 2.043 | 7.892 | 2.081 | 2.046 | 2.116 | 8.9\% | 5.849 | 6.244 | 6.7\% |
|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| Net premiums earned | 33.054 | 8.354 | 8.392 | 8.555 | 8.888 | 34.190 | 9.015 | 9.256 | 9.495 | 11.0\% | 25.301 | 27.767 | 9.7\% |
| Net technical result | -1.833 | -425 | -704 | -843 | -823 | -2.795 | -600 | -382 | -622 | -26.1\% | -1.972 | -1.605 | -18.6\% |
| Net investment income | 4.323 | 903 | 882 | 1.274 | 1.181 | 4.240 | 1.253 | 1.096 | 1.128 | -11.5\% | 3.059 | 3.477 | 13.7\% |
| Net return on investment | 3.5\% | 2.7\% | 2.7\% | 4.0\% | 3.5\% | 3.2\% | 3.5\% | 3.2\% | 3.3\% | -0.7\% pts. | 3.1\% | 3.3\% | 0.2\% pts. |
| Operating profit/loss (EBIT) | 2.430 | 559 | 186 | 546 | 380 | 1.671 | 625 | 707 | 506 | -7.2\% | 1.291 | 1.839 | 42.5\% |
| Net income (after financing costs and taxes) | 1.671 | 393 | 156 | 360 | 286 | 1.196 | 455 | 481 | 288 | -20.2\% | 910 | 1.223 | 34.5\% |
| attributable to non-controlling interests | 748 | 170 | 54 | 166 | 132 | 522 | 177 | 212 | 111 | -33.4\% | 390 | 500 | 28.3\% |
| attributable to shareholders of Talanx AG | 923 | 223 | 103 | 194 | 154 | 673 | 277 | 269 | 177 | -9.0\% | 520 | 723 | 39.2\% |
| Return on equity | 9.8\% | 9.0\% | 4.1\% | 7.6\% | 6.0\% | 6.6\% | 10.7\% | 10.3\% | 6.7\% | -0.9\% pts. | 6.8\% | 9.2\% | 2.4\% pts. |
| Earnings per share |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | 3.65 | 0.88 | 0.41 | 0.77 | 0.61 | 2.66 | 1.10 | 1.06 | 0.70 | -9.0\% | 2.06 | 2.86 | 39.2\% |
| Diluted earnings per share | 3.65 | 0.88 | 0.41 | 0.77 | 0.61 | 2.66 | 1.10 | 1.06 | 0.70 | -9.0\% | 2.06 | 2.86 | 39.2\% |
| Combined ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property/casualty primary insurance | 98.3\% | 99.8\% | 97.7\% | 99.2\% | 98.9\% | 98.9\% | 94.1\% | 95.7\% | 99.5\% | 0.3\% pts. | 98.9\% | 96.5\% | -2.4\% pts. |
| Property/casualty reinsurance | 98.2\% | 99.8\% | 104.8\% | 99.6\% | 102.1\% | 101.6\% | 96.2\% | 95.8\% | 101.5\% | 1.9\% pts. | 101.4\% | 97.9\% | $-3.5 \%$ pts. |
| EBIT margin |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Primary insurance | 5.1\% | 4.3\% | 4.3\% | 4.7\% | 3.2\% | 4.1\% | 8.4\% | 4.5\% | 5.6\% | 0.9\% pts. | 4.4\% | 6.2\% | 1.8\% pts. |
| Property/casualty reinsurance | 9.8\% | 9.1\% | -0.1\% | 8.4\% | 6.5\% | 6.0\% | 8.2\% | 11.8\% | 6.8\% | -1.6\% pts. | 5.8\% | 8.9\% | 3.1\% pts. |
| Life/health reinsurance | 8.1\% | 7.0\% | 5.0\% | 5.7\% | 4.0\% | 5.4\% | 4.9\% | 4.6\% | 2.1\% | $-3.6 \%$ pts. | 5.9\% | 3.9\% | -2.0\% pts. |
|  | FY 2019 | 31/03/2020 | 30/06/2020 | 30/09/2020 | 31.12.2020 ${ }^{1}$ |  | 31.03.2021' | 30/06/2021 | 30/09/2021 | $30.09 .2021 \text { vs. }$ |  |  |  |
| Policyholders' surplus | 20.089 | 19.542 | 20.115 | 20.306 | 20.598 |  | 21.368 | 21.437 | 21.852 | 6.1\% |  |  |  |
| Equity attributable to shareholders of Talanx AG | 10.149 | 9.716 | 10.106 | 10.194 | 10.392 |  | 10.424 | 10.442 | 10.651 | 2.5\% |  |  |  |
| Non-controlling interests | 6.461 | 6.346 | 6.518 | 6.626 | 6.732 |  | 6.726 | 6.741 | 6.937 | 3.0\% |  |  |  |
| Hybrid capital | 3.479 | 3.480 | 3.491 | 3.486 | 3.473 |  | 4.218 | 4.254 | 4.264 | 22.8\% |  |  |  |
| Assets under own management | 122.638 | 122.678 | 125.807 | 127.115 | 128.301 |  | 131.000 | 132.650 | 134.473 | 4.8\% |  |  |  |
| Total investments | 134.104 | 134.343 | 137.378 | 138.482 | 138.705 |  | 142.013 | 143.717 | 146.173 | 5.4\% |  |  |  |
| Total assets | 177.594 | 177.194 | 179.912 | 180.958 | 181.035 |  | 189.472 | 191.825 | 196.173 | 8.4\% |  |  |  |
| Carrying amount per share at end of period | 40.15 | 38.43 | 39.98 | 40.32 | 41.11 |  | 41.24 | 41.31 | 42.13 | 2.5\% |  |  |  |
| Share price at end of period | 44.18 | 30.06 | 32.98 | 27.52 | 31.76 |  | 36.16 | 34.48 | 36.88 | 16.1\% |  |  |  |
| Market capitalisation of Talanx AG at end of period | 11.169 | 7.599 | 8.337 | 6.957 | 8.029 |  | 9.141 | 8.716 | 9.323 | 16.1\% |  |  |  |
| Employees (as at the reporting date) | 23.324 | 23.422 | 23.508 | 23.498 | 23.527 |  | 23.404 | 23.762 | 23.865 | 1.4\% |  |  |  |


| Earnings Overview |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talanx Group | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY 2020' | Q1 2021' | Q2 2021 | Q3 2021 | $\begin{aligned} & \text { Q3 } 2021 \text { vs. } \\ & \text { O3 } 2020 \end{aligned}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| Gross written premiums | 39.494 | 12.467 | 9.539 | 9.901 | 9.203 | 41.109 | 13.649 | 10.426 | 11.075 | 11.9\% | 31.907 | 35.150 | 10.2\% |
| Net premiums earned | 33.054 | 8.354 | 8.392 | 8.555 | 8.888 | 34.190 | 9.015 | 9.256 | 9.495 | 11.0\% | 25.301 | 27.767 | 9.7\% |
| Net investment income | 4.323 | 903 | 882 | 1.274 | 1.181 | 4.240 | 1.253 | 1.096 | 1.128 | -11.5\% | 3.059 | 3.477 | 13.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EUR) | 3.65 | 0.88 | 0.41 | 0.77 | 0.61 | 2.66 | 1.10 | 1.06 | 0.70 | 24.5\% | 2.06 | 2.86 | 39.2\% |
| Dividend per share (EUR) | 1.50 |  |  |  |  | 1.50 |  |  |  |  |  |  |  |
| Equity (excl. non-controlling interests) | 10.149 | 9.716 | 10.106 | 10.194 | 10.392 | 10.392 | 10.424 | 10.442 | 10.651 | 3.1\% | 10.194 | 10.651 | 4.5\% |
| Return on equity (annualised) | 9.8\% | 9.0\% | 4.1\% | 7.6\% | 6.0\% | 6.6\% | 10.7\% | 10.3\% | 6.7\% | -0.9\% | 6.8\% | 9.2\% | 2.4\% |
| Net return on investment (annualised) | 3.5\% | 2.7\% | 2.7\% | 4.0\% | 3.5\% | 3.2\% | 3.5\% | 3.2\% | 3.3\% | -0.7\% | 3.1\% | 3.3\% | 0.2\% |
| Solvency 2 ratio (excluding transitional) | 211\% | 196\% | 191\% | 187\% | 206\% | 206\% | 215\% | 210\% | 204\% | 17\% | 187\% | 204\% | 17\% |
|  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { Q3 } 2021 \text { vs. } \\ & \text { Q3 } 2020 \end{aligned}$ | 9M 2020 |  | 9M 2021 vs. 9M 2020 |
| Industrial Lines | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 |  |  | 9M 2021 |  |
| Gross written premiums | 6.214 | 2.575 | 1.277 | 1.368 | 1.438 | 6.658 | 2.712 | 1.474 | 1.641 | 19.9\% | 5.220 | 5.826 | 11.6\% |
| Net premiums earned | 2.968 | 726 | 734 | 792 | 756 | 3.008 | 795 | 858 | 841 | 6.2\% | 2.252 | 2.495 | 10.8\% |
| Operating profit/loss (EBIT) | 159 | 30 | -12 | 10 | 20 | 48 | 51 | 46 | 54 | 432.5\% | 28 | 151 | 439.9\% |
| Net income (ex minorities) | 103 | 17 | -10 | 3 | 36 | 47 | 39 | 29 | 32 | 854.2\% | 10 | 101 | 864.4\% |
| Combined ratio | 101.4\% | 101.6\% | 107.7\% | 105.0\% | 103.8\% | 104.6\% | 98.7\% | 98.1\% | 99.1\% | -6.0\% | 104.8\% | 98.6\% | -6.2\% |
| Net return on investment (annualised) | 3.3\% | 1.5\% | 3.1\% | 2.7\% | 3.3\% | 2.6\% | 3.1\% | 2.4\% | 2.9\% | 0.2\% | 2.4\% | 2.8\% | 0.4\% |
|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ |  | 9M 2020 |  | $\begin{gathered} \text { 9M } 2021 \text { vs. } \\ 9 \mathrm{M} 2020 \\ \hline \end{gathered}$ |
| Retail Germany |  |  |  |  |  |  |  |  |  |  | 9M 2021 |  |
| Gross written premiums | 6.201 | 1.848 | 1.298 | 1.311 | 1.395 | 5.853 | 1.833 | 1.401 | 1.400 | 6.8\% |  | 4.458 | 4.633 | 3.9\% |
| Net premiums earned | 4.979 | 1.160 | 1.165 | 1.165 | 1.195 | 4.685 | 1.153 | 1.199 | 1.144 | -1.8\% | 3.490 | 3.495 | 0.1\% |
| Operating profit/loss (EBIT) | 230 | 32 | 62 | 74 | 35 | 203 | 137 | 21 | 76 | 3.8\% | 168 | 234 | 39.2\% |
| Net income (ex minorities) | 133 | 19 | 44 | 39 | 17 | 119 | 84 | 13 | 34 | -13.4\% | 102 | 131 | 27.9\% |
| Net return on investment (annualised) | 3.6\% | 2.3\% | 2.9\% | 5.3\% | 3.7\% | 3.6\% | 4.5\% | 3.8\% | 3.4\% | -1.8\% | 3.5\% | 3.9\% | 0.4\% |
|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2021 \quad \text { Q3 } 2020 \\ \hline \end{gathered}$ |  | 9M 2020 |  | 9M 2021 vs. 9M 2020 |
| Retail Germany - Property/Casualty |  |  |  |  |  |  |  |  |  |  | 9M 2021 |  |
| Gross written premiums | 1.588 | 774 | 231 | 265 | 233 | 1.502 | 781 | 251 | 276 | 4.3\% |  | 1.270 | 1.308 | 3.0\% |
| Net premiums earned | 1.486 | 348 | 348 | 361 | 276 | 1.334 | 346 | 321 | 308 | -14.8\% | 1.058 | 974 | -7.9\% |
| Operating profit/loss (EBIT) | 98 | -3 | 58 | 42 | 37 | 134 | 81 | 21 | -3 | -107.2\% | 96 | 99 | 2.4\% |
| Net combined ratio | 99.0\% | 103.8\% | 90.1\% | 93.6\% | 93.7\% | 95.4\% | 84.2\% | 99.7\% | 108.0\% | 14.4\% | 95.8\% | 96.8\% | 1.0\% |
| Net return on investment (annualised) | 3.0\% | 1.4\% | 2.4\% | 2.4\% | 2.3\% | 2.2\% | 2.7\% | 2.2\% | 2.4\% | 0.0\% | 2.1\% | 2.5\% | 0.4\% |
|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2021 \begin{array}{c} \text { Q3 } 2020 \end{array} \\ \hline \end{gathered}$ |  | 9M 2020 |  | 9M 2021 vs. 9M 2020 |
| Retail Germany - Life |  |  |  |  |  |  |  |  |  |  | 9M 2021 |  |
| Gross written premiums | 4.612 | 1.075 | 1.067 | 1.047 | 1.162 | 4.351 | 1.052 | 1.150 | 1.124 | 7.4\% |  | 3.189 | 3.326 | 4.3\% |
| Net premiums earned | 3.493 | 812 | 817 | 804 | 919 | 3.352 | 807 | 879 | 836 | 4.0\% | 2.432 | 2.521 | 3.6\% |
| Operating profit/loss (EBIT) | 131 | 36 | 4 | 32 | -2 | 70 | 56 | 0 | 79 | 147.8\% | 72 | 135 | 88.6\% |
| Net return on investment (annualised) | 3.7\% | 2.4\% | 3.0\% | 5.5\% | 3.8\% | 3.7\% | 4.6\% | 3.9\% | 3.5\% | -2.0\% | 3.6\% | 4.0\% | 0.4\% |
|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 |  | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 |  | $\begin{aligned} & \text { 9M } 2021 \text { vs. } \\ & 9 \mathrm{M} 2020 \\ & \hline \end{aligned}$ |
| Retail International |  |  |  |  |  |  |  |  | Q3 2021 |  |  | 9M 2021 |  |
| Gross written premiums | 6.111 | 1.513 | 1.244 | 1.282 | 1.487 | 5.527 | 1.519 | 1.532 | 1.489 | 16.2\% | 4.040 | 4.541 | 12.4\% |
| Net premiums earned | 5.343 | 1.341 | 1.167 | 1.170 | 1.272 | 4.950 | 1.309 | 1.321 | 1.293 | 10.5\% | 3.678 | 3.923 | 6.7\% |
| Operating profit/loss (EBIT) | 283 | 75 | 81 | 64 | 46 | 266 | 87 | 86 | 54 | -15.1\% | 220 | 227 | 3.1\% |
| Net income (ex minorities) | 164 | 43 | 46 | 38 | 33 | 160 | 54 | 50 | 31 | -17.6\% | 127 | 135 | 6.7\% |
| Net combined ratio (property/casualty) | 95.5\% | 96.6\% | 91.8\% | 95.9\% | 96.1\% | 95.2\% | 93.9\% | 91.8\% | 97.0\% | 1.1\% | 94.8\% | 94.3\% | -0.6\% |
| Net return on investment (annualised) | 3.3\% | 3.0\% | 2.5\% | 2.5\% | 2.5\% | 2.6\% | 2.9\% | 2.8\% | 2.4\% | -0.1\% | 2.6\% | 2.7\% | 0.1\% |


| Primary Insurance (excl. Corp. Ops. and Cons.) | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross written premiums | 18.525 | 5.937 | 3.820 | 3.962 | 4.320 | 18.038 | 6.064 | 4.407 | 4.530 | 14.3\% | 13.718 | 15.001 | 9.4\% |
| Net premiums earned | 13.290 | 3.227 | 3.066 | 3.127 | 3.223 | 12.643 | 3.257 | 3.378 | 3.277 | 4.8\% | 9.420 | 9.913 | 5.2\% |
| Operating profit/loss (EBIT) | 673 | 138 | 131 | 147 | 102 | 518 | 274 | 153 | 185 | 25.1\% | 416 | 612 | 47.0\% |
| Net income (excl. non-controlling interests) | 400 | 80 | 79 | 80 | 87 | 326 | 177 | 92 | 97 | 21.5\% | 239 | 366 | 53.2\% |
| Net combined ratio (property/casualty) | 98.3\% | 99.8\% | 97.7\% | 99.2\% | 98.9\% | 98.9\% | 94.1\% | 95.7\% | 99.5\% | 0.3\% | 98.9\% | 96.5\% | -2.4\% |
| Net return on investment (annualised) | 3.5\% | 2.3\% | 2.9\% | 4.5\% | 3.4\% | 3.3\% | 4.0\% | 3.4\% | 3.2\% | -1.3\% | 3.2\% | 3.5\% | 0.3\% |
| Reinsurance | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY 2020' | Q1 2021' | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| Gross written premiums | 22.598 | 6.975 | 6.171 | 6.149 | 5.475 | 24.770 | 7.809 | 6.655 | 7.155 | 16.4\% | 19.295 | 21.620 | 12.0\% |
| Net premiums earned | 19.730 | 5.091 | 5.287 | 5.394 | 5.589 | 21.361 | 5.693 | 5.822 | 6.118 | 13.4\% | 15.771 | 17.634 | 11.8\% |
| Operating profit/loss (EBIT) | 1.818 | 427 | 82 | 406 | 315 | 1.230 | 408 | 556 | 326 | -19.8\% | 915 | 1.290 | 40.9\% |
| Net income (excl. non-controlling interests) | 619 | 149 | 51 | 134 | 107 | 442 | 153 | 183 | 91 | -32.1\% | 334 | 427 | 27.8\% |
| Net return on investment (annualised) | 3.5\% | 3.3\% | 2.3\% | 3.1\% | 3.7\% | 3.1\% | 2.5\% | 3.0\% | 3.4\% | 10.7\% | 2.9\% | 3.0\% | 0.1\% |
|  |  |  |  |  |  |  |  |  |  | Q3 2021 vs. |  |  | 9M 2021 vs. |
| Property/Casualty Reinsurance | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q3 2020 | 9M 2020 | 9M 2021 | 9M 2020 |
| Gross written premiums | 14.781 | 4.986 | 4.188 | 4.173 | 3.396 | 16.744 | 5.693 | 4.574 | 5.003 | 19.9\% | 13.348 | 15.269 | 14.4\% |
| Net premiums earned | 12.798 | 3.338 | 3.531 | 3.643 | 3.693 | 14.205 | 3.863 | 3.984 | 4.229 | 16.1\% | 10.512 | 12.076 | 14.9\% |
| Operating profit/loss (EBIT) | 1.256 | 305 | -5 | 307 | 239 | 845 | 318 | 471 | 287 | -6.5\% | 606 | 1.076 | 77.4\% |
| Combined ratio | 98.2\% | 99.8\% | 104.8\% | 99.6\% | 102.1\% | 101.6\% | 96.2\% | 95.8\% | 101.5\% | 1.9\% | 101.4\% | 97.9\% | -3.5\% |
|  |  |  |  |  |  |  |  |  |  | Q3 2021 vs. |  |  | 9M 2021 vs. |
| Life/Health Reinsurance | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q3 2020 | 9M 2020 | 9M 2021 | 9M 2020 |
| Gross written premiums | 7.816 | 1.989 | 1.983 | 1.975 | 2.079 | 8.026 | 2.116 | 2.082 | 2.152 | 9.0\% | 5.947 | 6.350 | 6.8\% |
| Net premiums earned | 6.932 | 1.753 | 1.756 | 1.751 | 1.896 | 7.155 | 1.830 | 1.839 | 1.889 | 7.9\% | 5.259 | 5.558 | 5.7\% |
| Operating profit/loss (EBIT) | 562 | 123 | 87 | 100 | 76 | 385 | 90 | 85 | 39 | -60.7\% | 309 | 214 | -30.7\% |

