## Talanx Group

## Financial data supplement as of 31 December 2021

## Reporting by business segments and quarters

(starting from FY 2019)

## Group Key Figures

Earnings Overview

## Group P\&L

Primary Insurance P\&L
Industrial Lines P\&L
Retail Germany P\&L
Retail Germany P/C P\&L
Retail Germany Life P/L
Retail International P\&L
Retail Int. P\&C \& Life split
Retail International Central \& Eastern Europe P\&L
Retail International Latin America P\&L
Reinsurance P\&L
P/C Reinsurance P\&L
L/H Reinsurance P\&L
Corporate Operations P\&L
Consolidation P\&L
Combined Ratios
Investments
Balance Sheet
Equity
Solvency
Exchange rates

Note: In cases where figures differ from the figures originally published in financial reports, this is caused by adjustments as a consequence of changes to accounting regulations or their application,that are considered in the spreadsheets retroactively.

Note: The quarterly figures regarding the net assets, financial position and results of operations have been prepared in conformity with International Financial Reporting Standards. The presented financial information does not represent financial statements within the meaning of International Accounting Standard (IAS) 1.

${ }^{1}$ Adjusted according to IAS 8


${ }^{1}$ Adjusted according to IAS 8

Consolidated statement of income

| Talanx Group | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 $2020{ }^{\text { }}$ | FY 2020 ${ }^{1}$ | Q1 $2021{ }^{1}$ | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{gathered}$ | FY 2020 | FY 2021 | $\begin{gathered} \text { FY } 2021 \text { vs. } \\ \text { FY } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 39.494 | 12.467 | 9.539 | 9.901 | 9.203 | 41.109 | 13.649 | 10.426 | 11.075 | 10.357 | 12.5\% | 41.109 | 45.507 | 10.7\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 943 | 220 | 226 | 203 | 241 | 890 | 242 | 267 | 234 | 264 | 9.8\% | 890 | 1.008 | 13.3\% |
| 3. Ceded written premiums | 4.473 | 1.548 | 997 | 1.321 | 953 | 4.819 | 1.826 | 1.111 | 1.329 | 1.180 | 23.8\% | 4.819 | 5.446 | 13.0\% |
| 4. Change in gross unearned premiums | -1.065 | -2.794 | 142 | 23 | 1.183 | -1.446 | -3.271 | 407 | 219 | 1.549 | 30.9\% | -1.446 | -1.096 | -24.2\% |
| 5. Change in ceded unearned premiums | -42 | -449 | 65 | -155 | 303 | -235 | -705 | 198 | 235 | 366 | 20.5\% | -235 | 94 | -140.1\% |
| Net premiums earned | 33.054 | 8.354 | 8.392 | 8.555 | 8.888 | 34.190 | 9.015 | 9.256 | 9.495 | 10.096 | 13.6\% | 34.190 | 37.863 | 10.7\% |