## Consolidated statement of income

| Talanx Group | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY 2020' | Q1 2021 ${ }^{\prime}$ | Q2 2021 | Q3 2021 | $\begin{aligned} & \text { Q3 } 2021 \text { vs. } \\ & \text { Q3 } 2020 \end{aligned}$ | 9M 2020 | 9M 2021 | 9M 2021 vs 9M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 39.494 | 12.467 | 9.539 | 9.901 | 9.203 | 41.109 | 13.649 | 10.426 | 11.075 | 11.9\% | 31.907 | 35.150 | 10.2\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 943 | 220 | 226 | 203 | 241 | 890 | 242 | 267 | 234 | 15.6\% | 649 | 743 | 14.6\% |
| 3. Ceded written premiums | 4.473 | 1.548 | 997 | 1.321 | 953 | 4.819 | 1.826 | 1.111 | 1.329 | 0.6\% | 3.866 | 4.266 | 10.4\% |
| 4. Change in gross unearned premiums | -1.065 | -2.794 | 142 | 23 | 1.183 | -1.446 | -3.271 | 407 | 219 | 863.4\% | -2.629 | -2.645 | 0.6\% |
| 5. Change in ceded unearned premiums | -42 | -449 | 65 | -155 | 303 | -235 | -705 | 198 | 235 | -251.8\% | -538 | -272 | -49.5\% |
| Net premiums earned | 33.054 | 8.354 | 8.392 | 8.555 | 8.888 | 34.190 | 9.015 | 9.256 | 9.495 | 11.0\% | 25.301 | 27.767 | 9.7\% |
| 6. Claims and claims expenses (gross) | 29.210 | 7.245 | 7.090 | 8.037 | 8.314 | 30.686 | 8.123 | 8.087 | 9.526 | 18.5\% | 22.372 | 25.737 | 15.0\% |
| Reinsurers' share | 2.845 | 628 | 309 | 870 | 960 | 2.767 | 723 | 713 | 1.581 | 81.8\% | 1.807 | 3.017 | 67.0\% |
| Claims and claims expenses (net) | 26.366 | 6.617 | 6.781 | 7.167 | 7.354 | 27.919 | 7.400 | 7.375 | 7.945 | 10.9\% | 20.565 | 22.720 | 10.5\% |
| 7. Acquisition costs and administrative expenses (gross) | 9.141 | 2.369 | 2.431 | 2.385 | 2.512 | 9.697 | 2.365 | 2.405 | 2.326 | -2.5\% | 7.185 | 7.096 | -1.2\% |
| Reinsurers' share | 698 | 217 | 132 | 186 | 176 | 711 | 189 | 183 | 160 | -13.9\% | 535 | 532 | -0.5\% |
| Acquisition costs and administrative expenses (net) | 8.442 | 2.153 | 2.298 | 2.199 | 2.336 | 8.986 | 2.176 | 2.222 | 2.165 | -1.5\% | 6.650 | 6.564 | -1.3\% |
| 8. Other technical income | 60 | 18 | 14 | 14 | 20 | 66 | 15 | 10 | 13 | -5.9\% | 46 | 39 | -15.4\% |
| Other technical expenses | 139 | 28 | 30 | 45 | 41 | 145 | 54 | 52 | 20 | -55.3\% | 104 | 127 | 21.9\% |
| Other technical result | -79 | -10 | -17 | -32 | -22 | -80 | -38 | -42 | -7 | -77.1\% | -58 | -88 | 51.2\% |
| Net technical result | -1.833 | -425 | -704 | -843 | -823 | -2.795 | -600 | -382 | -622 | -26.1\% | -1.972 | -1.605 | -18.6\% |
| 9a. Investment income | 4.909 | 1.275 | 987 | 1.489 | 1.415 | 5.166 | 1.383 | 1.294 | 1.323 | -11.2\% | 3.751 | 4.000 | 6.6\% |
| 9b. Investment expenses | 779 | 453 | 152 | 239 | 292 | 1.136 | 258 | 237 | 235 | -1.8\% | 844 | 730 | -13.6\% |
| Net income from assets under own management | 4.130 | 822 | 836 | 1.250 | 1.123 | 4.030 | 1.125 | 1.057 | 1.088 | -12.9\% | 2.907 | 3.270 | 12.5\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | -1 | 0 | 1 | 0 | 1 | 39.3\% | 1 | 3 | 170.5\% |
| Net interest income from funds withheld and contract deposits | 190 | 81 | 46 | 24 | 59 | 210 | 127 | 38 | 39 | 63.1\% | 151 | 204 | 35.1\% |
| Net investment income | 4.323 | 903 | 882 | 1.274 | 1.181 | 4.240 | 1.253 | 1.096 | 1.128 | -11.5\% | 3.059 | 3.477 | 13.7\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 35 | 10 | 0 | 66 | 24 | 100 | 18 | 11 | 9 | -86.1\% | 76 | 38 | -50.7\% |
| 10a. Other income | 1.114 | 605 | 148 | 334 | 346 | 1.432 | 568 | 254 | 268 | -19.6\% | 1.087 | 1.090 | 0.3\% |
| 10b. Other expenses | 1.173 | 523 | 140 | 220 | 323 | 1.207 | 596 | 260 | 267 | 21.6\% | 883 | 1.123 | 27.2\% |
| Other income/expenses | -60 | 81 | 8 | 114 | 22 | 226 | -28 | -6 | 1 | -99.0\% | 204 | -33 | -116.4\% |
| Profit before goodwill impairments | 2.430 | 559 | 186 | 546 | 380 | 1.671 | 625 | 707 | 506 | -7.2\% | 1.291 | 1.839 | 42.5\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 2.430 | 559 | 186 | 546 | 380 | 1.671 | 625 | 707 | 506 | -7.2\% | 1.291 | 1.839 | 42.5\% |
| Financing costs | 191 | 51 | 52 | 51 | 45 | 198 | 42 | 46 | 46 | -9.0\% | 154 | 135 | -12.4\% |
| Taxes on income | 568 | 116 | -22 | 135 | 49 | 277 | 128 | 180 | 173 | 28.4\% | 228 | 481 | 111.2\% |
| Net income | 1.671 | 393 | 156 | 360 | 286 | 1.196 | 455 | 481 | 288 | -20.2\% | 910 | 1.223 | 34.5\% |
| attributable to non-controlling interests | 748 | 170 | 54 | 166 | 132 | 522 | 177 | 212 | 111 | -33.4\% | 390 | 500 | 28.3\% |
| attributable to shareholders of Talanx AG | 923 | 223 | 103 | 194 | 154 | 673 | 277 | 269 | 177 | -9.0\% | 520 | 723 | 39.2\% |
| Basic earnings per share | 3.65 | 0.88 | 0.41 | 0.77 | 0.61 | 2.66 | 1.10 | 1.06 | 0.70 | -9.0\% | 2.06 | 2.86 | 39.2\% |
| Diluted earnings per share | 3.65 | 0.88 | 0.41 | 0.77 | 0.61 | 2.66 | 1.10 | 1.06 | 0.70 | -9.0\% | 2.06 | 2.86 | 39.2\% |
| Retention ratio | 88.4\% | 87.4\% | 89.3\% | 86.4\% | 89.4\% | 88.0\% | 86.4\% | 89.1\% | 87.7\% | 1.4\% pts. | 87.6\% | 87.6\% | 0.0\% |
| Net expense ratio (property/casualty) | 29.0\% | 28.6\% | 29.1\% | 27.0\% | 28.8\% | 28.4\% | 26.9\% | 28.3\% | 27.0\% | -0.1\% pts. | 28.2\% | 27.4\% | -0.8\% |
| Net loss ratio (property/casualty) | 69.5\% | 71.4\% | 73.9\% | 72.9\% | 72.7\% | 72.7\% | 69.2\% | 67.6\% | 74.2\% | 1.2\% pts. | 72.8\% | 70.4\% | -2.4\% |
| Net combined ratio (property/casualty) | 98.3\% | 99.8\% | 102.7\% | 99.7\% | 101.3\% | 100.9\% | 96.1\% | 95.7\% | 100.9\% | 1.2\% pts. | 100.7\% | 97.6\% | -3.1\% |
| Net return on investment | 3.5\% | 2.7\% | 2.7\% | 4.0\% | 3.5\% | 3.2\% | 3.5\% | 3.2\% | 3.3\% | -0.7\% pts. | 3.1\% | 3.3\% | 0.2\% |
| EBIT margin | 7.4\% | 6.7\% | 2.2\% | 6.4\% | 4.3\% | 4.9\% | 6.9\% | 7.6\% | 5.3\% | -1.0\% pts. | 5.1\% | 6.6\% | 1.5\% |
| Tax ratio | 25.4\% | 22.7\% | -16.5\% | 27.2\% | 14.5\% | 18.8\% | 22.0\% | 27.3\% | 37.5\% | 10.4\% pts. | 20.0\% | 28.2\% | 8.2\% |
| Return on equity | 9.8\% | 9.0\% | 4.1\% | 7.6\% | 6.0\% | 6.6\% | 10.7\% | 10.3\% | 6.7\% | -0.9\% pts. | 6.8\% | 9.2\% | 2.4\% |

${ }^{1}$ Adjusted according to IAS 8

Consolidated statement of income by division/reportable segment

| Primary Insurance: Sum of Industrial Lines, Retail Germany, and Retail International | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \mathrm{vs} . \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. <br> 9M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 18.525 | 5.937 | 3.820 | 3.962 | 4.320 | 18.038 | 6.064 | 4.407 | 4.530 | 14.3\% | 13.718 | 15.001 | 9.4\% |
| of which attributable to other divisions/segments | 115 | 44 | 34 | 30 | 19 | 126 | 30 | 30 | 32 | 8.0\% | 107 | 92 | -13.6\% |
| of which attributable to third parties | 18.410 | 5.893 | 3.786 | 3.932 | 4.301 | 17.912 | 6.033 | 4.377 | 4.498 | 14.4\% | 13.611 | 14.908 | 9.5\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 943 | 220 | 226 | 203 | 241 | 890 | 242 | 267 | 234 | 15.6\% | 649 | 743 | 14.6\% |
| 3. Ceded written premiums | 3.889 | 1.459 | 903 | 901 | 1.067 | 4.330 | 1.578 | 1.066 | 1.161 | 28.9\% | 3.263 | 3.805 | 16.6\% |
| 4. Change in gross unearned premiums | -558 | -1.519 | 423 | 366 | 329 | -401 | -1.575 | 403 | 275 | -24.9\% | -731 | -897 | 22.8\% |
| 5. Change in ceded unearned premiums | -156 | -488 | 47 | 97 | 117 | -227 | -589 | 99 | 132 | 36.5\% | -344 | -357 | 3.8\% |
| Net premiums earned | 13.290 | 3.227 | 3.066 | 3.127 | 3.223 | 12.643 | 3.257 | 3.378 | 3.277 | 4.8\% | 9.420 | 9.913 | 5.2\% |
| 6. Claims and claims expenses (gross) | 14.113 | 3.287 | 3.009 | 3.618 | 3.547 | 13.461 | 3.604 | 3.861 | 4.065 | 12.4\% | 9.914 | 11.530 | 16.3\% |
| Reinsurers' share | 2.444 | 553 | 502 | 657 | 700 | 2.412 | 611 | 722 | 1.024 | 55.7\% | 1.712 | 2.357 | 37.7\% |
| Claims and claims expenses (net) | 11.668 | 2.734 | 2.507 | 2.960 | 2.848 | 11.050 | 2.992 | 3.139 | 3.041 | 2.7\% | 8.202 | 9.173 | 11.8\% |
| 7. Acquisition costs and administrative expenses (gross) | 4.057 | 1.039 | 1.082 | 1.073 | 1.183 | 4.377 | 969 | 892 | 917 | -14.5\% | 3.194 | 2.778 | -13.0\% |
| Reinsurers' share | 906 | 263 | 193 | 232 | 334 | 1.022 | 271 | 255 | 282 | 21.3\% | 688 | 808 | 17.4\% |
| Acquisition costs and administrative expenses (net) | 3.152 | 776 | 890 | 841 | 849 | 3.355 | 698 | 636 | 635 | -24.4\% | 2.506 | 1.970 | -21.4\% |
| 8. Other technical income | 55 | 18 | 13 | 14 | 20 | 65 | 16 | 10 | 13 | -6.3\% | 46 | 39 | -15.2\% |
| Other technical expenses | 119 | 26 | 27 | 31 | 48 | 132 | 48 | 58 | 6 | -79.4\% | 84 | 112 | 33.2\% |
| Other technical result | -63 | -8 | -13 | -17 | -28 | -67 | -32 | -48 | 7 | -138.2\% | -38 | -73 | 90.9\% |
| Net technical result | -1.593 | -291 | -344 | -691 | -502 | -1.828 | -465 | -445 | -393 | -43.2\% | -1.327 | -1.303 | -1.8\% |
| 9a. Investment income | 3.079 | 764 | 646 | 1.053 | 919 | 3.382 | 923 | 813 | 755 | -28.3\% | 2.463 | 2.492 | 1.2\% |
| 9b. Investment expenses | 493 | 317 | 85 | 163 | 232 | 798 | 109 | 120 | 106 | -34.8\% | 566 | 336 | -40.7\% |
| Net income from assets under own management | 2.585 | 447 | 560 | 890 | 686 | 2.584 | 814 | 693 | 649 | -27.1\% | 1.897 | 2.156 | 13.6\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | -1 | 0 | 1 | 0 | 1 | 39.3\% | 1 | 3 | 170.5\% |
| Net interest income from funds withheld and contract deposits | -17 | -5 | -4 | -4 | 1 | -12 | -4 | -3 | -4 | -11.4\% | -13 | -10 | -20.7\% |
| Net investment income | 2.572 | 443 | 556 | 887 | 687 | 2.572 | 812 | 690 | 646 | -27.1\% | 1.885 | 2.148 | 14.0\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 11 | 8 | 0 | 5 | 6 | 20 | 5 | 8 |  | 29.3\% | 13 | 21 | 54.5\% |
| 10a. Other income | 450 | 295 | 41 | 101 | 128 | 565 | 287 | 65 | 92 | -9.2\% | 437 | 444 | 1.7\% |
| 10b. Other expenses | 756 | 308 | 122 | 149 | 211 | 791 | 360 | 158 | 161 | 7.7\% | 580 | 678 | 17.0\% |
| Other income/expenses | -306 | -13 | -81 | -48 | -83 | -226 | -72 | -93 | -69 | 43.2\% | -143 | -234 | 64.1\% |
| Profit before goodwill impairments | 673 | 138 | 131 | 147 | 102 | 518 | 274 | 153 | 185 | 25.1\% | 416 | 612 | 47.0\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profitloss (EBIT) | 673 | 138 | 131 | 147 | 102 | 518 | 274 | 153 | 185 | 25.1\% | 416 | 612 | 47.0\% |
| Financing costs | 33 | 10 | 11 | 9 | 9 | 38 | 7 | 8 | 7 | -20.1\% | 30 | 22 | -25.5\% |
| Taxes on income | 190 | 34 | 32 | 44 | -6 | 105 | 79 | 41 | 71 | 60.5\% | 110 | 191 | 73.4\% |
| Net income | 449 | 94 | 88 | 94 | 98 | 375 | 189 | 104 | 106 | 12.7\% | 276 | 399 | 44.3\% |
| attributable to non-controlling interests | 49 | 14 | 9 | 14 | 12 | 49 | 12 | 12 | 9 | -37.3\% | 37 | 32 | -13.1\% |
| attributable to shareholders of Talanx AG | 400 | 80 | 79 | 80 | 87 | 326 | 177 | 92 | 97 | 21.5\% | 239 | 366 | 53.2\% |
| Retention ratio | 77.9\% | 74.5\% | 74.9\% | 76.0\% | 73.8\% | 74.7\% | 72.9\% | 74.3\% | 73.0\% | $-3.1 \%$ pts. | 75.0\% | 73.3\% | -1.7\% pts. |
| Net expense ratio (property/casualty) | 28.1\% | 26.4\% | 28.2\% | 26.8\% | 26.4\% | 26.9\% | 25.4\% | 24.3\% | 25.2\% | $-1.6 \%$ pts. | 27.1\% | 24.9\% | -2.2\% pts. |
| Net loss ratio (property/casualty) | 70.2\% | 73.3\% | 69.5\% | 72.4\% | 72.7\% | 72.0\% | 68.7\% | 71.4\% | 74.3\% | 1.9\% pts. | 71.7\% | 71.5\% | -0.2\% pts. |
| Net combined ratio (property/casualty) | 98.3\% | 99.8\% | 97.7\% | 99.2\% | 98.9\% | 98.9\% | 94.1\% | 95.7\% | 99.5\% | 0.3\% pts. | 98.9\% | 96.5\% | -2.4\% pts. |
| Net return on investment | 3.5\% | 2.3\% | 2.9\% | 4.5\% | 3.4\% | 3.3\% | 4.0\% | 3.4\% | 3.2\% | -1.3\% pts. | 3.2\% | 3.5\% | $0.3 \%$ pts. |
| EBIT margin | 5.1\% | 4.3\% | 4.3\% | 4.7\% | 3.2\% | 4.1\% | 8.4\% | 4.5\% | 5.6\% | 0.9\% pts. | 4.4\% | 6.2\% | 1.8\% pts. |
| Tax ratio | 29.7\% | 26.5\% | 26.5\% | 32.1\% | -6.0\% | 21.8\% | 29.5\% | 28.1\% | 40.2\% | 8.2\% pts. | 28.5\% | 32.4\% | $3.9 \%$ pts. |