| 6. Claims and claims expenses (gross) | 29.210 | 7.245 | 7.090 | 8.037 | 8.340 | 30.711 | 8.123 | 8.087 | 9.526 | 9.313 | 11.7\% | 30.711 | 35.050 | 14.1\% |
| Reinsurers' share | 2.845 | 628 | 309 | 870 | 960 | 2.767 | 723 | 713 | 1.581 | 1.322 | 37.6\% | 2.767 | 4.338 | 56.8\% |
| Claims and claims expenses (net) | 26.366 | 6.617 | 6.781 | 7.167 | 7.379 | 27.944 | 7.400 | 7.375 | 7.945 | 7.991 | 8.3\% | 27.944 | 30.711 | 9.9\% |
| 7. Acquisition costs and administrative expenses (gross) | 9.141 | 2.369 | 2.431 | 2.385 | 2.512 | 9.697 | 2.365 | 2.405 | 2.326 | 2.880 | 14.7\% | 9.697 | 9.977 | 2.9\% |
| Reinsurers' share | 698 | 217 | 132 | 186 | 176 | 711 | 189 | 183 | 160 | 215 | 22.1\% | 711 | 747 | 5.1\% |
| Acquisition costs and administrative expenses (net) | 8.442 | 2.153 | 2.298 | 2.199 | 2.336 | 8.986 | 2.176 | 2.222 | 2.165 | 2.666 | 14.1\% | 8.986 | 9.230 | 2.7\% |
| 8. Other technical income | 60 | 18 | 14 | 14 | 20 | 66 | 15 | 10 | 13 | 14 | -31.1\% | 66 | 52 | -20.1\% |
| Other technical expenses | 139 | 28 | 30 | 45 | 41 | 145 | 54 | 52 | 20 | 43 | 3.5\% | 145 | 170 | 16.7\% |
| Other technical result | -79 | -10 | -17 | -32 | -22 | -80 | -38 | -42 | -7 | -29 | 35.4\% | -80 | -117 | 47.0\% |
| Net technical result | -1.833 | -425 | -704 | -843 | -849 | -2.821 | -600 | -382 | -622 | -590 | -30.5\% | -2.821 | -2.195 | -22.2\% |
| 9a. Investment income | 4.909 | 1.275 | 987 | 1.489 | 1.415 | 5.166 | 1.383 | 1.294 | 1.323 | 1.482 | 4.8\% | 5.166 | 5.483 | 6.1\% |
| 9b. Investment expenses | 779 | 453 | 152 | 239 | 292 | 1.136 | 258 | 237 | 235 | 293 | 0.2\% | 1.136 | 1.022 | -10.0\% |
| Net income from assets under own management | 4.130 | 822 | 836 | 1.250 | 1.123 | 4.030 | 1.125 | 1.057 | 1.088 | 1.190 | 6.0\% | 4.030 | 4.460 | 10.7\% |
| Net income from investment contracts | , | 1 | 0 | 1 | -1 | 0 | 1 | 0 | 1 | 1 | -189.2\% | 0 | 3 | 1182.2\% |
| Net interest income from funds withheld and contract deposits | 190 | 81 | 46 | 24 | 59 | 210 | 127 | 38 | 39 | 50 | -14.3\% | 210 | 255 | 21.3\% |
| Net investment income | 4.323 | 903 | 882 | 1.274 | 1.181 | 4.240 | 1.253 | 1.096 | 1.128 | 1.241 | 5.1\% | 4.240 | 4.718 | 11.3\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 35 | 10 | 0 | 66 | 24 | 100 | 18 | 11 | 9 | 5 | -77.4\% | 100 | 43 | -57.1\% |
| 10a. Other income | 1.114 | 605 | 148 | 334 | 346 | 1.432 | 568 | 254 | 268 | 436 | 26.3\% | 1.432 | 1.526 | 6.6\% |
| 10b. Other expenses | 1.173 | 523 | 140 | 220 | 323 | 1.207 | 596 | 260 | 267 | 472 | 46.1\% | 1.207 | 1.596 | 32.2\% |
| Other income/expenses | -60 | 81 | 8 | 114 | 22 | 226 | -28 | -6 | 1 | -36 | -262.4\% | 226 | -69 | -130.7\% |
| Profit before goodwill impairments | 2.430 | 559 | 186 | 546 | 354 | 1.645 | 625 | 707 | 506 | 615 | 73.6\% | 1.645 | 2.454 | 49.2\% |
| 11. Goodwill impairments | 0 | 0 | 0 | , | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | , | n/a |
| Operating profitloss (EBIT) | 2.430 | 559 | 186 | 546 | 354 | 1.645 | 625 | 707 | 506 | 615 | 73.6\% | 1.645 | 2.454 | 49.2\% |
| Financing costs | 191 | 51 | 52 | 51 | 45 | 198 | 42 | 46 | 46 | 41 | -7.8\% | 198 | 176 | -11.3\% |
| Taxes on income | 568 | 116 | -22 | 135 | 49 | 277 | 128 | 180 | 173 | 67 | 37.4\% | 277 | 548 | 98.2\% |
| Net income | 1.671 | 393 | 156 | 360 | 260 | 1.170 | 455 | 481 | 288 | 506 | 94.5\% | 1.170 | 1.730 | 47.8\% |
| attributable to non-controlling interests | 748 | 170 | 54 | 166 | 132 | 522 | 177 | 212 | 111 | 218 | 64.8\% | 522 | 718 | 37.5\% |
| attributable to shareholders of Talanx AG | 923 | 223 | 103 | 194 | 128 | 648 | 277 | 269 | 177 | 288 | 125.1\% | 648 | 1.011 | 56.2\% |
| Basic earnings per share | 3.65 | 0.88 | 0.41 | 0.77 | 0.51 | 2.56 | 1.10 | 1.06 | 0.70 | 1.14 | 125.1\% | 2.56 | 4.00 | 56.1\% |
| Diluted earnings per share | 3.65 | 0.88 | 0.41 | 0.77 | 0.51 | 2.56 | 1.10 | 1.06 | 0.70 | 1.14 | 125.1\% | 2.56 | 4.00 | 56.1\% |
| Retention ratio | 88.4\% | 87.4\% | 89.3\% | 86.4\% | 89.4\% | 88.0\% | 86.4\% | 89.1\% | 87.7\% | 88.3\% | -1.1\% | 88.0\% | 87.8\% | -0.3\% pts. |
| Net expense ratio (property/casually) | 29.0\% | 28.6\% | 29.1\% | 27.0\% | 28.8\% | 28.4\% | 26.9\% | 28.3\% | 27.0\% | 29.1\% | 0.3\% | 28.4\% | 27.8\% | -0.5\% pts. |
| Net loss ratio (property/casualty) | 69.5\% | 71.4\% | 73.9\% | 72.9\% | 73.1\% | 72.7\% | 69.2\% | 67.6\% | 74.2\% | 69.1\% | -4.0\% | 72.9\% | 70.1\% | -2.8\% pts. |
| Net combined ratio (property/casualty) | 98.3\% | 99.8\% | 102.7\% | 99.7\% | 101.7\% | 100.9\% | 96.1\% | 95.7\% | 100.9\% | 98.0\% | -3.7\% | 101.0\% | 97.7\% | -3.3\% pts. |
| Net return on investment | 3.5\% | 2.7\% | 2.7\% | 4.0\% | 3.5\% | 3.2\% | 3.5\% | 3.2\% | 3.3\% | 3.5\% | 0.0\% | 3.2\% | 3.4\% | 0.2\% pts. |
| EBIT margin | 7.4\% | 6.7\% | 2.2\% | 6.4\% | 4.0\% | 4.9\% | 6.9\% | 7.6\% | 5.3\% | 6.1\% | 2.1\% | 4.8\% | 6.5\% | 1.7\% pts. |
| Tax ratio | 25.4\% | 22.7\% | -16.5\% | 27.2\% | 15.7\% | 19.1\% | 22.0\% | 27.3\% | 37.5\% | 11.7\% | -4.1\% | 19.1\% | 24.1\% | 4.9\% pts. |
| Return on equity | 9.8\% | 9.0\% | 4.1\% | 7.6\% | 6.0\% | 6.6\% | 10.7\% | 10.3\% | 6.7\% | 10.8\% | 4.8\% | 6.6\% | 9.6\% | 3.0\% pts. |