| Consolidated statement of income by division/reportable segment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrial Lines | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| 1. Gross written premiums including premiums from unit-linked life and |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of which attributable to other divisions/segments | 57 | 27 | 12 | 15 | 8 | 62 | 18 | 8 | 12 | -15.7\% | 54 | 38 | -30.8\% |
| of which attributable to third parties | 6.157 | 2.548 | 1.265 | 1.354 | 1.430 | 6.596 | 2.694 | 1.466 | 1.628 | 20.3\% | 5.166 | 5.789 | 12.1\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | 3.094 | 1.208 | 728 | 730 | 804 | 3.470 | 1.289 | 800 | 920 | 25.9\% | 2.666 | 3.009 | 12.9\% |
| 4. Change in gross unearned premiums | -278 | -1.079 | 213 | 229 | 233 | -404 | -1.132 | 292 | 201 | -12.1\% | -637 | -639 | 0.3\% |
| 5. Change in ceded unearned premiums | -126 | -438 | 28 | 75 | 111 | -223 | -505 | 107 | 82 | 8.2\% | -334 | -317 | -5.3\% |
| Net premiums earned | 2.968 | 726 | 734 | 792 | 756 | 3.008 | 795 | 858 | 841 | 6.2\% | 2.252 | 2.495 | 10.8\% |
| 6. Claims and claims expenses (gross) | 4.369 | 1.029 | 926 | 1.244 | 1.247 | 4.446 | 1.150 | 1.293 | 1.395 | 12.1\% | 3.199 | 3.838 | 20.0\% |
| Reinsurers' share | 2.007 | 415 | 315 | 559 | 630 | 1.919 | 518 | 598 | 725 | 29.8\% | 1.289 | 1.842 | 42.9\% |
| Claims and claims expenses (net) | 2.362 | 614 | 611 | 686 | 616 | 2.527 | 632 | 694 | 670 | -2.3\% | 1.911 | 1.996 | 4.5\% |
| 7. Acquisition costs and administrative expenses (gross) | 1.276 | 342 | 315 | 324 | 353 | 1.335 | 332 | 327 | 324 | 0.2\% | 981 | 983 | 0.2\% |
| Reinsurers' share | 641 | 212 | 145 | 179 | 191 | 726 | 198 | 181 | 172 | -3.5\% | 535 | 551 | 2.9\% |
| Acquisition costs and administrative expenses (net) | 635 | 130 | 171 | 145 | 163 | 609 | 134 | 146 | 152 | 4.7\% | 446 | 432 | -3.1\% |
| 8. Other technical income | 4 | 1 | 1 | 0 | 1 | 3 | 1 | 1 | 2 | 510.9\% | 2 | 4 | 58.8\% |
| Other technical expenses | 15 | -6 | 9 | 1 | 10 | 14 | 20 | 2 | 13 | 1774.0\% | 4 | 35 | 885.2\% |
| Other technical result | -11 | 7 | -8 | 0 | -9 | -11 | -19 | -1 | -11 | 2533.1\% | -1 | -31 | 2424.2\% |
| Net technical result | -40 | -11 | -56 | -39 | -32 | -139 | 11 | 17 | 8 | -120.2\% | -107 | 35 | -133.1\% |
| 9a. Investment income | 424 | 132 | 117 | 76 | 99 | 424 | 103 | 93 | 100 | 31.3\% | 325 | 295 | -9.2\% |
| 9b. Investment expenses | 138 | 98 | 44 | 11 | 20 | 173 | 26 | 29 | 21 | 82.5\% | 153 | 75 | -50.8\% |
| Net income from assets under own management | 286 | 34 | 73 | 65 | 79 | 252 | 77 | 64 | 79 | 22.3\% | 172 | 220 | 27.7\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | -1 | 0 | 0 | 0 | 3 | 2 | 0 | 0 | 0 | -83.0\% | -1 | 0 | -84.8\% |
| Net investment income | 285 | 34 | 73 | 64 | 83 | 254 | 77 | 64 | 79 | 22.9\% | 171 | 220 | 28.5\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 11 | 8 | 0 | 5 | 7 | 20 | 5 | 3 | 6 | 3.3\% | 13 | 14 | 4.8\% |
| 10a. Other income | 137 | 117 | 24 |  | 15 | 164 | 142 | 34 | -23 | -376.8\% | 149 | 154 | 3.2\% |
| 10b. Other expenses | 223 | 109 | 53 | 23 | 45 | 230 | 179 | 68 | 11 | -54.0\% | 185 | 258 | 39.2\% |
| Other income/expenses | -86 | 7 | -29 | -15 | -30 | -66 | -37 | -34 | -33 | 123.2\% | -37 | -104 | 185.7\% |
| Profit before goodwill impairments | 159 | 30 | -12 | 10 | 20 | 48 | 51 | 46 | 54 | 432.5\% | 28 | 151 | 439.9\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 159 | 30 | -12 | 10 | 20 | 48 | 51 | 46 | 54 | 432.5\% | 28 | 151 | 439.9\% |
| Financing costs | 12 | 3 | 3 | 3 | 3 | 12 | 3 | 3 | 3 | -11.6\% | 9 | 9 | 2.5\% |
| Taxes on income | 44 | 7 | -5 | 4 | -21 | -15 | 8 | 12 | 16 | 303.3\% | 6 | 37 | 502.4\% |
| Net income | 104 | 20 | -10 | 3 | 39 | 52 | 39 | 31 | 35 | 1007.4\% | 13 | 105 | 701.0\% |
| attributable to non-controlling interests attributable to shareholders of Talanx AG | 1 | 2 | 0 | 0 | 2 | 5 | 0 | 2 | 3 | -1209.2\% | 3 | 5 | 70.2\% |
|  | 103 | 17 | -10 | 3 | 36 | 47 | 39 | 29 | 32 | 854.2\% | 10 | 101 | 864.4\% |
| Retention ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net expense ratio (property/casualty) | 50.2\% | 53.1\% | 43.0\% | 46.6\% | 44.15\% | 47.9\% | 52.5\% | 45.7\% |  | -2.7\% pis. | 40.9\% | 48.4\% | -0.6\% pts. |
|  | 21.4\% | 18.0\% | 23.3\% | 18.3\% | 21.5\% | 20.2\% | 16.9\% | 17.0\% | 18.1\% | $-0.3 \%$ pts. | 19.8\% | 17.3\% | $-2.5 \%$ pts. |
| Net loss ratio (property/casualty) | 79.9\% | 83.6\% | 84.4\% | 86.6\% | 82.8\% | 84.4\% | 81.8\% | 81.0\% | 81.0\% | $-5.7 \%$ pts. | 84.9\% | 81.3\% | -3.7\% pts. |
| Net combined ratio (property/casualty) | 101.4\% | 101.6\% | 107.7\% | 105.0\% | 103.8\% | 104.6\% | 98.7\% | 98.1\% | 99.1\% | $-6.0 \%$ pts. | 104.8\% | 98.6\% | $-6.2 \%$ pts. |
| Net return on investment | 3.3\% | 1.5\% | 3.1\% | 2.7\% | 3.3\% | 2.6\% | 3.1\% | 2.4\% | 2.9\% | 0.2\% pts. | 2.4\% | 2.8\% | 0.4\% pts. |
| EBIT margin | 5.4\% | 4.2\% | -1.7\% | 1.3\% | 2.7\% | 1.6\% | 6.4\% | 5.4\% | 6.4\% | $5.1 \%$ pts. | 1.2\% | 6.0\% | 4.8\% pts. |
| Tax ratio | 29.8\% | 26.9\% | 34.9\% | 56.2\% | -121.6\% | -41.2\% | 16.9\% | 28.4\% | 31.9\% | -24.4\% pts. | 31.6\% | 25.8\% | -5.8\% pts. |
|  | 4.4\% | 3.1\% | -1.9\% | 0.6\% | 6.7\% | 2.1\% | 7.1\% | 5.1\% | 5.5\% | 4.9\% pts. | 0.6\% | 5.9\% | 5.3\% pts. |

Consolidated statement of income by division/reportable segment

| Retail Germany | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | $\begin{gathered} \text { 9M } 2021 \text { vs. } \\ \text { 9M } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 6.201 | 1.848 | 1.298 | 1.311 | 1.395 | 5.853 | 1.833 | 1.401 | 1.400 | 6.8\% | 4.458 | 4.633 | 3.9\% |
| of which attributable to other divisions/segments | 58 | 16 | 21 | 15 | 10 | 62 | 12 | 22 | 19 | 31.9\% | 52 | 54 | 3.5\% |
| of which attributable to third parties | 6.143 | 1.832 | 1.277 | 1.297 | 1.385 | 5.791 | 1.820 | 1.378 | 1.381 | 6.5\% | 4.406 | 4.579 | 3.9\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 830 | 195 | 218 | 188 | 219 | 820 | 199 | 227 | 223 | 18.6\% | 602 | 648 | 7.7\% |
| 3. Ceded written premiums | 310 | 98 | 79 | 72 | 142 | 389 | 123 | 128 | 100 | 39.2\% | 248 | 351 | 41.6\% |
| 4. Change in gross unearned premiums | -78 | -410 | 171 | 119 | 170 | 50 | -397 | 138 | 109 | -8.6\% | -121 | -150 | 24.3\% |
| 5. Change in ceded unearned premiums | 3 | -15 | 7 | 6 | 10 | 8 | -39 | -15 | 43 | 644.5\% | -2 | -11 | 389.0\% |
| Net premiums earned | 4.979 | 1.160 | 1.165 | 1.165 | 1.195 | 4.685 | 1.153 | 1.199 | 1.144 | -1.8\% | 3.490 | 3.495 | 0.1\% |
| 6. Claims and claims expenses (gross) | 5.328 | 1.125 | 1.163 | 1.440 | 1.289 | 5.018 | 1.380 | 1.516 | 1.608 | 11.7\% | 3.728 | 4.504 | 20.8\% |
| Reinsurers' share | 84 | 35 | 102 | 31 | 10 | 178 | 25 | 42 | 191 | 508.2\% | 168 | 258 | 54.0\% |
| Claims and claims expenses (net) | 5.243 | 1.091 | 1.062 | 1.408 | 1.279 | 4.840 | 1.355 | 1.474 | 1.417 | 0.6\% | 3.561 | 4.246 | 19.2\% |
| 7. Acquisition costs and administrative expenses (gross) | 1.488 | 374 | 464 | 434 | 499 | 1.772 | 329 | 232 | 239 | -44.9\% | 1.273 | 801 | -37.1\% |
| Reinsurers' share | 169 | 26 | 24 | 32 | 123 | 205 | 44 | 44 | 79 | 148.3\% | 82 | 168 | 104.2\% |
| Acquisition costs and administrative expenses (net) | 1.318 | 348 | 440 | 403 | 376 | 1.566 | 285 | 188 | 160 | -60.2\% | 1.190 | 633 | -46.8\% |
| 8. Other technical income | 17 | 8 | 5 | 6 | 10 | 28 | 8 | 1 | 3 | -53.3\% | 18 | 11 | -38.7\% |
| Other technical expenses | 20 | 13 | -4 | 11 | 16 | 37 | 9 | 33 | -26 | -333.2\% | 21 | 15 | -26.9\% |
| Other technical result | -4 | -5 | 8 | -6 | -6 | -9 | -1 | -32 | 29 | -613.6\% | -3 | -4 | 50.9\% |
| Net technical result | -1.586 | -283 | -329 | -651 | -466 | -1.730 | -489 | -495 | -404 | -37.9\% | -1.264 | -1.388 | 9.9\% |
| 9a. Investment income | 2.227 | 488 | 460 | 800 | 733 | 2.482 | 711 | 607 | 553 | -30.9\% | 1.749 | 1.872 | 7.0\% |
| 9b. Investment expenses | 310 | 167 | 51 | 54 | 207 | 478 | 71 | 75 | 67 | 25.3\% | 271 | 213 | -21.3\% |
| Net income from assets under own management | 1.917 | 322 | 410 | 747 | 526 | 2.004 | 641 | 532 | 486 | -34.9\% | 1.478 | 1.659 | 12.2\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | -12 | -3 | -3 | -3 | -3 | -13 | -3 | -3 | -3 | -5.8\% | -10 | -9 | -9.9\% |
| Net investment income | 1.905 | 318 | 406 | 744 | 523 | 1.992 | 638 | 529 | 483 | -35.0\% | 1.469 | 1.650 | 12.4\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 0 | , | 0 | 0 | 0 | 0 | 0 | 5 | 1 | -2369.2\% | 0 | 7 | -9099.1\% |
| 10a. Other income | 237 | 62 | 46 | 53 | 100 | 261 | 66 | 42 | 66 | 23.2\% | 161 | 174 | 8.5\% |
| 10b. Other expenses | 326 | 65 | 61 | 72 | 122 | 319 | 78 | 56 | 68 | -5.4\% | 197 | 202 | 2.5\% |
| Other income/expenses | -89 | -3 | -15 | -19 | -22 | -59 | -11 | -14 | -3 | -86.1\% | -37 | -28 | -23.8\% |
| Profit before goodwill impairments | 230 | 32 | 62 | 74 | 35 | 203 | 137 | 21 | 76 | 3.8\% | 168 | 234 | 39.2\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 230 | 32 | 62 | 74 | 35 | 203 | 137 | 21 | 76 | 3.8\% | 168 | 234 | 39.2\% |
| Financing costs | 9 | 2 | 2 | 2 | 2 | 9 | 2 | 2 | 2 | -0.3\% | 7 | 7 | -0.3\% |
| Taxes on income | 80 | 9 | 16 | 29 | 10 | 64 | 47 | 5 | 42 | 46.1\% | 54 | 94 | 74.3\% |
| Net income | 140 | 21 | 44 | 42 | 23 | 130 | 87 | 14 | 32 | -24.8\% | 107 | 133 | 24.1\% |
| attributable to non-controlling interests | 7 | 1 | 0 | 4 | 6 | 11 | 3 | 1 | -2 | -146.0\% | 5 | 2 | -53.3\% |
| attributable to shareholders of Talanx AG | 133 | 19 | 44 | 39 | 17 | 119 | 84 | 13 | 34 | -13.4\% | 102 | 131 | 27.9\% |
| Retention ratio | 94.2\% | 94.1\% | 92.7\% | 93.6\% | 88.0\% | 92.3\% | 92.5\% | 89.1\% | 91.5\% | $-2.1 \%$ | 93.6\% | 91.2\% | -2.4\% pts. |
| Net expense ratio (property/casualty) | 38.0\% | 36.7\% | 35.0\% | 37.8\% | 21.5\% | 33.4\% | 34.6\% | 27.7\% | 27.7\% | -10.1\% | 36.5\% | 30.2\% | $-6.3 \%$ pts. |
| Net loss ratio (property/casualty) | 61.0\% | 67.1\% | 55.0\% | 55.8\% | 72.2\% | 61.9\% | 49.6\% | 72.0\% | 80.3\% | 24.5\% | 59.2\% | 66.7\% | 7.4\% pts. |
| Net combined ratio (property/casualty) | 99.0\% | 103.8\% | 90.1\% | 93.6\% | 93.7\% | 95.4\% | 84.2\% | 99.7\% | 108.0\% | 14.4\% | 95.8\% | 96.8\% | 1.0\% pts. |
| Net return on investment | 3.6\% | 2.3\% | 2.9\% | 5.3\% | 3.7\% | 3.6\% | 4.5\% | 3.8\% | 3.4\% | -1.8\% | 3.5\% | 3.9\% | 0.4\% pts. |
| EBIT margin | 4.6\% | 2.8\% | 5.3\% | 6.3\% | 2.9\% | 4.3\% | 11.9\% | 1.7\% | 6.7\% | 0.4\% | 4.8\% | 6.7\% | 1.9\% pts. |
| Tax ratio | 36.5\% | 30.6\% | 26.5\% | 40.5\% | 31.2\% | 33.1\% | 35.0\% | 25.8\% | 56.9\% | 16.4\% | 33.5\% | 41.4\% | 7.9\% pts. |
| Return on equity | 5.5\% | 3.2\% | 7.0\% | 5.9\% | 2.5\% | 4.6\% | 12.5\% | 1.9\% | 5.0\% | -0.9\% | 5.3\% | 6.4\% | 1.1\% pts. |


| Consolidated statement of income by division/reportable segment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Germany - Property/Casaulty | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 1.588 | 774 | 231 | 265 | 233 | 1.502 | 781 | 251 | 276 | 4.3\% | 1.270 | 1.308 | 3.0\% |
| of which attributable to other divisions/segments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| of which attributable to third parties | 1.588 | 774 | 231 | 265 | 233 | 1.502 | 781 | 251 | 276 | 4.3\% | 1.270 | 1.308 | 3.0\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | 80 | 42 | 24 | 15 | 94 | 176 | 69 | 74 | 45 | 203.0\% | 81 | 187 | 130.5\% |
| 4. Change in gross unearned premiums | -22 | -399 | 148 | 116 | 146 | 11 | -405 | 127 | 118 | 1.3\% | -135 | 160 | 18.8\% |
| 5. Change in ceded unearned premiums | 0 | -16 | 6 | 5 | 9 | 4 | -39 | -16 | 42 | 696.4\% | -4 | -14 | 223.1\% |
| Net premiums earned | 1.486 | 348 | 348 | 361 | 276 | 1.334 | 346 | 321 | 308 | -14.8\% | 1.058 | 974 | -7.9\% |
| 6. Claims and claims expenses (gross) | 922 | 236 | 264 | 206 | 202 | 908 | 174 | 237 | 412 | 99.4\% | 706 | 823 | 16.6\% |
| Reinsurers' share | 20 | 5 | 73 | 9 | 1 | 88 | 7 | 8 | 166 | 1826.2\% | 86 | 180 | 109.3\% |
| Claims and claims expenses (net) | 902 | 231 | 191 | 198 | 201 | 820 | 168 | 229 | 246 | 24.3\% | 619 | 643 | 3.7\% |
| 7. Acquisition costs and administrative expenses (gross) | 590 | 137 | 130 | 144 | 149 | 559 | 132 | 131 | 141 | -1.6\% | 410 | 404 | -1.5\% |
| Reinsurers' share | 25 | 9 | 8 | 7 | 90 | 114 | 12 | 42 | 56 | 673.1\% | 24 | 110 | 358.4\% |
| Acquisition costs and administrative expenses (net) | 565 | 128 | 122 | 136 | 59 | 445 | 120 | 89 | 85 | -37.6\% | 386 | 294 | -23.9\% |
| 8. Other technical income | 2 | 1 | 0 | 0 | 1 | 2 | 1 | 0 | 0 | 88.3\% | 1 | 1 | 14.3\% |
| Other technical expenses | 7 | 3 | 1 | 4 | -1 | 7 | 4 | 2 | 2 | -59.3\% | 8 | 8 | -6.4\% |
| Other technical result | -5 | -3 | -1 | -4 | 2 | -6 | -4 | -1 | -1 | -64.3\% | -7 | -7 | -9.6\% |
| Net technical result | 15 | -13 | 35 | 23 | 17 | 62 | 55 | 1 | -25 | -206.3\% | 45 | 31 | -31.0\% |
| 9a. Investment income | 137 | 30 | 30 | 29 | 35 | 124 | 33 | 28 | 32 | 8.5\% | 89 | 93 | 4.9\% |
| 9b. Investment expenses | 17 | 15 | 5 | 4 | 11 | 35 | 4 | 4 | 6 | 39.2\% | 24 | 14 | -40.3\% |
| Net income from assets under own management | 119 | 15 | 25 | 25 | 24 | 89 | 29 | 24 | 26 | 3.3\% | 65 | 79 | 21.7\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | O | n/a |
| Net interest income from funds withheld and contract deposits | -1 | 0 | 0 | 0 | 0 | -1 | 0 | 0 | 0 | -49.9\% | 0 | 0 | -49.7\% |
| Net investment income | 119 | 14 | 25 | 25 | 24 | 88 | 29 | 24 | 26 | 3.6\% | 64 | 79 | 22.2\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1789.4\% | 0 | 0 | -2986.8\% |
| 10a. Other income | 53 | 13 | 14 | 11 | 32 | 70 | 17 | 12 | 15 | 38.7\% | 38 | 44 | 15.6\% |
| 10b. Other expenses | 89 | 18 | 16 | 17 | 36 | 87 | 20 | 16 | 19 | 10.0\% | 51 | 55 | 7.8\% |
| Other income/expenses | -36 | -5 | -2 | -6 | -4 | -17 | -3 | -4 | -4 | -38.5\% | -13 | -11 | -14.9\% |
| Profit before goodwill impairments | 98 | -3 | 58 | 42 | 37 | 134 | 81 | 21 | -3 | -107.2\% | 96 | 99 | 2.4\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 98 | -3 | 58 | 42 | 37 | 134 | 81 | 21 | -3 | -107.2\% | 96 | 99 | 2.4\% |
| Retention ratio | 95.0\% | 94.6\% | 89.5\% | 94.4\% | 59.4\% | 88.3\% | 91.2\% | 70.6\% | 83.7\% | -10.7\% pts. | 93.6\% | 85.7\% | -7.9\% pts. |
| Net expense ratio (property/casualty) | 38.0\% | 36.7\% | 35.0\% | 37.8\% | 21.5\% | 33.4\% | 34.6\% | 27.7\% | 27.7\% | -10.1\% pts. | 36.5\% | 30.2\% | -6.3\% pts. |
| Net loss ratio (property/casualty) | 61.0\% | 67.1\% | 55.0\% | 55.8\% | 72.2\% | 61.9\% | 49.6\% | 72.0\% | 80.3\% | 24.5\% pts. | 59.2\% | 66.7\% | 7.4\% pts. |
| Net combined ratio (property/casualty) | 99.0\% | 103.8\% | 90.1\% | 93.6\% | 93.7\% | 95.4\% | 84.2\% | 99.7\% | 108.0\% | 14.4\% pts. | 95.8\% | 96.8\% | 1.0\% pts. |
| Net return on investment | 3.0\% | 1.4\% | 2.4\% | 2.4\% | 2.3\% | 2.2\% | 2.7\% | 2.2\% | 2.4\% | 0.0\% pts. | 2.1\% | 2.5\% | 0.4\% pts. |
| EBIT margin | 6.6\% | -1.0\% | 16.7\% | 11.5\% | 13.5\% | 10.0\% | 23.3\% | 6.5\% | -1.0\% | -12.5\% pts. | 9.1\% | 10.1\% | 1.0\% pts. |