## Consolidated statement of income by division/reportable segment

| Primary Insurance: Sum of Industrial Lines, Retail Germany, and Retail International | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \mathrm{vs} . \\ \text { Q4 } 2020 \end{gathered}$ | FY 2020 | FY 2021 | FY 2021 vs. FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 18.525 | 5.937 | 3.820 | 3.962 | 4.320 | 18.038 | 6.064 | 4.407 | 4.530 | 4.857 | 12.4\% | 18.038 | 19.858 | 10.1\% |
| of which attributable to other divisions/segments | 115 | 44 | 34 | 30 | 19 | 126 | 30 | 30 | 32 |  | -61.9\% | 126 | 100 | -20.8\% |
| of which attributable to third parties | 18.410 | 5.893 | 3.786 | 3.932 | 4.301 | 17.912 | 6.033 | 4.377 | 4.498 | 4.850 | 12.8\% | 17.912 | 19.758 | 10.3\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 943 | 220 | 226 | 203 | 241 | 890 | 242 | 267 | 234 | 264 | 9.8\% | 890 | 1.008 | 13.3\% |
| 3. Ceded written premiums | 3.889 | 1.459 | 903 | 901 | 1.067 | 4.330 | 1.578 | 1.066 | 1.161 | 1.157 | 8.4\% | 4.330 | 4.962 | 14.6\% |
| 4. Change in gross unearned premiums | -558 | -1.519 | 423 | 366 | 329 | -401 | -1.575 | 403 | 275 | 239 | -27.3\% | -401 | -657 | 63.8\% |
| 5. Change in ceded unearned premiums | -156 | -488 | 47 | 97 | 117 | -227 | -589 | 99 | 132 | 153 | 30.5\% | -227 | -204 | -10.0\% |
| Net premiums earned | 13.290 | 3.227 | 3.066 | 3.127 | 3.223 | 12.643 | 3.257 | 3.378 | 3.277 | 3.522 | 9.3\% | 12.643 | 13.435 | 6.3\% |
| 6. Claims and claims expenses (gross) | 14.113 | 3.287 | 3.009 | 3.618 | 3.547 | 13.461 | 3.604 | 3.861 | 4.065 | 3.887 | 9.6\% | 13.461 | 15.417 | 14.5\% |
| Reinsurers' share | 2.444 | 553 | 502 | 657 | 700 | 2.412 | 611 | 722 | 1.024 | 931 | 33.1\% | 2.412 | 3.288 | 36.4\% |
| Claims and claims expenses (net) | 11.668 | 2.734 | 2.507 | 2.960 | 2.848 | 11.050 | 2.992 | 3.139 | 3.041 | 2.956 | 3.8\% | 11.050 | 12.128 | 9.8\% |
| 7. Acquisition costs and administrative expenses (gross) | 4.057 | 1.039 | 1.082 | 1.073 | 1.183 | 4.377 | 969 | 892 | 917 | 1.208 | 2.2\% | 4.377 | 3.986 | -8.9\% |
| Reinsurers' share | 906 | 263 | 193 | 232 | 334 | 1.022 | 271 | 255 | 282 | 304 | -8.8\% | 1.022 | 1.112 | 8.9\% |
| Acquisition costs and administrative expenses (net) | 3.152 | 776 | 890 | 841 | 849 | 3.355 | 698 | 636 | 635 | 904 | 6.5\% | 3.355 | 2.874 | -14.3\% |
| 8. Other technical income | 55 | 18 | 13 | 14 | 20 | 65 | 16 | 10 | 13 | 14 | -30.9\% | 65 | 52 | -20.0\% |
| Other technical expenses | 119 | 26 | 27 | 31 | 48 | 132 | 48 | 58 | 6 | 42 | -12.9\% | 132 | 154 | 16.4\% |
| Other technical result | -63 | -8 | -13 | -17 | -28 | -67 | -32 | -48 | 7 | -28 | -0.4\% | -67 | -102 | 52.1\% |
| Net technical result | -1.593 | -291 | -344 | -691 | -502 | -1.828 | -465 | -445 | -393 | -366 | -27.1\% | -1.828 | -1.669 | -8.7\% |
| 9a. Investment income | 3.079 | 764 | 646 | 1.053 | 919 | 3.382 | 923 | 813 | 755 | 796 | -13.3\% | 3.382 | 3.288 | -2.8\% |
| 9b. Investment expenses | 493 | 317 | 85 | 163 | 232 | 798 | 109 | 120 | 106 | 137 | -41.1\% | 798 | 472 | -40.8\% |