| Consolidated statement of income by division/reportable segment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Germany - Life | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | $\begin{gathered} \text { 9M } 2021 \text { vs. } \\ \text { 9M } 2020 \\ \hline \end{gathered}$ |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 4.612 | 1.075 | 1.067 | 1.047 | 1.162 | 4.351 | 1.052 | 1.150 | 1.124 | 7.4\% | 3.189 | 3.326 | 4.3\% |
| of which attributable to other divisions/segments | 58 | 16 | 21 | 15 | 10 | 62 | 12 | 22 | 19 | 31.9\% | 52 | 54 | 3.5\% |
| of which attributable to third parties | 4.554 | 1.058 | 1.046 | 1.032 | 1.152 | 4.289 | 1.040 | 1.128 | 1.105 | 7.0\% | 3.136 | 3.272 | 4.3\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 830 | 195 | 218 | 188 | 219 | 820 | 199 | 227 | 223 | 18.6\% | 602 | 648 | 7.7\% |
| 3. Ceded written premiums | 230 | 56 | 54 | 57 | 47 | 214 | 55 | 54 | 55 | -3.6\% | 167 | 164 | -1.7\% |
| 4. Change in gross unearned premiums | -56 | -12 | 23 | 3 | 24 | 38 | 8 | 11 | -9 | -464.0\% | 14 | 10 | -28.1\% |
| 5. Change in ceded unearned premiums | 3 | 0 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 110.5\% | 2 | 3 | 39.9\% |
| Net premiums earned | 3.493 | 812 | 817 | 804 | 919 | 3.352 | 807 | 879 | 836 | 4.0\% | 2.432 | 2.521 | 3.6\% |
| 6. Claims and claims expenses (gross) | 4.406 | 890 | 900 | 1.233 | 1.087 | 4.110 | 1.206 | 1.279 | 1.196 | -3.0\% | 3.023 | 3.681 | 21.8\% |
| Reinsurers' share | 64 | 30 | 29 | 23 | 9 | 90 | 18 | 34 | 25 | 10.8\% | 81 | 77 | -4.7\% |
| Claims and claims expenses (net) | 4.342 | 860 | 871 | 1.210 | 1.078 | 4.019 | 1.188 | 1.245 | 1.171 | -3.3\% | 2.941 | 3.603 | 22.5\% |
| 7. Acquisition costs and administrative expenses (gross) | 898 | 237 | 335 | 291 | 350 | 1.212 | 197 | 101 | 98 | -66.2\% | 862 | 397 | -54.0\% |
| Reinsurers' share | 144 | 17 | 16 | 25 | 33 | 91 | 32 | 3 | 23 | -6.2\% | 58 | 58 | -0.9\% |
| Acquisition costs and administrative expenses (net) | -754 | -220 | -318 | -266 | -317 | -1.121 | -165 | -99 | -75 | -71.8\% | -804 | -339 | -57.8\% |
| 8. Other technical income | 15 | 8 | 4 | 6 | 9 | 26 | 7 | 1 | 2 | -56.6\% | 17 | 10 | -42.1\% |
| Other technical expenses | 14 | 10 | -5 | 7 | 17 | 30 | 5 | 31 | -28 | -477.1\% | 13 | 8 | -40.3\% |
| Other technical result | 1 | -3 | 9 | -2 | -8 | -3 | 2 | -30 | 30 | -1712.6\% | 4 | 2 | -47.4\% |
| Net technical result | -1.602 | -270 | -364 | -675 | -484 | -1.792 | -544 | -496 | -380 | -43.7\% | -1.309 | -1.419 | 8.5\% |
| 9a. Investment income | 2.091 | 459 | 430 | 771 | 698 | 2.358 | 678 | 579 | 522 | -32.4\% | 1.660 | 1.779 | 7.1\% |
| 9b. Investment expenses | 293 | 152 | 46 | 49 | 196 | 443 | 67 | 71 | 61 | 24.1\% | 247 | 199 | -19.5\% |
| Net income from assets under own management | 1.798 | 307 | 384 | 722 | 502 | 1.915 | 612 | 508 | 460 | -36.2\% | 1.413 | 1.580 | 11.8\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | -11 | -3 | -3 | -3 | -3 | -12 | -3 | -3 | -3 | -3.5\% | -9 | -8 | -7.8\% |
| Net investment income | 1.786 | 304 | 381 | 719 | 499 | 1.903 | 609 | 505 | 458 | -36.4\% | 1.404 | 1.572 | 11.9\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 1 | -2430.0\% | 0 | 6 | -9607.1\% |
| 10a. Other income | 184 | 49 | 31 | 42 | 68 | 191 | 49 | 31 | 50 | 19.2\% | 123 | 130 | 6.3\% |
| 10b. Other expenses | 237 | 47 | 45 | 55 | 86 | 232 | 58 | 41 | 49 | -10.3\% | 147 | 147 | 0.6\% |
| Other income/expenses | -53 | 2 | -13 | -12 | -18 | -41 | -8 | -10 | 1 | -110.8\% | -24 | -17 | -28.7\% |
| Profit before goodwill impairments | 131 | 36 | 4 | 32 | -2 | 70 | 56 | 0 | 79 | 147.8\% | 72 | 135 | 88.6\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 131 | 36 | 4 | 32 | -2 | 70 | 56 | 0 | 79 | 147.8\% | 72 | 135 | 88.6\% |
| Retention ratio | 93.9\% | 93.7\% | 93.6\% | 93.4\% | 95.0\% | 93.9\% | 93.6\% | 94.1\% | 93.9\% | 0.5\% | 93.6\% | 93.9\% | 0.3\% pts. |
| Net return on investment | 3.7\% | 2.4\% | 3.0\% | 5.5\% | 3.8\% | 3.7\% | 4.6\% | 3.9\% | 3.5\% | -2.0\% | 3.6\% | 4.0\% | 0.4\% pts. |
| EBIT margin | 3.8\% | 4.4\% | 0.5\% | 4.0\% | -0.2\% | 2.1\% | 6.9\% | 0.0\% | 9.5\% | 5.5\% | 2.9\% | 5.4\% | 2.4\% pts. |

Consolidated statement of income by division/reportable segment

| Retail International | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 6.111 | 1.513 | 1.244 | 1.282 | 1.487 | 5.527 | 1.519 | 1.532 | 1.489 | 16.2\% | 4.040 | 4.541 | 12.4\% |
| of which attributable to other divisions/segments | 1 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 8.2\% | 1 | 1 | 46.7\% |
| of which attributable to third parties | 6.110 | 1.513 | 1.244 | 1.282 | 1.487 | 5.526 | 1.519 | 1.532 | 1.489 | 16.2\% | 4.039 | 4.540 | 12.4\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 113 | 25 | 8 | 15 | 22 | 69 | 43 | 40 | 11 | -23.0\% | 47 | 95 | 101.3\% |
| 3. Ceded written premiums | 485 | 153 | 97 | 99 | 122 | 471 | 166 | 137 | 142 | 43.2\% | 349 | 445 | 27.5\% |
| 4. Change in gross unearned premiums | -203 | -29 | 39 | 18 | -74 | -48 | -45 | -27 | -36 | -302.5\% | 27 | -108 | -503.3\% |
| 5. Change in ceded unearned premiums | -33 | -35 | 11 | 16 | -4 | -11 | -45 | 7 | 8 | -50.7\% | -8 | -30 | 290.9\% |
| Net premiums earned | 5.343 | 1.341 | 1.167 | 1.170 | 1.272 | 4.950 | 1.309 | 1.321 | 1.293 | 10.5\% | 3.678 | 3.923 | 6.7\% |
| 6. Claims and claims expenses (gross) | 4.415 | 1.133 | 919 | 934 | 1.011 | 3.997 | 1.073 | 1.052 | 1.062 | 13.7\% | 2.986 | 3.187 | 6.7\% |
| Reinsurers' share | 353 | 103 | 85 | 67 | 59 | 315 | 68 | 82 | 108 | 59.6\% | 256 | 257 | 0.6\% |
| Claims and claims expenses (net) | 4.063 | 1.030 | 834 | 867 | 952 | 3.683 | 1.005 | 970 | 955 | 10.2\% | 2.730 | 2.930 | 7.3\% |
| 7. Acquisition costs and administrative expenses (gross) | 1.293 | 323 | 303 | 315 | 331 | 1.271 | 308 | 333 | 353 | 12.2\% | 940 | 994 | 5.7\% |
| Reinsurers' share | 95 | 25 | 25 | 22 | 20 | 91 | 29 | 31 | 30 | 38.8\% | 71 | 90 | 26.5\% |
| Acquisition costs and administrative expenses (net) | 1.198 | 298 | 279 | 293 | 311 | 1.180 | 279 | 302 | 323 | 10.3\% | 869 | 904 | 4.0\% |
| 8. Other technical income | 35 | 9 | 8 | 8 | 9 | 34 | 7 | 8 | 9 | 10.5\% | 25 | 24 | -4.8\% |
| Other technical expenses | 84 | 19 | 22 | 19 | 22 | 82 | 19 | 23 | 20 | 4.5\% | 59 | 62 | 4.3\% |
| Other technical result | -49 | -10 | -14 | -11 | -13 | -47 | -12 | -15 | -11 | 0.3\% | -34 | -38 | 10.8\% |
| Net technical result | 33 | , | 41 | 0 | -3 | 41 | 14 | 33 | 4 | n.m. | 44 | 50 | 14.6\% |
| 9a. Investment income | 427 | 143 | 68 | 177 | 87 | 475 | 109 | 113 | 102 | -42.3\% | 388 | 324 | -16.5\% |
| 9b. Investment expenses | 45 | 52 | -9 | 98 | 6 | 147 | 13 | 16 | 19 | -81.0\% | 141 | 47 | -66.8\% |
| Net income from assets under own management | 382 | 91 | 77 | 79 | 81 | 328 | 97 | 97 | 83 | 6.1\% | 247 | 277 | 12.3\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | -1 | 0 | 1 | 0 | 1 | 39.3\% | 1 | 3 | 170.5\% |
| Net interest income from funds withheld and contract deposits | -4 | -1 | -1 | -1 | 1 | -2 | -1 | 0 | -1 | 0.4\% | -2 | -2 | -35.3\% |
| Net investment income | 381 | 90 | 76 | 79 | 81 | 326 | 97 | 97 | 84 | 6.4\% | 245 | 278 | 13.4\% |
| of which share of profit or loss of equity-accounted associates and joint ventu | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 10a. Other income | 76 | 116 | -28 | 40 | 13 | 141 | 79 | -12 | 49 | 23.1\% | 127 | 116 | -8.8\% |
| 10b. Other expenses | 207 | 134 | 8 | 54 | 45 | 242 | 103 | 33 | 82 | 51.6\% | 197 | 218 | 10.8\% |
| Other income/expenses | -131 | -18 | -37 | -15 | -32 | -101 | -24 | -45 | -33 | 129.4\% | -69 | -101 | 46.7\% |
| Profit before goodwill impairments | 283 | 75 | 81 | 64 | 46 | 266 | 87 | 86 | 54 | -15.1\% | 220 | 227 | 3.1\% |
| 11. Goodwill impairments |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 283 | 75 | 81 | 64 | 46 | 266 | 87 | 86 | 54 | -15.1\% | 220 | 227 | 3.1\% |
| Financing costs | 12 | 4 | 6 | 4 | 4 | 17 | 2 | 2 | 2 | -39.7\% | 14 | 6 | -56.4\% |
| Taxes on income | 65 | 17 | 21 | 12 | 5 | 56 | 24 | 24 | 13 | 11.2\% | 50 | 60 | 20.5\% |
| Net income | 205 | 53 | 54 | 49 | 37 | 193 | 62 | 60 | 39 | -19.5\% | 156 | 160 | 2.8\% |
| attributable to non-controlling interests | 41 | 10 | 8 | 11 | 4 | 33 | 8 | 9 | 8 | -26.1\% | 29 | 25 | -13.8\% |
| attributable to shareholders of Talanx AG | 164 | 43 | 46 | 38 | 33 | 160 | 54 | 50 | 31 | -17.6\% | 127 | 135 | 6.7\% |
| Retention ratio | 91.9\% | 89.7\% | 92.2\% | 92.2\% | 91.7\% | 91.4\% | 88.8\% | 90.8\% | 90.4\% | -1.8\% pts. | 91.3\% | 90.0\% | $-1.3 \%$ pts. |
| Net expense ratio (property/casualty) | 29.6\% | 29.3\% | 29.7\% | 30.1\% | 32.7\% | 30.5\% | 29.8\% | 30.1\% | 30.9\% | 0.9\% pts. | 29.7\% | 30.3\% | 0.6\% pts. |
| Net loss ratio (property/casualty) | 65.8\% | 67.2\% | 62.0\% | 65.8\% | 63.4\% | 64.7\% | 64.0\% | 61.7\% | 66.0\% | $0.2 \%$ pts. | 65.1\% | 63.9\% | -1.1\% pts. |
| Net combined ratio (property/casualty) | 95.5\% | 96.6\% | 91.8\% | 95.9\% | 96.1\% | 95.2\% | 93.9\% | 91.8\% | 97.0\% | 1.1\% pts. | 94.8\% | 94.3\% | -0.6\% pts. |
| Net return on investment | 3.3\% | 3.0\% | 2.5\% | 2.5\% | 2.5\% | 2.6\% | 2.9\% | 2.8\% | 2.4\% | $-0.1 \%$ pts. | 2.6\% | 2.7\% | $0.1 \%$ pts. |
| EBIT margin | 5.3\% | 5.6\% | 6.9\% | 5.5\% | 3.6\% | 5.4\% | 6.7\% | 6.5\% | 4.2\% | -1.3\% pts. | 6.0\% | 5.8\% | $-0.2 \%$ pts. |
| Tax ratio | 24.2\% | 24.6\% | 28.2\% | 19.2\% | 12.7\% | 22.3\% | 27.8\% | 28.5\% | 24.8\% | 5.5\% pts. | 24.3\% | 27.4\% | 3.0\% pts. |
| Return on equity | 8.2\% | 8.8\% | 9.5\% | 7.6\% | 6.2\% | 7.3\% | 9.3\% | 8.7\% | 5.3\% | -2.3\% pts. | 8.3\% | 7.8\% | -0.5\% pts. |

Consolidated statement of income by division/reportable segment

| Retail International | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | $\begin{gathered} \text { 9M } 2021 \text { vs. } \\ \text { 9M } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 6.111 | 1.513 | 1.244 | 1.282 | 1.487 | 5.527 | 1.519 | 1.532 | 1.489 | 16.2\% | 4.040 | 4.541 | 12.4\% |
| Property/Casualty | 4.092 | 1.005 | 858 | 909 | 1.004 | 3.776 | 965 | 1.039 | 1.091 | 20.0\% | 2.773 | 3.096 | 11.6\% |
| Life | 2.018 | 508 | 386 | 373 | 483 | 1.750 | 554 | 493 | 398 | 6.8\% | 1.267 | 1.446 | 14.1\% |
| Net premiums earned | 5.343 | 1.341 | 1.167 | 1.170 | 1.272 | 4.950 | 1.309 | 1.321 | 1.293 | 10.5\% | 3.678 | 3.923 | 6.7\% |
| Property/Casualty | 3.471 | 862 | 789 | 812 | 811 | 3.275 | 800 | 868 | 906 | 11.5\% | 2.463 | 2.574 | 4.5\% |
| Life | 1.871 | 478 | 378 | 358 | 461 | 1.675 | 509 | 453 | 387 | 8.1\% | 1.215 | 1.349 | 11.1\% |
| Net technical result | 33 | 3 | 41 | 0 | -3 | 41 | 14 | 33 | 4 | -880.7\% | 44 | 50 | 14.6\% |
| Property/Casualty | 160 | 30 | 66 | 34 | 31 | 160 | 50 | 71 | 28 | -17.1\% | 129 | 149 | 15.2\% |
| Life | -127 | -27 | -24 | -34 | -34 | -119 | -36 | -38 | -24 | -28.9\% | -85 | -99 | 15.5\% |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net investment income | 381 | 90 | 76 | 79 | 81 | 326 | 97 | 97 | 84 | 6.4\% | 245 | 278 | 13.4\% |
| Property/Casualty | 200 | 48 | 36 | 37 | 38 | 159 | 49 | 46 | 43 | 17.0\% | 121 | 138 | 14.0\% |
| Life | 188 | 44 | 42 | 44 | 45 | 175 | 51 | 53 | 42 | -2.7\% | 130 | 146 | 12.6\% |
| Other | -7 | -2 | -2 | -2 | -2 | -7 | -2 | -2 | -2 | 3.8\% | -5 | -6 | 8.9\% |

Consolidated statement of income by division/reportable segment

| Retail International - Central and Eastern Europe | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{aligned} & \text { Q3 } 2021 \text { vs. } \\ & \text { Q3 } 2020 \\ & \hline \end{aligned}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 4.359 | 1.113 | 946 | 935 | 1.107 | 4.100 | 1.183 | 1.174 | 1.082 | 15.7\% | 2.993 | 3.438 | 14.9\% |
| of which attributable to other divisions/segments | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 8.2\% | 1 | 1 | 46.7\% |
| of which attributable to third parties | 4.358 | 1.113 | 945 | 934 | 1.106 | 4.099 | 1.183 | 1.173 | 1.081 | 15.7\% | 2.992 | 3.437 | 14.9\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 113 | 25 | 8 | 15 | 22 | 69 | 43 | 40 | 11 | -23.0\% | 47 | 95 | 101.3\% |
| 3. Ceded written premiums | 312 | 113 | 54 | 50 | 68 | 285 | 120 | 86 | 82 | 62.2\% | 217 | 288 | 32.9\% |
| 4. Change in gross unearned premiums | -134 | -27 | -10 | 30 | -45 | -51 | -56 | -25 | 5 | -81.8\% | -6 | -75 | 1155.5\% |
| 5. Change in ceded unearned premiums | -26 | -37 | 11 | 26 | -1 | 0 | -48 | 9 | 16 | -36.7\% | 1 | -23 | -3412.0\% |
| Net premiums earned | 3.827 | 985 | 863 | 874 | 973 | 3.695 | 1.011 | 1.014 | 977 | 11.9\% | 2.722 | 3.002 | 10.3\% |
| 6. Claims and claims expenses (gross) | 3.219 | 830 | 712 | 713 | 805 | 3.061 | 859 | 840 | 809 | 13.4\% | 2.255 | 2.507 | 11.2\% |
| Reinsurers' share | 195 | 57 | 56 | 55 | 37 | 205 | 46 | 64 | 61 | 11.7\% | 168 | 171 | 1.8\% |
| Claims and claims expenses (net) | 3.023 | 773 | 656 | 658 | 769 | 2.856 | 813 | 775 | 748 | 13.6\% | 2.087 | 2.336 | 11.9\% |
| 7. Acquisition costs and administrative expenses (gross) | 779 | 201 | 196 | 199 | 213 | 808 | 196 | 218 | 234 | 17.4\% | 596 | 648 | 8.8\% |
| Reinsurers' share | 61 | 17 | 17 | 15 | 12 | 60 | 19 | 21 | 22 | 50.1\% | 49 | 61 | 26.6\% |
| Acquisition costs and administrative expenses (net) | 718 | 184 | 178 | 185 | 201 | 748 | 178 | 197 | 212 | 14.8\% | 547 | 587 | 7.2\% |
| 8. Other technical income | 12 | 3 | 5 | 2 | 4 | 14 | 2 | 3 | 4 | 76.6\% | 10 | 9 | -7.6\% |
| Other technical expenses | 63 | 17 | 18 | 14 | 19 | 68 | 15 | 20 | 16 | 14.2\% | 49 | 51 | 3.4\% |
| Other technical result | -50 | -14 | -13 | -12 | -15 | -55 | -13 | -16 | -13 | 3.9\% | -39 | -42 | 6.2\% |
| Net technical result | 35 | 14 | 16 | 18 | -12 | 37 | 8 | 25 | 5 | -73.6\% | 49 | 37 | -23.7\% |
| 9a. Investment income | 349 | 125 | 57 | 163 | 75 | 421 | 94 | 99 | 86 | -47.4\% | 345 | 279 | -19.3\% |
| 9b. Investment expenses | 32 | 44 | -12 | 94 | 3 | 130 | 9 | 12 | 14 | -85.5\% | 127 | 34 | -73.0\% |
| Net income from assets under own management | 318 | 81 | 69 | 69 | 73 | 291 | 85 | 87 | 72 | 4.7\% | 218 | 244 | 11.9\% |
| Net income from investment contracts | 3 |  | 0 |  | -1 | 0 | 1 | 0 | 1 | 39.3\% | 1 | 3 | 170.5\% |
| Net interest income from funds withheld and contract deposits | -4 | -1 | -1 | -1 | 1 | -2 | -1 | 0 | -1 | 0.4\% | -2 | -2 | -35.3\% |
| Net investment income | 317 | 80 | 68 | 69 | 73 | 290 | 86 | 87 | 73 | 5.1\% | 217 | 245 | 13.1\% |
| of which share of profit or loss of equity-accounted associates and joint ventu | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 10a. Other income | 49 | 102 | -26 | 27 | 7 | 110 | 71 | -16 | 42 | 57.1\% | 103 | 98 | -5.1\% |
| 10b. Other expenses | 119 | 108 | -10 | 39 | 27 | 164 | 86 | 16 | 66 | 67.1\% | 137 | 168 | 22.1\% |
| Other income/expenses | -71 | -6 | -16 | -12 | -20 | -54 | -15 | -32 | -23 | 88.7\% | -34 | -70 | 103.9\% |
| Profit before goodwill impairments | 281 | 89 | 68 | 75 | 41 | 273 | 79 | 80 | 54 | -28.0\% | 232 | 213 | -8.1\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 281 | 89 | 68 | 75 | 41 | 273 | 79 | 80 | 54 | -28.0\% | 232 | 213 | -8.1\% |

Consolidated statement of income by division/reportable segment

| Retail International - Latin America | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | $\text { 9M } 2021 \text { vs. }$ $\text { 9M } 2020$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 1.752 | 401 | 299 | 347 | 380 | 1.427 | 337 | 359 | 408 | 17.3\% | 1.047 | 1.103 | 5.4\% |
| of which attributable to other divisions/segments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $\mathrm{n} / \mathrm{a}$ | 0 | 0 | n/a |
| of which attributable to third parties | 1.752 | 401 | 299 | 347 | 380 | 1.427 | 337 | 359 | 408 | 17.3\% | 1.047 | 1.103 | 5.4\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | 173 | 40 | 43 | 49 | 54 | 186 | 45 | 51 | 60 | 23.5\% | 132 | 157 | 18.6\% |
| 4. Change in gross unearned premiums | -69 | -3 | 48 | -12 | -30 | 3 | 10 | -2 | -41 | 228.2\% | 33 | -33 | -200.4\% |
| 5. Change in ceded unearned premiums | -7 | 2 | 0 | -10 | -3 | -11 | 3 | -2 | -9 | -15.8\% | -8 | -7 | -12.7\% |
| Net premiums earned | 1.516 | 355 | 304 | 296 | 300 | 1.255 | 299 | 307 | 315 | 6.3\% | 956 | 921 | -3.7\% |
| 6. Claims and claims expenses (gross) | 1.169 | 283 | 207 | 206 | 206 | 902 | 214 | 212 | 253 | 23.1\% | 696 | 680 | -2.3\% |
| Reinsurers' share | 158 | 46 | 29 | 12 | 22 | 110 | 22 | 18 | 46 | 270.8\% | 88 | 86 | -1.8\% |
| Claims and claims expenses (net) | 1.011 | 237 | 178 | 193 | 183 | 792 | 192 | 195 | 207 | 7.1\% | 609 | 594 | -2.4\% |
| 7. Acquisition costs and administrative expenses (gross) | 514 | 122 | 107 | 115 | 118 | 463 | 112 | 115 | 119 | 3.4\% | 344 | 346 | 0.3\% |
| Reinsurers' share | 34 | 8 | 7 | 7 | 8 | 31 | 11 | 9 | 8 | 15.7\% | 22 | 28 | 26.4\% |
| Acquisition costs and administrative expenses (net) | 481 | 114 | 100 | 108 | 110 | 432 | 101 | 105 | 111 | 2.5\% | 322 | 317 | -1.5\% |
| 8. Other technical income | 22 | 6 | 3 | 6 | 6 | 21 | 5 | 5 | 5 | -11.7\% | 15 | 15 | -2.9\% |
| Other technical expenses | 21 | 2 | 4 | 5 | 3 | 14 | 4 | , | 4 | -23.0\% | 10 | 11 | 8.2\% |
| Other technical result | 2 | 5 | -1 | 1 | 2 | 7 | 1 | 1 | 1 | 44.7\% | 5 | 4 | -26.0\% |
| Net technical result | 26 | 9 | 25 | -4 | 9 | 39 | 6 | 8 | -1 | -67.6\% | 30 | 13 | -56.7\% |
| 9a. Investment income | 78 | 18 | 11 | 14 | 12 | 55 | 15 | 14 | 16 | 18.9\% | 43 | 46 | 6.0\% |
| 9b. Investment expenses | 7 | 7 | 1 | 2 | 2 | 11 | 2 | 2 | 3 | 33.8\% | 10 | 7 | -27.8\% |
| Net income from assets under own management | 71 | 12 | 10 | 11 | 10 | 43 | 13 | 12 | 13 | 15.9\% | 33 | 38 | 16.0\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds witheeld and contract deposits | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net investment income | 71 | 12 | 10 | 11 | 10 | 43 | 13 | 12 | 13 | 15.9\% | 33 | 38 | 16.0\% |
| of which share of profit or loss of equity-accounted associates and joint ventu | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 10a. Other income | 26 | 9 | -1 | 11 | 6 | 26 | 6 | 6 | 5 | -58.1\% | 20 | 16 | -18.4\% |
| 10b. Other expenses | 72 | 22 | 15 | 11 | 15 | 64 | 14 | 13 | 13 | 15.3\% | 49 | 39 | -20.2\% |
| Other income/expenses | -47 | -13 | -16 | 0 | -9 | -38 | -8 | -6 | -8 | -6786.1\% | -29 | -23 | -21.4\% |
| Profit before goodwill impairments | 50 | 8 | 19 | 8 | 10 | 44 | 11 | 14 | 4 | -51.6\% | 34 | 29 | -16.1\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 50 | 8 | 19 | 8 | 10 | 44 | 11 | 14 | 4 | -51.6\% | 34 | 29 | -16.1\% |


| Reinsurance | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 22.598 |
| of which attributable to other divisions/segments | 1.513 |
| of which attributable to third parties | 21.084 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 |
| 3. Ceded written premiums | 2.252 |
| 4. Change in gross unearned premiums | -637 |
| 5. Change in ceded unearned premiums | -21 |
| Net premiums earned | 19.730 |
| 6. Claims and claims expenses (gross) | 16.221 |
| Reinsurers' share | 1.561 |
| Claims and claims expenses (net) | 14.660 |
| 7. Acquisition costs and administrative expenses (gross) | 5.555 |
| Reinsurers' share | 266 |
| Acquisition costs and administrative expenses (net) | 5.289 |
| 8. Other technical income | 3 |
| Other technical expenses | 9 |
| Other technical result | -5 |
| Net technical result | -224 |
| 9a. Investment income | 1.873 |
| 9b. Investment expenses | 304 |
| Net income from assets under own management | 1.569 |
| Net income from investment contracts | 0 |
| Net interest income from funds withheld and contract deposits | 206 |
| Net investment income | 1.776 |
| of which share of profit or loss of equity-accounted associates and joint ventures | 24 |
| 10a. Other income | 630 |
| 10b. Other expenses | 363 |
| Other income/expenses | 267 |
| Profit before goodwill impairments | 1.818 |
| 11. Goodwill impairments | 0 |
| Operating profit/loss (EBIT) | 1.818 |
| Financing costs | 106 |
| Taxes on income | 394 |
| Net income | 1.318 |
| attributable to non-controlling interests | 699 |
| attributable to shareholders of Talanx AG | 619 |
| Retention ratio | 90.0\% |
| Net expense ratio (property/casualty) | 29.5\% |
| Net loss ratio (property/casualty) | 69.0\% |
| Net combined ratio (property/casualty) | 98.2\% |
| Net return on investment | 3.5\% |
| EBIT margin | 9.2\% |
| Tax ratio | 23.0\% |
| Return on equity | 13.3\% |


| Q1 2020 | Q2 2020 | Q3 2020 | Q4 $2020{ }^{1}$ | FY $2020{ }^{1}$ | Q1 $2021{ }^{1}$ | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 <br> vs. 9M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6.975 | 6.171 | 6.149 | 5.475 | 24.770 | 7.809 | 6.655 | 7.155 | 16.4\% | 19.295 | 21.620 | 12.0\% |
| 496 | 400 | 404 | 506 | 1.807 | 646 | 415 | 391 | -3.4\% | 1.301 | 1.453 | 11.6\% |
| 6.479 | 5.770 | 5.744 | 4.969 | 22.963 | 7.163 | 6.240 | 6.764 | 17.8\% | 17.994 | 20.167 | 12.1\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | n/a | 0 | 0 | $\mathrm{n} / \mathrm{a}$ |
| 624 | 590 | 700 | 529 | 2.443 | 663 | 722 | 828 | 18.2\% | 1.914 | 2.213 | 15.6\% |
| -1.338 | -291 | -141 | 741 | -1.028 | -1.507 | -155 | -243 | 72.9\% | -1.769 | -1.906 | 7.7\% |
| -78 | 3 | -86 | 99 | -61 | -54 | -44 | -34 | -59.7\% | -160 | -132 | -17.4\% |
| 5.091 | 5.287 | 5.394 | 5.589 | 21.361 | 5.693 | 5.822 | 6.118 | 13.4\% | 15.771 | 17.634 | 11.8\% |
| 4.203 | 4.417 | 4.690 | 4.990 | 18.300 | 4.710 | 4.545 | 5.846 | 24.6\% | 13.311 | 15.101 | 13.4\% |
| 363 | 205 | 522 | 531 | 1.621 | 376 | 361 | 1.003 | 91.9\% | 1.090 | 1.740 | 59.6\% |
| 3.840 | 4.213 | 4.168 | 4.459 | 16.679 | 4.333 | 4.184 | 4.844 | 16.2\% | 12.221 | 13.361 | 9.3\% |
| 1.449 | 1.471 | 1.438 | 1.499 | 5.857 | 1.511 | 1.654 | 1.565 | 8.8\% | 4.358 | 4.730 | 8.5\% |
| 68 | 60 | 76 | 60 | 264 | 47 | 72 | 61 | -19.3\% | 204 | 180 | -12.0\% |
| 1.381 | 1.411 | 1.362 | 1.440 | 5.594 | 1.464 | 1.582 | 1.504 | 10.4\% | 4.154 | 4.550 | 9.5\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 1 | 3 | 1 | 0 | 5 | 0 | 2 | -2 | -289.6\% | 5 | -1 | -111.7\% |
| -1 | -3 | -1 | 0 | -5 | 0 | -2 |  | -289.6\% | -5 | 1 | -114.1\% |
| -131 | -339 | -138 | -309 | -917 | -105 | 55 | -227 | 64.7\% | -608 | -277 | -54.5\% |
| 523 | 353 | 448 | 508 | 1.831 | 459 | 486 | 575 | 28.4\% | 1.323 | 1.520 | 14.8\% |
| 136 | 77 | 78 | 65 | 355 | 143 | 98 | 125 | 61.4\% | 290 | 366 | 26.3\% |
| 387 | 277 | 370 | 443 | 1.476 | 317 | 387 | 449 | 21.5\% | 1.033 | 1.153 | 11.6\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 86 | 51 | 28 | 58 | 222 | 131 | 42 | 42 | 52.5\% | 164 | 215 | 30.8\% |
| 472 | 327 | 398 | 500 | 1.698 | 447 | 429 | 492 | 23.6\% | 1.197 | 1.368 | 14.3\% |
| 2 | 0 | 60 | 18 | 81 | 12 | 2 | 2 | -96.3\% | 63 | 17 | -73.2\% |
| 296 | 116 | 217 | 213 | 842 | 267 | 139 | 159 | -26.7\% | 629 | 565 | -10.2\% |
| 209 | 23 | 71 | 89 | 392 | 200 | 68 | 98 | 38.6\% | 303 | 366 | 20.9\% |
| 87 | 93 | 146 | 124 | 450 | 66 | 72 | 61 | -58.4\% | 326 | 199 | -39.1\% |
| 427 | 82 | 406 | 315 | 1.230 | 408 | 556 | 326 | -19.8\% | 915 | 1.290 | 40.9\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 427 | 82 | 406 | 315 | 1.230 | 408 | 556 | 326 | -19.8\% | 915 | 1.290 | 40.9\% |
| 28 | 29 | 29 | 23 | 110 | 24 | 26 | 26 | -10.2\% | 87 | 76 | -11.7\% |
| 94 | -43 | 90 | 63 | 205 | 66 | 146 | 106 | 17.5\% | 142 | 318 | 124.5\% |
| 305 | 96 | 286 | 228 | 915 | 319 | 383 | 193 | -32.6\% | 687 | 895 | 30.3\% |
| 156 | 45 | 152 | 121 | 474 | 166 | 201 | 102 | -33.0\% | 353 | 468 | 32.6\% |
| 149 | 51 | 134 | 107 | 442 | 153 | 183 | 91 | -32.1\% | 334 | 427 | 27.8\% |
| 91.1\% | 90.4\% | 88.6\% | 90.3\% | 90.3\% | 91.5\% | 89.2\% | 88.4\% | $-0.2 \%$ pts. | 90.1\% | 89.8\% | $-0.3 \%$ pts. |
| 29.9\% | 29.6\% | 27.3\% | 29.6\% | 29.1\% | 27.9\% | 30.0\% | 27.1\% | -0.7\% pts. | 28.9\% | 28.3\% | $-0.6 \%$ pts. |
| 70.1\% | 75.6\% | 72.7\% | 72.7\% | 72.8\% | 68.4\% | 66.1\% | 74.8\% | 2.8\% pts. | 72.8\% | 69.9\% | $-3.0 \%$ pts. |
| 99.8\% | 104.8\% | 99.6\% | 102.1\% | 101.6\% | 96.2\% | 95.8\% | 101.5\% | 1.9\% pts. | 101.4\% | 97.9\% | -3.5\% pts. |
| 3.3\% | 2.3\% | 3.1\% | 3.7\% | 3.1\% | 2.5\% | 3.0\% | 3.4\% | $0.3 \%$ pts. | 2.9\% | 3.0\% | $0.1 \%$ pts. |
| 8.4\% | 1.6\% | 7.5\% | 5.6\% | 5.8\% | 7.2\% | 9.5\% | 5.3\% | $-2.2 \%$ pts. | 5.8\% | 7.3\% | 1.5\% pts. |
| 23.6\% | -80.3\% | 24.0\% | 21.7\% | 18.3\% | 17.1\% | 27.6\% | 35.5\% | $11.5 \%$ pts. | 17.1\% | 26.2\% | $9.1 \%$ pts. |
| 11.8\% | 4.1\% | 10.4\% | 8.2\% | 8.5\% | 11.6\% | 13.8\% | 6.8\% | -3.7\% pts. | 8.7\% | 10.6\% | 1.9\% pts. |

[^0]Consolidated statement of income by division/reportable segment


| Q1 2021 ${ }^{\prime}$ | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | $\begin{gathered} \text { 9M } 2021 \text { vs. } \\ \text { 9M } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5.693 | 4.574 | 5.003 | 19.9\% | 13.348 | 15.269 | 14.4\% |
| 611 | 380 | 354 | -4.7\% | 1.203 | 1.346 | 11.9\% |
| 5.082 | 4.193 | 4.648 | 22.3\% | 12.145 | 13.924 | 14.6\% |
| 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 423 | 468 | 579 | 15.5\% | 1.292 | 1.470 | 13.7\% |
| -1.461 | -165 | -229 | 99.2\% | -1.705 | -1.856 | 8.9\% |
| -54 | -44 | -35 | -59.6\% | -161 | -132 | -18.1\% |
| 3.863 | 3.984 | 4.229 | 16.1\% | 10.512 | 12.076 | 14.9\% |
| 2.799 | 2.755 | 3.955 | 33.1\% | 8.147 | 9.509 | 16.7\% |
| 156 | 125 | 791 | 144.4\% | 489 | 1.072 | 119.3\% |
| 2.643 | 2.630 | 3.164 | 19.5\% | 7.658 | 8.437 | 10.2\% |
| 1.127 | 1.251 | 1.197 | 14.6\% | 3.186 | 3.576 | 12.2\% |
| 50 | 56 | 50 | 2.2\% | 145 | 157 | 7.8\% |
| 1.077 | 1.195 | 1.147 | 15.2\% | 3.041 | 3.419 | 12.4\% |
| 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 0 | 3 | -2 | 830.5\% | 0 | 1 | -674.6\% |
| 0 | -3 | 2 | 830.5\% | 0 | -1 | -674.6\% |
| 143 | 155 | -79 | 20482.2\% | -187 | 219 | -217.4\% |
| 337 | 387 | 476 | 56.8\% | 911 | 1.200 | 31.7\% |
| 66 | 77 | 86 | 37.6\% | 227 | 229 | 0.7\% |
| 272 | 310 | 390 | 61.8\% | 684 | 971 | 42.0\% |
| 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 4 | 11 | 18 | 13.5\% | 41 | 32 | -21.2\% |
| 275 | 321 | 407 | 58.8\% | 725 | 1.003 | 38.5\% |
| 0 | 1 | 0 | 225.4\% | 2 | 1 | -68.5\% |
| 69 | 47 | 39 | -58.2\% | 278 | 156 | -44.0\% |
| 170 | 53 | 80 | 85.3\% | 210 | 303 | 44.1\% |
| -100 | -6 | -41 | -181.3\% | 68 | -147 | -315.9\% |
| 318 | 471 | 287 | -6.5\% | 606 | 1.076 | 77.4\% |
| 0 | 0 | 0 | n/a | 0 | 0 | $\mathrm{n} / \mathrm{a}$ |
| 318 | 471 | 287 | -6.5\% | 606 | 1.076 | 77.4\% |
| 92.6\% | 89.8\% | 88.4\% | 0.5\% pts. | 90.3\% | 90.4\% | $0.1 \%$ pts. |
| 27.9\% | 30.0\% | 27.1\% | -0.7\% pts. | 28.9\% | 28.3\% | -0.6\% pts. |
| 68.4\% | 66.1\% | 74.8\% | 2.8\% pts. | 72.8\% | 69.9\% | -3.0\% pts. |
| 96.2\% | 95.8\% | 101.5\% | 1.9\% pts. | 101.4\% | 97.9\% | -3.5\% pts. |
| 2.8\% | 3.1\% | 3.8\% | 1.2\% pts. | 2.5\% | 3.3\% | 0.8\% pts. |
| 8.2\% | 11.8\% | 6.8\% | -1.6\% pts. | 5.8\% | 8.9\% | 3.1\% |