| Net income from assets under own management | 2.585 | 447 | 560 | 890 | 686 | 2.584 | 814 | 693 | 649 | 660 | -3.9\% | 2.584 | 2.816 | 9.0\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | -1 | 0 | 1 | 0 | 1 | 1 | -189.2\% | 0 | 3 | 1182.2\% |
| Net interest income from funds withheld and contract deposits | -17 | -5 | -4 | -4 | 1 | -12 | -4 | -3 | -4 | -4 | -447.5\% | -12 | 14 | 15.1\% |
| Net investment income | 2.572 | 443 | 556 | 887 | 687 | 2.572 | 812 | 690 | 646 | 657 | -4.4\% | 2.572 | 2.805 | 9.1\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 11 | 8 | 0 | 5 | 6 | 20 | 5 | 8 | 7 | 5 | -21.9\% | 20 | 26 | 29.8\% |
| 10a. Other income | 450 | 295 | 41 | 101 | 128 | 565 | 287 | 65 | 92 | 183 | 42.6\% | 565 | 627 | 10.9\% |
| 10b. Other expenses | 756 | 308 | 122 | 149 | 211 | 791 | 360 | 158 | 161 | 309 | 46.0\% | 791 | 987 | 24.8\% |
| Other income/expenses | -306 | -13 | -81 | -48 | -83 | -226 | -72 | -93 | -69 | -126 | 51.3\% | -226 | -360 | 59.4\% |
| Profit before goodwill impairments | 673 | 138 | 131 | 147 | 102 | 518 | 274 | 153 | 185 | 165 | 62.2\% | 518 | 777 | 50.0\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | 0.0\% |
| Operating profitloss (EBIT) | 673 | 138 | 131 | 147 | 102 | 518 | 274 | 153 | 185 | 165 | 62.2\% | 518 | 777 | 50.0\% |
| Financing costs | 33 | 10 | 11 | 9 | 9 | 38 | 7 | 8 | 7 | 1 | -93.4\% | 38 | 23 | -41.3\% |
| Taxes on income | 190 | 34 | 32 | 44 | -6 | 105 | 79 | 41 | 71 | 24 | -538.4\% | 105 | 215 | 106.0\% |
| Net income | 449 | 94 | 88 | 94 | 98 | 375 | 189 | 104 | 106 | 140 | 42.2\% | 375 | 538 | 43.7\% |
| attributable to non-controlling interests | 49 | 14 | 9 | 14 | 12 | 49 | 12 | 12 | 9 | 14 | 18.9\% | 49 | 46 | -5.5\% |
| atributable to shareholders of Talanx AG | 400 | 80 | 79 | 80 | 87 | 326 | 177 | 92 | 97 | 126 | 45.4\% | 326 | 493 | 51.1\% |
| Retention ratio | 77.9\% | 74.5\% | 74.9\% | 76.0\% | 73.8\% | 74.7\% | 72.9\% | 74.3\% | 73.0\% | 74.8\% | 1.0\% | 74.7\% | 73.7\% | -1.1\% pts. |
| Net expense ratio (property/casualty) | 28.1\% | 26.4\% | 28.2\% | 26.8\% | 26.4\% | 26.9\% | 25.4\% | 24.3\% | 25.2\% | 27.5\% | 1.1\% | 26.9\% | 25.6\% | -1.3\% pts. |
| Net loss ratio (property/casualty) | 70.2\% | 73.3\% | 69.5\% | 72.4\% | 72.7\% | 72.0\% | 68.7\% | 71.4\% | 74.3\% | 71.3\% | -1.4\% | 72.0\% | 71.5\% | -0.5\% pts. |
| Net combined ratio (property/casualty) | 98.3\% | 99.8\% | 97.7\% | 99.2\% | 98.9\% | 98.9\% | 94.1\% | 95.7\% | 99.5\% | 98.9\% | 0.0\% | 98.9\% | 97.1\% | -1.8\% pts. |
| Net return on investment | 3.5\% | 2.3\% | 2.9\% | 4.5\% | 3.4\% | 3.3\% | 4.0\% | 3.4\% | 3.2\% | 3.2\% | -0.2\% | 3.3\% | 3.5\% | 0.2\% pts. |
| EBIT margin | 5.1\% | 4.3\% | 4.3\% | 4.7\% | 3.2\% | 4.1\% | 8.4\% | 4.5\% | 5.6\% | 4.7\% | 1.5\% | 4.1\% | 5.8\% | 1.7\% pts. |
| Tax ratio | 29.7\% | 26.5\% | 26.5\% | 32.1\% | -6.0\% | 21.8\% | 29.5\% | 28.1\% | 40.2\% | 14.9\% | 20.9\% | 21.8\% | 28.6\% | 6.8\% pts. |