${ }^{1}$ Adjusted according to IAS 8

## Consolidated statement of income by division/reportable segment

| Life/Health Reinsurance | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY 2020' | Q1 2021 ${ }^{\prime}$ | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | $\begin{gathered} \text { vs. } \\ \text { 9M } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 7.816 | 1.989 | 1.983 | 1.975 | 2.079 | 8.026 | 2.116 | 2.082 | 2.152 | 9.0\% | 5.947 | 6.350 | 6.8\% |
| of which attributable to other divisions/segments | 144 | 34 | 32 | 33 | 36 | 134 | 35 | 35 | 36 | 11.2\% | 98 | 107 | 8.5\% |
| of which attributable to third parties | 7.673 | 1.956 | 1.951 | 1.943 | 2.043 | 7.892 | 2.081 | 2.046 | 2.116 | 8.9\% | 5.849 | 6.244 | 6.7\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | 818 | 212 | 211 | 199 | 193 | 815 | 240 | 254 | 249 | 25.0\% | 622 | 743 | 19.5\% |
| 4. Change in gross unearned premiums | -68 | -24 | -16 | -26 | 10 | -55 | -46 | 10 | -14 | -45.4\% | -65 | -50 | -23.2\% |
| 5. Change in ceded unearned premiums | -1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 188.1\% | 1 | 0 | -108.6\% |
| Net premiums earned | 6.932 | 1.753 | 1.756 | 1.751 | 1.896 | 7.155 | 1.830 | 1.839 | 1.889 | 7.9\% | 5.259 | 5.558 | 5.7\% |
| 6. Claims and claims expenses (gross) | 6.542 | 1.701 | 1.745 | 1.718 | 1.948 | 7.112 | 1.911 | 1.790 | 1.891 | 10.1\% | 5.164 | 5.592 | 8.3\% |
| Reinsurers' share | 713 | 202 | 200 | 199 | 175 | 777 | 220 | 236 | 212 | 6.6\% | 601 | 668 | 11.1\% |
| Claims and claims expenses (net) | 5.828 | 1.499 | 1.544 | 1.519 | 1.772 | 6.335 | 1.691 | 1.554 | 1.679 | 10.5\% | 4.562 | 4.924 | 7.9\% |
| 7. Acquisition costs and administrative expenses (gross) | 1.567 | 402 | 377 | 393 | 354 | 1.526 | 384 | 402 | 368 | -6.6\% | 1.172 | 1.154 | -1.5\% |
| Reinsurers' share | 57 | 20 | 12 | 26 | 9 | 67 | -3 | 16 | 11 | -59.6\% | 59 | 23 | -60.9\% |
| Acquisition costs and administrative expenses (net) | 1.511 | 381 | 365 | 367 | 346 | 1.459 | 388 | 387 | 357 | -2.8\% | 1.113 | 1.131 | 1.6\% |
| 8. Other technical income | 3 | 0 | 0 | 0 | 0 | O | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Other technical expenses | 7 | 2 | 1 | 1 | -1 | 4 | 0 | -1 | 0 | -85.8\% | 5 | -2 | -130.3\% |
| Other technical result | -4 | -2 | -1 | -1 | 1 | -4 | 1 | 1 | 0 | -85.9\% | -5 | 2 | -132.6\% |
| Net technical result | -411 | -129 | -155 | -137 | -222 | -643 | -248 | -100 | -147 | 7.3\% | -421 | -496 | 17.7\% |
| 9a. Investment income | 580 | 165 | 103 | 144 | 170 | 582 | 122 | 99 | 99 | -31.5\% | 412 | 320 | -22.5\% |
| 9b. Investment expenses | 57 | 67 | -19 | 15 | -2 | 60 | 77 | 21 | 39 | 163.0\% | 63 | 137 | 119.3\% |
| Net income from assets under own management | 523 | 99 | 122 | 129 | 172 | 522 | 45 | 78 | 60 | -53.7\% | 350 | 182 | -47.8\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds witheeld and contract deposits | 159 | 75 | 36 | 12 | 48 | 171 | 127 | 30 | 25 | 102.3\% | 123 | 182 | 48.1\% |
| Net investment income | 682 | 174 | 157 | 141 | 220 | 693 | 172 | 108 | 85 | -40.2\% | 473 | 364 | -22.9\% |
| of which share of profit or loss of equity-accounted associates and joint ventu | 23 | 0 | 1 | 60 | 20 | 81 | 12 | 2 | 2 | -96.4\% | 61 | 16 | -73.3\% |
| 10a. Other income | 375 | 133 | 95 | 123 | 104 | 455 | 197 | 92 | 120 | -2.6\% | 351 | 409 | 16.7\% |
| 10b. Other expenses | 85 | 55 | 10 | 28 | 27 | 120 | 31 | 15 | 18 | -35.1\% | 93 | 63 | -31.8\% |
| Other income/expenses | 290 | 78 | 84 | 95 | 77 | 335 | 166 | 78 | 102 | 6.8\% | 258 | 346 | 34.1\% |
| Profit before goodwill impairments | 562 | 123 | 87 | 100 | 76 | 385 | 90 | 85 | 39 | -60.7\% | 309 | 214 | -30.7\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | - | 0 | n/a |
| Operating profit/loss (EBIT) | 562 | 123 | 87 | 100 | 76 | 385 | 90 | 85 | 39 | -60.7\% | 309 | 214 | -30.7\% |
| Retention ratio | 89.5\% | 89.4\% | 89.4\% | 89.9\% | 90.7\% | 89.8\% | 88.6\% | 87.8\% | 88.4\% | $-1.7 \%$ pts. | 89.5\% | 88.3\% | $-1.2 \%$ pts. |
| Net return on investment | 5.1\% | 3.7\% | 4.4\% | 4.6\% | 6.2\% | 4.8\% | 1.6\% | 2.6\% | 2.0\% | -2.6\% pts. | 4.3\% | 2.1\% | -2.2\% pts. |
| EBIT margin | 8.1\% | 7.0\% | 5.0\% | 5.7\% | 4.0\% | 5.4\% | 4.9\% | 4.6\% | 2.1\% | $-3.6 \%$ pts. | 5.9\% | 3.9\% | $-2.0 \%$ pts. |

${ }^{1}$ Adjusted according to IAS 8


Consolidated statement of income by division/reportable segment

| Consolidation | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \\ \hline \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | -1.693 | -767 | -499 | -518 | -652 | -2.436 | -1.178 | -707 | -634 | 22.4\% | -1.784 | -2.519 | 41.2\% |
| of which attributable to other divisions/segments | -1.693 | -767 | -499 | -518 | -652 | -2.436 | -1.178 | -707 | -634 | 22.4\% | -1.784 | -2.519 | 41.2\% |
| of which attributable to third parties | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | -1.689 | -760 | -516 | -501 | -661 | -2.437 | -1.184 | -702 | -666 | 33.0\% | -1.777 | -2.553 | 43.7\% |
| 4. Change in gross unearned premiums | 135 | 288 | -33 | -31 | -4 | 220 | 509 | -30 | -89 | 190.2\% | 224 | 390 | 74.1\% |
| 5. Change in ceded unearned premiums | 136 | 282 | -26 | -35 | 5 | 226 | 510 | -30 | -80 | 129.1\% | 221 | 400 | 80.7\% |
| Net premiums earned | -6 | -1 | 9 | -13 | 0 | -4 | 5 | -5 | 23 | -284.3\% | -5 | 24 | -605.2\% |
| 6. Claims and claims expenses (gross) | -1.178 | -326 | -477 | -375 | -365 | -1.543 | -420 | -430 | -829 | 121.3\% | -1.178 | -1.679 | 42.5\% |
| Reinsurers' share | -1.174 | -335 | -494 | -359 | -373 | -1.562 | -415 | -467 | -838 | 133.2\% | -1.189 | -1.719 | 44.6\% |
| Claims and claims expenses (net) | -4 | 9 | 17 | -15 | 8 | 19 | -5 | 37 | 9 | -155.6\% | 11 | 40 | 270.3\% |
| 7. Acquisition costs and administrative expenses (gross) | -486 | -136 | -138 | -147 | -222 | -644 | -174 | -216 | -253 | 71.7\% | -422 | -644 | 52.7\% |
| Reinsurers' share | -475 | -126 | -129 | -137 | -235 | -626 | -179 | -191 | -229 | 67.0\% | -392 | -599 | 53.1\% |
| Acquisition costs and administrative expenses (net) | -11 | -11 | -9 | -10 | 13 | -17 | 5 | -25 | -24 | 136.7\% | -30 | -45 | 48.6\% |
| 8. Other technical income | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -16 | -169859.0\% | 0 | -16 | -14055.9\% |
| Other technical expenses | 11 | 1 | 1 | 13 | -21 | -6 | 6 | -17 | 23 | 75.3\% | 15 | 12 | -15.9\% |
| Other technical result | -10 | -1 | -1 | -13 | 21 | 6 | -6 | 17 | -38 | 195.3\% | -15 | -28 | 91.4\% |
| Net technical result | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10.2\% | 0 | 0 | -19.0\% |
| 9a. Investment income | -62 | -16 | -16 | -16 | -16 | -63 | -15 | -15 | -15 | -4.7\% | -47 | -46 | -3.4\% |
| 9b. Investment expenses | -121 | -30 | -33 | -31 | -33 | -128 | -31 | -31 | -33 | 7.4\% | -95 | -96 | 1.7\% |
| Net income from assets under own management | 59 | 14 | 17 | 15 | 17 | 64 | 16 | 16 | 18 | 20.0\% | 47 | 50 | 6.9\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10.2\% | 0 | 0 | -19.0\% |
| Net investment income | 59 | 15 | 18 | 15 | 17 | 65 | 16 | 16 | 18 | 19.9\% | 47 | 51 | 6.7\% |
| of which share of profit or loss of equity-accounted associates and joint ventu | 0 | 0 | 0 | 0 | 0 | 0 | 0 | O | 0 | n/a | 0 | 0 | $\mathrm{n} / \mathrm{a}$ |
| 10a. Other income | -790 | -180 | -197 | -186 | -231 | -794 | -182 | -164 | -195 | 5.3\% | -563 | -542 | -3.7\% |
| 10b. Other expenses | -679 | -157 | -166 | -164 | -184 | -671 | -151 | -137 | -164 | 0.1\% | -487 | -453 | -6.9\% |
| Other income/expenses | -111 | -23 | -31 | -21 | -47 | -123 | -31 | -27 | -31 | 45.1\% | -76 | -89 | 16.7\% |
| Profit before goodwill impairments | -52 | -9 | -14 | -6 | -30 | -59 | -15 | -11 | -13 | 106.5\% | -29 | -38 | 32.8\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | $\mathrm{n} / \mathrm{a}$ |
| Operating profit/loss (EBIT) | -52 | -9 | -14 | -6 | -30 | -59 | -15 | -11 | -13 | 106.5\% | -29 | -38 | 32.8\% |
| Financing costs | -53 | -14 | -14 | -14 | -14 | -55 | -13 | -14 | -13 | -5.6\% | -41 | -40 | -2.3\% |
| Taxes on income | 0 | 2 | 0 | 2 | -5 | -1 | 0 |  | 0 | -95.9\% |  | 1 | -84.2\% |
| Net income | 1 | 3 |  | 5 | -11 | -3 | -1 | 2 | 0 | -95.9\% | 8 | 1 | -84.2\% |
| attributable to non-controlling interests |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| attributable to shareholders of Talanx AG | 1 | 3 | 0 | 5 | -11 | -3 | -1 | 2 | 0 | -95.9\% | 8 | 1 | -84.2\% |



|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talanx Group - Property/Casualty | 98.3\% | 99.8\% | 102.7\% | 99.7\% | 101.3\% | 100.9\% |
| of which loss ratio | 69.5\% | 71.4\% | 73.9\% | 72.9\% | 72.7\% | 72.7\% |
| of which expense ratio | 29.0\% | 28.6\% | 29.1\% | 27.0\% | 28.8\% | 28.4\% |
| Primary Insurance | 98.3\% | 99.8\% | 97.7\% | 99.2\% | 98.9\% | 98.9\% |
| of which loss ratio | 70.2\% | 73.3\% | 69.5\% | 72.4\% | 72.7\% | 72.0\% |
| of which expense ratio | 28.1\% | 26.4\% | 28.2\% | 26.8\% | 26.4\% | 26.9\% |
| Industrial Lines | 101.4\% | 101.6\% | 107.7\% | 105.0\% | 103.8\% | 104.6\% |
| of which loss ratio | 79.9\% | 83.6\% | 84.4\% | 86.6\% | 82.8\% | 84.4\% |
| of which expense ratio | 21.4\% | 18.0\% | 23.3\% | 18.3\% | 21.5\% | 20.2\% |
| Retail Germany - Property/Casualty | 99.0\% | 103.8\% | 90.1\% | 93.6\% | 93.7\% | 95.4\% |
| of which loss ratio | 61.0\% | 67.1\% | 55.0\% | 55.8\% | 72.2\% | 61.9\% |
| of which expense ratio | 38.0\% | 36.7\% | 35.0\% | 37.8\% | 21.5\% | 33.4\% |
| Retail International - Property/Casualty | 95.5\% | 96.6\% | 91.8\% | 95.9\% | 96.1\% | 95.2\% |
| of which loss ratio | 65.8\% | 67.2\% | 62.0\% | 65.8\% | 63.4\% | 64.7\% |
| of which expense ratio | 29.6\% | 29.3\% | 29.7\% | 30.1\% | 32.7\% | 30.5\% |
| Property/Casualty Reinsurance | 98.2\% | 99.8\% | 104.8\% | 99.6\% | 102.1\% | 101.6\% |
| of which loss ratio | 69.0\% | 70.1\% | 75.6\% | 72.7\% | 72.7\% | 72.8\% |
| of which expense ratio | 29.5\% | 29.9\% | 29.6\% | 27.3\% | 29.6\% | 29.1\% |


| Q1 2021 | Q2 2021 | Q3 2021 | Q3 2021 vs. Q3 2020 |
| :---: | :---: | :---: | :---: |
| 96.1\% | 95.7\% | 100.9\% | 1.2\% pts. |
| 69.2\% | 67.6\% | 74.2\% | $1.2 \%$ pts. |
| 26.9\% | 28.3\% | 27.0\% | $-0.1 \%$ pts. |
| 94.1\% | 95.7\% | 99.5\% | 0.3\% pts. |
| 68.7\% | 71.4\% | 74.3\% | 1.9\% pts. |
| 25.4\% | 24.3\% | 25.2\% | $-1.6 \%$ pts. |
| 98.7\% | 98.1\% | 99.1\% | $-6.0 \%$ pts. |
| 81.8\% | 81.0\% | 81.0\% | $-5.7 \%$ pts. |
| 16.9\% | 17.0\% | 18.1\% | $-0.3 \%$ pts. |
| 84.2\% | 99.7\% | 108.0\% | $14.4 \%$ pts. |
| 49.6\% | 72.0\% | 80.3\% | 24.5\% pts. |
| 34.6\% | 27.7\% | 27.7\% | -10.1\% pts. |
| 93.9\% | 91.8\% | 97.0\% | 1.1\% pts. |
| 64.0\% | 61.7\% | 66.0\% | 0.2\% pts. |
| 29.8\% | 30.1\% | 30.9\% | $0.9 \%$ pts. |
| 96.2\% | 95.8\% | 101.5\% | 1.9\% pts. |
| 68.4\% | 66.1\% | 74.8\% | 2.8\% pts. |
| 27.9\% | 30.0\% | 27.1\% | $-0.7 \%$ pts. |


| 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| :---: | :---: | :---: |
| 100.7\% | 97.6\% | -3.1\% pts. |
| 72.8\% | 70.4\% | -2.4\% pts. |
| 28.2\% | 27.4\% | -0.8\% pts. |
| 98.9\% | 96.5\% | -2.4\% pts. |
| 71.7\% | 71.5\% | -0.2\% pts. |
| 27.1\% | 24.9\% | $-2.2 \%$ pts. |
| 104.8\% | 98.6\% | $-6.2 \%$ pts. |
| 84.9 | 81.3\% | $-3.7 \%$ pts. |
| 19.8\% | 17.3\% | $-2.5 \%$ pts. |
| 95.8\% | 96.8\% | 1.0\% pts. |
| 59.2\% | 66.7\% | 7.4\% pts. |
| 36.5\% | 30.2\% | -6.3\% pts. |
|  |  |  |
| 94.8\% | 94.3\% | -0.6\% pts. |
| 65.1\% | 63.9\% | -1.1\% pts. |
| 29.7\% | 30.3\% | 0.6\% pts. |
| 101.4\% | 97.9\% | $-3.5 \%$ pts. |
| 72.8\% | 69.9\% | -3.0\% pts. |
| 28.9\% | 28.3\% | -0.6\% pts. |

Combined ratios by Retail International core market

|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Poland: Warta | 90.7\% | 89.4\% | 92.0\% | 89.7\% | 97.1\% | 92.1\% |
| of which loss ratio | 64.1\% | 62.3\% | 64.0\% | 64.3\% | 68.4\% | 64.8\% |
| of which expense ratio | 26.6\% | 27.1\% | 28.1\% | 25.4\% | 28.7\% | 27.3\% |
| Poland: TU Europa | 89.8\% | 99.0\% | 85.6\% | 91.9\% | 98.6\% | 94.1\% |
| of which loss ratio | 20.5\% | 27.3\% | 12.4\% | 18.1\% | 18.0\% | 19.5\% |
| of which expense ratio | 69.3\% | 71.7\% | 73.2\% | 73.8\% | 80.6\% | 74.6\% |
| Turkey | 112.0\% | 110.9\% | 110.6\% | 109.3\% | 108.8\% | 109.9\% |
| of which loss ratio | 87.0\% | 88.6\% | 87.3\% | 83.8\% | 76.6\% | 84.1\% |
| of which expense ratio | 23.2\% | 20.9\% | 22.0\% | 24.6\% | 33.1\% | 25.1\% |
| Italy ${ }^{1}$ | 88.7\% | 89.6\% | 80.0\% | 87.5\% | 84.9\% | 85.5\% |
| of which loss ratio | 63.1\% | 65.5\% | 56.2\% | 63.5\% | 58.8\% | 61.1\% |
| of which expense ratio | 25.6\% | 24.1\% | 23.8\% | 23.9\% | 26.1\% | 24.5\% |
| Brazil | 96.1\% | 97.2\% | 92.8\% | 106.4\% | 98.2\% | 98.5\% |
| of which loss ratio | 68.7\% | 69.7\% | 64.4\% | 70.1\% | 66.2\% | 67.7\% |
| of which expense ratio | 27.4\% | 27.6\% | 28.4\% | 36.3\% | 32.1\% | 30.8\% |
| Chile | 104.2\% | 97.7\% | 91.8\% | 88.1\% | 87.6\% | 91.5\% |
| of which loss ratio | 72.5\% | 67.5\% | 55.5\% | 54.6\% | 50.4\% | 57.3\% |
| of which expense ratio | 31.7\% | 30.2\% | 36.3\% | 33.5\% | 37.3\% | 34.2\% |
| Mexico | 98.8\% | 96.8\% | 93.1\% | 99.8\% | 98.3\% | 97.0\% |
| of which loss ratio | 61.1\% | 59.8\% | 55.0\% | 63.2\% | 55.7\% | 58.4\% |
| of which expense ratio | 37.7\% | 37.0\% | 38.1\% | 36.5\% | 42.6\% | 38.6\% |


| Q1 2021 | Q2 2021 | Q3 2021 |
| :---: | :---: | :---: |
| 93.2\% | 92.2\% | 96.1\% |
| 66.6\% | 64.1\% | 67.7\% |
| 26.6\% | 28.1\% | 28.5\% |
| 94.2\% | 93.6\% | 80.0\% |
| 17.9\% | 14.3\% | 20.9\% |
| 76.3\% | 79.3\% | 59.1\% |
| 109.2\% | 107.6\% | 129.4\% |
| 83.7\% | 82.1\% | 105.0\% |
| 24.7\% | 24.8\% | 23.7\% |
| 76.0\% | 67.7\% | 75.3\% |
| 51.7\% | 46.4\% | 45.5\% |
| 24.3\% | 21.3\% | 29.8\% |
| 99.9\% | 99.7\% | 105.3\% |
| 67.6\% | 68.2\% | 70.9\% |
| 32.3\% | 31.5\% | 34.4\% |
| 95.1\% | 93.9\% | 91.5\% |
| 67.5\% | 60.5\% | 63.4\% |
| 27.6\% | 33.5\% | 28.1\% |
| 97.6\% | 95.4\% | 98.2\% |
| 58.7\% | 57.8\% | 59.7\% |
| 38.9\% | 37.5\% | 38.5\% |


| $\begin{gathered} \text { Q3 } 2021 \text { vs. } \\ \text { Q3 } 2020 \end{gathered}$ | 9M 2020 | 9M 2021 | 9M 2021 vs. 9M 2020 |
| :---: | :---: | :---: | :---: |
| $7.2 \%$ pts. | 90.3\% | 93.9\% | 3.6\% pts. |
| 5.3\% pts. | 63.5\% | 66.1\% | 2.6\% pts. |
| 12.1\% pts. | 26.8\% | 27.8\% | 1.0\% pts. |
| -12.9\% pts. | 92.8\% | 88.2\% | -4.5\% pts. |
| 15.4\% pts. | 19.9\% | 18.1\% | -1.9\% pts. |
| -19.9\% pts. | 72.8\% | 70.1\% | $-2.7 \%$ pts. |
| 18.5\% pts. | 110.3\% | 115.8\% | 5.6\% pts. |
| 25.3\% pts. | 86.6\% | 90.7\% | 4.0\% pts. |
| -3.9\% pts. | 22.4\% | 24.4\% | 1.9\% pts. |
| -13.9\% pts. | 85.7\% | 73.0\% | -12.7\% pts. |
| -28.4\% pts. | 61.8\% | 47.8\% | -14.0\% pts. |
| 24.8\% pts. | 23.9\% | 25.2\% | 1.3\% pts. |
| -1.1\% pts. | 98.6\% | 101.7\% | 3.1\% pts. |
| 1.1\% pts. | 68.1\% | 68.9\% | 0.8\% pts. |
| -5.3\% pts. | 30.5\% | 32.7\% | 2.3\% pts. |
| 3.9\% pts. | 92.7\% | 93.5\% | 0.9\% pts. |
| 16.2\% pts. | 59.4\% | 63.8\% | 4.4\% pts. |
| -16.1\% pts. | 33.2\% | 29.7\% | $-3.5 \%$ pts. |
| -1.5\% pts. | 96.6\% | 97.1\% | 0.5\% pts. |
| -5.5\% pts. | 59.3\% | 58.8\% | -0.6\% pts. |
| 5.4\% pts. | 37.2\% | 38.3\% | 1.1\% pts. |

${ }^{1}$ without Amissima


Breakdown of fixed-income securities


Total


By duration Up to 1 year
5 to 10 years
More than 10 years
${ }^{1}$ Adjusted according to IAS 8

| 31/03/2021 | 30/06/2021 | 30/09/2021 |
| :---: | :---: | :---: |
| 42\% | 41\% | 40\% |
| 18\% | 19\% | 19\% |
| 16\% | 16\% | 16\% |
| 19\% | 19\% | 19\% |
| 3\% | 3\% | 3\% |
| 2\% | 2\% | 3\% |
| 100\% | 100\% | 100\% |



| Consolidated Balance SheetsAssets | Talanx Group |  |  |  |  |  | Industrial Lines |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2019 | 31.12.2020 ${ }^{\prime}$ | 31.03.2021 ${ }^{1}$ | 30/06/2021 | 30/09/2021 | $\begin{aligned} & 30.09 .2021 \mathrm{vs} . \\ & 31.120020 \end{aligned}$ | 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | 30.09 .2021 vs. $31.12 .2020$ |
| A. Intangible assets | 1.998 | 1.879 | 1.886 | 1.931 | 1.912 | 1.8\% | 163 | 163 | 164 | 164 | 164 | 0.3\% |
| a. Goodwill | 1.105 | 1.040 | 1.028 | 1.058 | 1.039 | -0.1\% | 153 | 153 | 153 | 153 | 153 | 0.0\% |
| b. Other intangible assets | 893 | 839 | 858 | 873 | 873 | 4.1\% | 10 | 10 | 11 | 11 | 11 | 4.4\% |
| B. Investments | 134.104 | 138.705 | 142.013 | 143.717 | 146.173 | 5.4\% | 9.292 | 9.785 | 10.271 | 10.884 | 11.153 | 14.0\% |
| a. Investment property | 3.193 | 3.250 | 3.706 | 3.823 | 4.056 | 24.8\% | 170 | 164 | 165 | 164 | 164 | -0.5\% |
| b. Shares in affiliated companies and participating interests | 398 | 572 | 582 | 604 | 605 | 5.8\% | 12 | 15 | 15 | 16 | 15 | 3.5\% |
| c. Shares in associates and joint ventures | 337 | 438 | 526 | 519 | 535 | 22.4\% | 192 | 183 | 200 | 187 | 200 | 9.4\% |
| d. Loans and receivables | 27.641 | 27.184 | 27.142 | 26.688 | 26.026 | -4.3\% | 996 | 1.031 | 998 | 963 | 940 | -8.8\% |
| e. Other financial instruments | 85.604 | 91.008 | 92.181 | 94.366 | 96.328 | 5.8\% | 7.050 | 7.420 | 7.848 | 8.463 | 8.754 | 18.0\% |
| i. Held to maturity | 336 | 474 | 443 | 433 | 373 | -21.3\% | 69 | 65 | 73 | 74 | 74 | 14.8\% |
| ii. Available for sale | 83.550 | 89.467 | 90.722 | 92.864 | 94.899 | 6.1\% | 6.846 | 7.308 | 7.711 | 8.339 | 8.616 | 17.9\% |
| iii. At fair value through profit or loss | 1.718 | 1.067 | 1.016 | 1.069 | 1.056 | -1.0\% | 135 | 47 | 63 | 49 | 64 | 36.1\% |
| f. Other investments | 5.465 | 5.849 | 6.863 | 6.651 | 6.922 | 18.3\% | 856 | 941 | 1.031 | 1.077 | 1.066 | 13.4\% |
| g. Investments under investment contracts | 1.170 | 1.265 | 1.311 | 1.374 | 1.392 | 10.1\% | 0 | 0 | 0 | 0 | 0 | n/a |
| h. Funds withheld by ceding companies | 10.296 | 9.140 | 9.702 | 9.692 | 10.307 | 12.8\% | 14 | 32 | 13 | 14 | 13 | -59.5\% |
| C. Investments for the benefit of life insurance policyholders who bear the investment risk | 11.824 | 11.619 | 12.386 | 12.918 | 13.016 | 12.0\% | 0 | 0 | 0 | 0 | 0 | n/a |
| D. Reinsurance recoverables on technical provisions | 8.483 | 7.473 | 8.321 | 8.426 | 9.148 | 22.4\% | 7.409 | 7.355 | 8.111 | 8.105 | 8.356 | 13.6\% |
| E. Accounts receivable on insurance business | 8.525 | 8.964 | 11.230 | 11.054 | 10.841 | 20.9\% | 2.060 | 2.307 | 3.164 | 2.634 | 2.398 | 4.0\% |
| F. Deferred acquisition costs | 5.940 | 5.528 | 6.038 | 6.144 | 6.292 | 13.8\% | 75 | 78 | 92 | 96 | 90 | 14.5\% |
| G. Cash at banks, cheques and cash-in-hand | 3.518 | 3.477 | 3.530 | 3.760 | 4.940 | 42.1\% | 857 | 717 | 805 | 748 | 870 | 21.4\% |
| H. Deferred tax assets | 326 | 323 | 366 | 452 | 485 | 50.1\% | 44 | 47 | 45 | 40 | 39 | -17.3\% |
| 1. Other assets | 2.819 | 3.036 | 3.678 | 3.416 | 3.357 | 10.5\% | 663 | 707 | 1.089 | 1.025 | 864 | 22.2\% |
| J. Non-current assets and assets of disposal groups classified as held for sale | 57 | 31 | 23 | 8 | 9 | -70.6\% | 0 | 6 | 6 | 6 | 7 | 14.3\% |
| Total assets | 177.594 | 181.035 | 189.472 | 191.825 | 196.173 | 8.4\% | 20.564 | 21.166 | 23.747 | 23.702 | 23.941 | 13.1\% |
| Equity and Liablilities | 31/12/2019 | 31.12.2020 ${ }^{\text {² }}$ | 31.03.2021 ${ }^{1}$ | 30/06/2021 | 30/09/2021 | $30.09 .2021 \text { vs. }$ | 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | 30.09 .2021 vs. |
| A. Subordinated liabilities | 3.479 | 3.473 | 4.218 | 4.254 | 4.264 | 22.8\% | 283 | 279 | 313 | 313 | 312 | 12.2\% |
| B. Technical provisions | 125.614 | 128.541 | 134.073 | 135.744 | 139.059 | 8.2\% | 14.561 | 15.143 | 16.905 | 16.959 | 17.444 | 15.2\% |
| a. Unearned premium reserve | 9.837 | 10.538 | 14.024 | 13.791 | 13.613 | 29.2\% | 2.026 | 2.325 | 3.530 | 3.227 | 3.039 | 30.7\% |
| b. Benefit reserve | 56.859 | 56.932 | 57.385 | 57.592 | 57.827 | 1.6\% | 0 | 0 | 0 | 0 | 0 | n/a |
| c. Loss and loss adjustment expense reserve | 49.651 | 51.189 | 53.754 | 55.358 | 58.546 | 14.4\% | 12.466 | 12.737 | 13.295 | 13.654 | 14.328 | 12.5\% |
| d. Provision for premium refunds | 8.511 | 9.114 | 8.082 | 8.177 | 8.244 | -9.5\% | 15 | 21 | 19 | 18 | 20 | -0.8\% |
| e. Other technical provisions | 755 | 770 | 828 | 825 | 829 | 7.7\% | 55 | 61 | 60 | 60 | 57 | -7.2\% |
| C. Technical provisions for life insurance policies where the investment risk is borne by the policyholders | 11.824 | 11.619 | 12.386 | 12.918 | 13.016 | 12.0\% | 0 | 0 | 0 | 0 | 0 | n/a |
| D. Other provisions | 3.816 | 3.916 | 3.784 | 3.694 | 3.711 | -5.2\% | 803 | 893 | 876 | 855 | 856 | -4.2\% |
| a. Provisions for pensions and other post-employment benefits | 2.284 | 2.445 | 2.268 | 2.251 | 2.196 | -10.2\% | 623 | 670 | 618 | 613 | 597 | -10.9\% |
| b. Provisions for taxes | 561 | 537 | 634 | 616 | 666 | 24.1\% | 91 | 128 | 159 | 150 | 167 | 29.9\% |
| c. Miscellaneous other provisions | 971 | 934 | 882 | 827 | 848 | -9.2\% | 89 | 95 | 99 | 92 | 92 | -3.1\% |
| E. Liabilities | 14.081 | 13.856 | 15.488 | 15.542 | 15.950 | 15.1\% | 2.330 | 2.438 | 3.155 | 3.004 | 2.704 | 10.9\% |
| a. Notes payable and loans | 2.308 | 2.279 | 2.280 | 2.273 | 2.445 | 7.3\% | 12 | 11 | 23 | 11 | 10 | -7.5\% |
| b. Funds withheld under reinsurance treaties | 4.550 | 3.709 | 3.977 | 4.099 | 4.178 | 12.7\% | 67 | 31 | 36 | 35 | 33 | 8.5\% |
| c. Other liabilities | 7.224 | 7.868 | 9.231 | 9.170 | 9.327 | 18.5\% | 2.251 | 2.396 | 3.097 | 2.958 | 2.661 | 11.1\% |
| F. Deferred tax liabilities | 2.160 | 2.497 | 2.364 | 2.491 | 2.585 | 3.5\% | 209 | 200 | 189 | 190 | 188 | -6.2\% |
| G. Liabilities included in disposal groups classified as held for sale | 9 | 9 | 9 | 0 | 0 | -100.0\% | 0 | 0 | 0 | 0 | 0 | n/a |
| Total liabilities and provisions | 160.983 | 163.910 | 172.322 | 174.641 | 178.585 | 9.0\% | 18.186 | 18.953 | 21.439 | 21.321 | 21.504 | 13.5\% |
| H. Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| a. Subscribed capital | 316 | 316 | 316 | 316 | 316 | 0.0\% |  |  |  |  |  |  |
| b. Reserves | 9.833 | 10.076 | 10.108 | 10.126 | 10.335 | 2.6\% |  |  |  |  |  |  |
| Equity excluding non-controlling interests | 10.149 | 10.392 | 10.424 | 10.442 | 10.651 | 2.5\% |  |  |  |  |  |  |
| c. Non-controlling interests in equity | 6.461 | 6.732 | 6.726 | 6.741 | 6.937 | 3.0\% |  |  |  |  |  |  |
| Total equity | 16.610 | 17.125 | 17.151 | 17.183 | 17.588 | 2.7\% |  |  |  |  |  |  |
| Total equity and liabilities | 177.594 | 181.035 | 189.472 | 191.825 | 196.173 | 8.4\% |  |  |  |  |  |  |