Consolidated statement of income by division/reportable segment

| Industrial Lines | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 6.214 |
| of which attributable to other divisions/segments | 57 |
| of which attributable to third parties | 6.157 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 |
| 3. Ceded written premiums | 3.094 |
| 4. Change in gross unearned premiums | -278 |
| 5. Change in ceded unearned premiums | 126 |
| Net premiums earned | 2.968 |
| 6. Claims and claims expenses (gross) | 4.369 |
| Reinsurers' share | 2.007 |
| Claims and claims expenses (net) | 2.362 |
| 7. Acquisition costs and administrative expenses (gross) | 1.276 |
| Reinsurers' share | 641 |
| Acquisition costs and administrative expenses (net) | 635 |
| 8. Other technical income |  |
| Other technical expenses | 15 |
| Other technical result | -11 |
| Net technical result | -40 |
| 9a. Investment income | 424 |
| 9b. Investment expenses | 138 |
| Net income from assets under own management | 86 |
| Net income from investment contracts | 0 |
| Net interest income from funds withheld and contract deposits | 1 |
| Net investment income | 285 |
| of which share of profit or loss of equity-accounted associates and joint ventures | 11 |
| 10a. Other income | 137 |
| 10b. Other expenses | 223 |
| Other income/expenses | -86 |
| Profit before goodwill impairments | 159 |
| 11. Goodwill impairments | 0 |
| Operating profitloss (EBIT) | 159 |
| Financing costs | 12 |
| Taxes on income | 44 |
| Net income | 04 |
| attributable to non-controlling interests | 1 |
| atributable to shareholders of Talanx AG | 103 |
| Retention ratio | 50.2\% |
| Net expense ratio (property/casualty) | 21.4\% |
| Net loss ratio (property/casualty) | 79.9\% |
| Net combined ratio (property/casualty) | 101.4\% |
| Net return on investment | 3.3\% |
| EBIT margin | 5.4\% |
| Tax ratio | 29.8\% |
| Return on equity | 4.4\% |



Q4 2021 vs. Q4 2020 | Q1 2021 |  |
| :--- | :--- | :--- |
| Q2 2021 |  |
| Q3 2021 | Q4 2021 |



| FY 2020 | FY 2021 | $\begin{aligned} & \text { FY } 2021 \text { vs. } \\ & \text { FY } 2020 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: |
| 6.658 | 7.560 | 13.6\% |
| 62 | 27 | -57.4\% |
| 6.596 | 7.534 | 14.2\% |
| 0 | , | 0.0\% |
| 3.470 | 3.920 | 13.0\% |
| -404 | -380 | -5.9\% |
| -223 | -168 | -24.7\% |
| 3.008 | 3.428 | 14.0\% |
| 4.446 | 5.336 | 20.0\% |
| 1.919 | 2.602 | 35.6\% |
| 2.527 | 2.734 | 8.2\% |
| 1.335 | 1.390 | 4.2\% |
| 726 | 783 | 7.8\% |
| 609 | 608 | -0.2\% |
| , | 5 | 52.9\% |
| 14 | 46 | 231.5\% |
| -11 | -41 | 284.3\% |
| -139 | 46 | -133.0\% |
| 424 | 396 | -6.7\% |
| 173 | 96 | -44.4\% |
| 252 | 300 | 19.2\% |
| 0 | 0 | 0.0\% |
| 2 | 0 | -107.2\% |
| 254 | 300 | 18.0\% |
| 20 | 19 | -4.5\% |
| 164 | 191 | 16.9\% |
| 230 | 340 | 48.0\% |
| -66 | -149 | 124.4\% |
| 48 | 196 | 307.2\% |
| 0 | 0 | 0.0\% |
| 48 | 196 | 307.2\% |
| 12 | 11 | -7.8\% |
| -15 | 38 | -352.9\% |
| 52 | 148 | 185.0\% |
| 5 |  | -9.6\% |
| 47 | 143 | 205.5\% |
| 47.9\% | 48.1\% | 0.3\% pts |
| 20.2\% | 17.7\% | -2.5\% pts |
| 84.4\% | 80.9\% | -3.4\% pts |
| 104.6\% | 98.7\% | -5.9\% pts |
| 2.6\% | 2.9\% | 0.2\% pts |
| 1.6\% | 5.7\% | 4.1\% pts. |
| -41.2\% | 20.6\% | 61.8\% pts |
| 2.1\% | 6.7\% | 4.6\% p |