${ }^{1}$ Adjusted according to IAS 8

| Retail Germany |  |  |  |  |  | Retail International |  |  |  |  |  | Reinsurance |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \\ \hline \end{gathered}$ | 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | $\begin{gathered} \hline 30.09 .2021 \mathrm{vs} . \\ 31.12 .2020 \\ \hline \end{gathered}$ | 31/12/2019 | 31.12.2020 ${ }^{1}$ | 31.03.2021 ${ }^{1}$ | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \end{gathered}$ |
| 687 | 660 | 678 | 662 | 672 | 1.9\% | 838 | 767 | 750 | 812 | 787 | 2.6\% | 204 | 192 | 199 | 198 | 197 | 2.7\% |
| 248 | 248 | 248 | 248 | 248 | 0.0\% | 668 | 604 | 591 | 621 | 602 | -0.4\% | 36 | 34 | 36 | 36 | 36 | 3.9\% |
| 438 | 411 | 429 | 413 | 424 | 3.0\% | 170 | 163 | 158 | 191 | 186 | 13.7\% | 168 | 158 | 163 | 162 | 161 | 2.5\% |
| 54.665 | 57.805 | 56.678 | 56.707 | 56.217 | -2.7\% | 13.636 | 14.493 | 14.607 | 15.384 | 15.512 | 7.0\% | 58.346 | 58.137 | 62.034 | 62.647 | 65.191 | 12.1\% |
| 1.263 | 1.442 | 1.832 | 1.922 | 1.915 | 32.8\% | 10 | 55 | 78 | 122 | 121 | 121.9\% | 1.750 | 1.589 | 1.631 | 1.616 | 1.857 | 16.8\% |
|  | 97 |  | 120 | 120 | 23.5\% | 0 | 0 | 0 | 0 | 0 | 75.5\% | 278 | 434 | 442 | 443 | 445 | 2.5\% |
| 35 | 35 | 94 | 96 | 97 | 175.2\% | 0 | 0 | 0 | 1 | 1 | n/a | 109 | 219 | 232 | 235 | 237 | 8.1\% |
| 23.966 | 23.401 | 23.277 | 22.912 | 22.318 | -4.6\% | 484 | 368 | 344 | 341 | 336 | -8.7\% | 2.194 | 2.313 | 2.461 | 2.417 | 2.378 | 2.8\% |
| 27.572 | 30.651 | 29.039 | 29.199 | 29.258 | -4.5\% | 11.486 | 12.387 | 12.467 | 13.097 | 13.237 | 6.9\% | 39.669 | 40.338 | 42.794 | 43.517 | 45.029 | 11.6\% |
| 168 | 168 | 164 | 165 | 166 | -0.9\% | 168 | 348 | 350 | 368 | 360 | 3.5\% | 223 | 186 | 150 | 123 | 72 | -61.3\% |
| 27.043 | 30.057 | 28.471 | 28.528 | 28.585 | -4.9\% | 10.910 | 11.791 | 11.869 | 12.495 | 12.667 | 7.4\% | 38.632 | 39.812 | 42.348 | 43.127 | 44.693 | 12.3\% |
| 361 | 425 | 403 | 506 | 507 | 19.2\% | 408 | 249 | 248 | 234 | 210 | -15.7\% | 814 | 340 | 296 | 268 | 264 | -22.5\% |
| 1.743 | 2.175 | 2.334 | 2.455 | 2.506 | 15.2\% | 485 | 418 | 407 | 449 | 424 | 1.5\% | 3.072 | 3.285 | 3.871 | 3.701 | 3.942 | 20.0\% |
| 0 | 0 | 0 | 0 | 0 | n/a | 1.170 | 1.265 | 1.311 | 1.374 | 1.392 | 10.1\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 3 | 4 | 4 | 3 | 3 | -15.6\% | 0 | 0 | 0 | 0 | 0 | -99.8\% | 11.274 | 9.958 | 10.602 | 10.718 | 11.303 | 13.5\% |
| 11.353 | 11.185 | 11.930 | 12.424 | 12.533 | 12.1\% | 471 | 434 | 456 | 493 | 483 | 11.4\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 1.811 | 1.688 | 1.815 | 1.924 | 1.986 | 17.6\% | 921 | 871 | 929 | 1.261 | 1.269 | 45.7\% | 3.028 | 2.242 | 2.318 | 2.330 | 3.035 | 35.3\% |
| 287 | 313 | 361 | 328 | 359 | 14.9\% | 1.339 | 1.213 | 1.171 | 1.296 | 1.286 | 6.0\% | 5.270 | 5.606 | 6.799 | 7.198 | 7.369 | 31.4\% |
| 2.021 | 1.503 | 1.574 | 1.605 | 1.691 | 12.5\% | 671 | 589 | 575 | 591 | 600 | 1.9\% | 2.932 | 3.073 | 3.504 | 3.506 | 3.581 | 16.5\% |
| 832 | 481 | 460 | 660 | 1.458 | 203.3\% | 387 | 342 | 424 | 392 | 266 | -22.0\% | 1.089 | 1.278 | 1.322 | 1.417 | 1.653 | 29.3\% |
| 89 | 69 | 92 | 104 | 114 | 64.2\% | 92 | 103 | 110 | 203 | 207 | 101.0\% | 45 | 11 | 28 | 19 | 29 | 165.9\% |
| 771 | 773 | 851 | 751 | 731 | -5.4\% | 561 | 751 | 731 | 584 | 634 | -15.6\% | 1.797 | 2.466 | 2.448 | 3.045 | 3.008 | 22.0\% |
| 0 | 10 | 2 | 2 | 2 | -82.4\% | 21 | 14 | 15 | 0 | 0 | -100.0\% | 36 | 0 | 0 | 0 | 0 | n/a |
| 72.517 | 74.488 | 74.440 | 75.167 | 75.764 | 1.7\% | 18.936 | 19.576 | 19.768 | 21.017 | 21.045 | 7.5\% | 72.748 | 73.005 | 78.652 | 80.361 | 84.061 | 15.1\% |
| 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \end{gathered}$ | 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \end{gathered}$ | 31/12/2019 | 31.12.2020 ${ }^{1}$ | 31.03.2021 ${ }^{1}$ | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \end{gathered}$ |
| 162 | 257 | 257 | 257 | 257 | 0.0\% | 42 | 68 | 68 | 103 | 103 | 51.1\% | 2.628 | 2.590 | 3.352 | 3.377 | 3.387 | 30.8\% |
| 54.169 | 56.303 | 55.671 | 55.923 | 56.372 | 0.1\% | 13.478 | 13.673 | 13.790 | 14.735 | 14.775 | 8.1\% | 47.089 | 46.919 | 51.097 | 51.742 | 54.442 | 16.0\% |
| 1.460 | 1.409 | 1.806 | 1.668 | 1.559 | 10.6\% | 2.684 | 2.418 | 2.415 | 2.684 | 2.661 | 10.0\% | 4.392 | 5.070 | 6.798 | 6.895 | 7.236 | 42.7\% |
| 41.365 | 43.030 | 43.035 | 43.223 | 43.499 | 1.1\% | 6.603 | 6.810 | 6.959 | 7.059 | 7.078 | 3.9\% | 9.028 | 7.218 | 7.517 | 7.435 | 7.373 | 2.1\% |
| 3.482 | 3.568 | 3.519 | 3.602 | 3.805 | 6.6\% | 3.530 | 3.624 | 3.643 | 4.236 | 4.299 | 18.6\% | 32.996 | 33.929 | 36.018 | 36.651 | 39.082 | 15.2\% |
| 7.857 | 8.289 | 7.304 | 7.418 | 7.503 | -9.5\% | 639 | 804 | 758 | 741 | 721 | -10.3\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 6 | $\square$ | 7 | 12 | 7 | 5.7\% | 21 | 17 | 15 | 15 | 15 | -9.4\% | 673 | 702 | 763 | 761 | 751 | 7.0\% |
| 11.353 | 11.185 | 11.930 | 12.424 | 12.533 | 12.1\% | 471 | 434 | 456 | 493 | 483 | 11.4\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 622 | 609 | 577 | 558 | 596 | -2.1\% | 315 | 284 | 283 | 282 | 281 | -1.1\% | 592 | 538 | 552 | 528 | 530 | -1.5\% |
| 158 | 177 | 161 | 161 | 158 | -11.0\% | 68 | 59 | 61 | 63 | 62 | 4.3\% | 202 | 229 | 214 | 210 | 205 | -10.8\% |
| 102 | 80 | 116 | 110 | 138 | 71.1\% | 125 | 120 | 119 | 105 | 103 | -13.8\% | 192 | 133 | 161 | 167 | 168 | 26.7\% |
| 361 | 351 | 299 | 287 | 300 | -14.4\% | 122 | 105 | 104 | 115 | 116 | 10.4\% | 198 | 176 | 177 | 150 | 157 | -10.7\% |
| 3.386 | 3.061 | 3.006 | 3.063 | 3.013 | -1.6\% | 2.182 | 2.415 | 2.507 | 2.685 | 2.746 | 13.7\% | 9.481 | 9.163 | 9.954 | 10.841 | 11.364 | 24.0\% |
| 82 | 73 | 89 | 69 | 67 | -7.5\% | 76 | 158 | 208 | 205 | 205 | 30.0\% | 1.398 | 1.341 | 1.355 | 1.349 | 1.530 | 14.1\% |
| 1.479 | 1.352 | 1.450 | 1.549 | 1.503 | 11.2\% | 50 | 22 | 21 | 173 | 195 | 772.3\% | 4.739 | 3.838 | 4.160 | 4.215 | 4.284 | 11.6\% |
| 1.824 | 1.636 | 1.466 | 1.444 | 1.442 | -11.9\% | 2.056 | 2.235 | 2.278 | 2.307 | 2.346 | 5.0\% | 3.344 | 3.985 | 4.439 | 5.278 | 5.550 | 39.3\% |
| 253 | 258 | 222 | 207 | 218 | -15.8\% | 104 | 105 | 101 | 97 | 89 | -15.6\% | 1.792 | 2.145 | 2.044 | 2.182 | 2.271 | 5.9\% |
|  | 0 | 0 |  | 0 | n/a | 9 | 9 | 9 | 0 | 0 | -100.0\% |  |  | - | 0 | 0 | n/a |
| 69.945 | 71.673 | 71.663 | 72.432 | 72.989 | 1.8\% | 16.601 | 16.988 | 17.215 | 18.396 | 18.476 | 8.8\% | 61.582 | 61.355 | 66.998 | 68.670 | 71.994 | 17.3\% |


| Corporate Operations |  |  |  |  |  | Consolidation |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \mathrm{vs} . \\ 31.12 .2020 \end{gathered}$ | 31/12/2019 | 31.12.2020 ${ }^{\prime}$ | 31.03.2021' | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \mathrm{vs} . \\ 31.12 .2020 \\ \hline \end{gathered}$ |
| 106 | 97 | 97 | 96 | 91 | -5.3\% | 0 | 0 | $\square$ | 0 | 0 | 0.0\% |
| 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0 | 0 | 0 | 0 | 0.0\% |
| 106 | 97 | 97 | 96 | 91 | -5.3\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 896 | 1.195 | 1.291 | 1.100 | 1.048 | -12.3\% | -2.731 | -2.710 | -2.868 | -3.006 | -2.948 | 8.8\% |
|  |  |  |  | 0 | n/a | 0 | 0 | 0 | 0 | 0 | n/a |
| 24 | 25 | 26 | 25 | 24 | -4.3\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 0 |  | 0 | 0 | 0 | n/a | 0 | 0 | 0 | 0 | 0 | n/a |
| 1 | 72 | 61 | 54 | 54 | -24.7\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 119 | 504 | 327 | 386 | 349 | -30.7\% | -292 | -292 | -295 | -297 | -299 | 2.6\% |
|  |  |  |  | 0 | n/a | -292 | -292 | -295 | -297 | -299 | 2.6\% |
| 119 | 498 | 322 | 375 | 338 | -32.2\% | 0 | 0 | 0 | 0 | 0 | n/a |
|  |  |  | 11 | 11 | 118.7\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 751 | 578 | 862 | 604 | 620 | 7.1\% | -1.442 | -1.547 | -1.641 | -1.635 | -1.636 | 5.7\% |
| 0 | 0 | 0 | 0 |  | n/a |  | 0 | 0 | 0 | 0 | n/a |
| 1 | 16 | 16 | 31 | 1 | -93.1\% | -997 | -871 | -932 | -1.074 | -1.013 | 16.3\% |
| 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | 0 | 0 | 0 | n/a |
| 18 | 456 | 1.170 | 1.056 | 1.197 | 162.7\% | -4.704 | -5.140 | -6.022 | -6.252 | -6.695 | 30.3\% |
| 11 | 287 | 967 | 835 | 379 | 32.3\% | -443 | -761 | -1.232 | -1.238 | -950 | 24.8\% |
| 2 | 21 | 38 | 66 | 46 | 119.2\% | 238 | 264 | 255 | 280 | 285 | 8.1\% |
| 353 | 660 | 519 | 543 | 693 | 5.0\% | , | 0 | 0 | 0 | 0 | n/a |
| 276 | 328 | 304 | 295 | 298 | -9.1\% | -221 | -235 | -212 | -208 | -202 | -14.1\% |
| 1.183 | 707 | 575 | 574 | 606 | -14.2\% | $-2.158$ | -2.368 | -2.016 | -2.563 | $-2.487$ | 5.0\% |
| 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | 0.0 | 0 | 0 | -100.0\% |
| 2.845 | 3.750 | 4.960 | 4.564 | 4.358 | 16.2\% | -10.017 | -10.950 | -12.095 | -12.986 | -12.996 | 18.7\% |
| 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \end{gathered}$ | 31/12/2019 | 31.12.2020 ${ }^{1}$ | 31.03.2021 ${ }^{1}$ | 30/06/2021 | 30/09/2021 | $\begin{gathered} 30.09 .2021 \text { vs. } \\ \hline 31.12 .2020 \end{gathered}$ |
| 1.280 | 1.280 | 1.250 | 1.250 | 1.250 | -2.3\% | -916 | -1.001 | -1.022 | -1.046 | -1.046 | 4.6\% |
| 108 | 834 | 1.759 | 1.697 | 1.757 | 110.8\% | -3.792 | -4.330 | -5.148 | -5.312 | -5.730 | 32.3\% |
| 10 | 247 | 947 | 757 | 479 | 94.0\% | -735 | -931 | -1.473 | -1.439 | -1.361 | 46.2\% |
| 0 | 0 | 0 | 0 | 0 | $\mathrm{n} / \mathrm{a}$ | -137 | -126 | -126 | -124 | -123 | -2.6\% |
| 98 | 571 | 796 | 917 | 1.278 | 123.8\% | -2.920 | -3.241 | -3.517 | -3.702 | -4.246 | 31.0\% |
| 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | 0 | 0 | 0 | n/a |
| 0 | 16 | 16 | 23 | 0 | -100.0\% | 0 | -32 | -32 | -46 | 0 | -99.4\% |
|  |  | 0 | 0 | 0 | n/a | 0 | 0 | 0 | 0 | 0 | n/a |
| 1.485 | 1.592 | 1.496 | 1.471 | 1.448 | -9.0\% | 0 | 0 | 0 | 0 | 0 | 103.3\% |
| 1.234 | 1.309 | 1.214 | 1.204 | 1.175 | -10.3\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 50 |  | 78 | 84 | 90 | 19.6\% | 0 | 0 | 0 | 0 | 0 | n/a |
| 201 | 207 | 204 | 182 | 183 | -11.6\% | 0 | 0 | 0 | 0 | 0 | 103.3\% |
| 1.861 | 2.228 | 2.641 | 2.436 | 2.208 | -0.9\% | -5.158 | -5.449 | -5.775 | -6.488 | -6.085 | 11.7\% |
| 1.524 | 1.499 | 1.497 | 1.497 | 1.498 | -0.1\% | -786 | -803 | -892 | -859 | -866 | 7.8\% |
|  | 0 | 0 | 0 | 0 | n/a | -1.785 | -1.534 | -1.691 | -1.873 | -1.837 | 19.8\% |
| 337 | 729 | 1.144 | 939 | 711 | -2.5\% | -2.588 | -3.111 | -3.193 | -3.755 | -3.382 | 8.7\% |
| 0 | 2 | 0 | 1 | 0 | -98.0\% | -198 | -214 | -192 | -186 | -180 | -15.8\% |
|  |  | 0 |  | 0 | $\mathrm{n} / \mathrm{a}$ | 0 | 0 | 0 | 0 | 0 | -100.0\% |
| 4.734 | 5.936 | 7.146 | 6.855 | 6.664 | 12.3\% | -10.064 | -10.994 | -12.138 | -13.032 | -13.042 | 18.6\% |


| Change in Equity | 31/12/2019 | 31/12/2020 | 31/03/2021 | 30/06/2021 | $\begin{gathered} \text { 30.09.2021 vs. } \\ \text { 31.12.2020 } \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 30/09/2021 | abs | in \% |
| Subscribed capital | 316 | 316 | 316 | 316 | 31 | 0 | 0.00\% |
| Capital reserves | 1.373 | 1.373 | 1.373 | 1.373 | 1.373 | 0 | 0.00\% |
| Retained earnings | 7.795 | 8.087 | 8.363 | 8.254 | 8.430 | 344 | 4.25\% |
| Accumulated other comprehensive income and other reser | 665 | 617 | 372 | 499 | 532 | -85 | -13.77\% |
| Group equity | 10.149 | 10.392 | 10.424 | 10.442 | 10.651 | 259 | 2.49\% |
| Non-controlling interests in equity | 6.461 | 6.732 | 6.726 | 6.741 | 6.937 | 205 | 3.04\% |
| Total equity | 16.610 | 17.125 | 17.151 | 17.183 | 17.588 | 463 | 2.71\% |


| Equity' by division incl. non-controlling interests |  | 31/12/2020 | 31/03/2021 | 30/06/2021 |  | $\begin{gathered} 30.09 .2021 \text { vs. } \\ 31.12 .2020 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2019 |  |  |  | 30/09/2021 | abs | in \% |
| Industrial Lines | 2.378 | 2.214 | 2.308 | 2.382 | 2.437 | 223 | 10.09\% |
| of which non-controlling interests | 62 | 66 | 68 | 68 | 69 | 4 | 5.92\% |
| Retail Germany | 2.572 | 2.814 | 2.778 | 2.735 | 2.775 | -39 | -1.39\% |
| of which non-controlling interests | 76 | 97 | 88 | 85 | 76 | -20 | -21.17\% |
| Retail International | 2.335 | 2.588 | 2.554 | 2.621 | 2.569 | -19 | -0.73\% |
| of which non-controlling interests | 251 | 273 | 269 | 261 | 252 | -21 | -7.85\% |
| Reinsurance | 11.166 | 11.650 | 11.654 | 11.691 | 12.067 | 417 | 3.58\% |
| of which non-controlling interests | 6.654 | 6.986 | 7.022 | 7.038 | 7.268 | 282 | 4.04\% |
| Corporate Operations | -1.889 | -2.186 | -2.185 | -2.291 | -2.306 | -120 | 5.47\% |
| of which non-controlling interests | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Consolidation | 47 | 44 | 43 | 46 | 45 | - 1 | 2.71\% |
| of which non-controlling interests | -582 | -690 | -720 | -711 | -729 | -39 | 5.71\% |
| Total equity | 16.610 | 17.125 | 17.151 | 17.183 | 17.588 | 463 | 2.71\% |
| Group equity | 10.149 | 10.392 | 10.424 | 10.442 | 10.651 | 259 | 2.49\% |
| Non-controlling interests | 6.461 | 6.732 | 6.726 | 6.741 | 6.937 | 205 | 3.04\% |

1 Equity for the divisions is defined as the difference between assets and liabilities of the division concerned

| Development of Solvency 2 capitalisation |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2017 | 31/12/2018 | 31/12/2019 | 31/12/2020 | 3103/2021 | 30/06/2021 | 30109/2021 |
| Eligible Own Funds (excluding transitional) | 17.008 | 17.407 | 19.419 | 18.876 | 20.218 | 20.579 | 21.119 |
| Solvency capital requirement (excluding transitional) | 8.259 | 8.345 | 9.224 | 9.179 | 9.394 | 9.810 | 10.363 |
| Solvency 2 ratio (excluding transitional) | 206\% | 29\% | 211\% | 206\% | 215\% | 210\% | 204\% |
| Market risk ratio | 44\% | 44\% | 43\% | $41 \%$ | 42\% | 41\% | 41\% |

As-if Solvency 2 CAR for the four German life entities (excl. transitional) n/a $\qquad$ n/a n/a n/a $169 \%$ $\qquad$ 224\% $269 \%$

## Exchange rates for our key foreign currencies

Balance sheet (reporting date)
Statement of income (average)

| EUR 1 corresponds to |  |  |  | 30/06/2020 | 30902020 | 3112/2020 |  |  |  |  |  | 9M 2021 vs. 9 M 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31/12/2019 | 31/03/2020 | 30,06/2020 | 3009/2020 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 30/09/2021 | 9M 2020 | 9M 2021 | 9M 2020 |
| AUD | Australia | 1.6000 | 1.7943 | 1.6341 | 1.6451 | 1.6030 | 1.5407 | 1.5846 | 1.6087 | 1.6610 | 1.5845 | -4.61\% |
| BRL | Brazil | 4.5128 | 5.6891 | 6.0509 | 6.5980 | 6.3706 | 6.7732 | 5.8928 | 6.2684 | 5.6839 | 6.3639 | 11.96\% |
| CAD | Canada | 1.4620 | 1.5604 | 1.5318 | 1.5675 | 1.5704 | 1.4779 | 1.4728 | 1.4748 | 1.5248 | 1.5007 | -1.58\% |
| CNY | China | 7.8181 | 7.7771 | 7.9203 | 7.9746 | 8.0199 | 7.6834 | 7.6805 | 7.4841 | 7.8841 | 7.7417 | -1.81\% |
| GBP | United Kingdom | 0.8520 | 0.8868 | 0.9125 | 0.9126 | 0.9041 | 0.8520 | 0.8578 | 0.8608 | 0.8825 | 0.8667 | -1.79\% |
| JPY | Japan | 122.1900 | 118.9200 | 120.6400 | 123.7700 | 126.6900 | 129.8900 | 131.4500 | 129.6400 | 121.1080 | 129.9180 | 7.27\% |
| MXN | Mexico | 21.0814 | 26.2507 | 25.9442 | 26.1536 | 24.4152 | 24.0654 | 23.5966 | 23.7584 | 24.4703 | 24.1661 | -1.24\% |
| PLN | Poland | 4.2576 | 4.5470 | 4.4554 | 4.5463 | 4.5224 | 4.6554 | 4.5181 | 4.6325 | 4.4211 | 4.5522 | 2.97\% |
| USD | USA | 1.1190 | 1.0954 | 1.1196 | 1.1708 | 1.2291 | 1.1730 | 1.1894 | 1.1576 | 1.1287 | 1.1975 | 6.10\% |


[^0]:    ${ }^{1}$ Adjusted according to IAS 8