Consolidated statement of income by division/reportable segment

| Retail Germany | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 6.201 |
| of which attributable to other divisions/segments | 58 |
| of which attributable to third parties | 143 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | O |
| 3. Ceded written premiums | 310 |
| 4. Change in gross unearned premiums | 78 |
| 5. Change in ceded unearned premiums | 3 |
| Net premiums earned | 9 |
| 6. Claims and claims expenses (gross) | 5.328 |
| Reinsurers' share | 84 |
| Claims and claims expenses (net) | 243 |
| 7. Acquisition costs and administrative expenses (gross) | 1.488 |
| Reinsurers' share | 169 |
| Acquisition costs and administrative expenses (net) | 318 |
| 8. Other technical income | 17 |
| Other technical expenses | 20 |
| Other technical result | -4 |
| Net technical result | -1.586 |
| 9a. Investment income | 2.227 |
| 9b. Investment expenses | 310 |
| Net income from assets under own management | . 917 |
| Net income from investment contracts |  |
| Net interest income from funds withheld and contract deposits | -12 |
| Net investment income | 05 |
| of which share of profit or loss of equity-accounted associates and joint ventures |  |
| 10a. Other income | 237 |
| 10b. Other expenses | 326 |
| Other income/expenses | -89 |
| Profit before goodwill impairments | 30 |
| 11. Goodwill impairments |  |
| Operating profitloss (EBIT) | 30 |
| Financing costs |  |
| Taxes on income | 80 |
| Net income | 40 |
| attributable to non-controlling interests |  |
| attributable to shareholders of Talanx AG | 133 |
| Retention ratio | 94.2\% |
| Net expense ratio (property/casualty) | 38.0\% |
| Net loss ratio (property/casualty) | 61.0\% |
| Net combined ratio (property/casualty) | 99.0\% |
| Net return on investment | 3.6\% |
| EBIT margin | 4.6\% |
| Tax ratio | 36.5\% |
| Return on equity | 5.5\% |



Q1 $2021 \quad$ Q2 $2021 \quad$ Q3 $2021 \quad$ Q4 2021


FY 2020 FY 2021
FY 2021 vs.

| FY 2020 | FY 2021 | FY 2020 |
| :---: | :---: | :---: |
| 5.853 | 6.170 | 5.4\% |
| 62 | 72 | 15.1\% |
| 5.791 | 6.098 | 5.3\% |
| 820 | 901 | 9.8\% |
| 389 | 441 | 13.2\% |
| 50 | -6 | -112.9\% |
| 8 | -1 | -110.6\% |
| 4.685 | 4.823 | 2.9\% |
| 5.018 | 5.862 | 16.8\% |
| 178 | 336 | 88.8\% |
| 4.840 | 5.526 | 14.2\% |
| 1.772 | 1.259 | -28.9\% |
| 205 | 204 | -0.5\% |
| 1.566 | 1.055 | -32.7\% |
| 28 | 14 | -48.4\% |
| 37 | 17 | -52.5\% |
| -9 | -3 | -65.2\% |
| -1.730 | -1.761 | 1.8\% |
| 2.482 | 2.452 | -1.2\% |
| 478 | 309 | -35.3\% |
| 2.004 | 2.143 | 6.9\% |
| 0 | 0 | n/a |
| -13 | -12 | -6.2\% |
| 1.992 | 2.131 | 7.0\% |
| 0 | 6 | -1495.8\% |
| 261 | 247 | -5.1\% |
| 319 | 331 | 3.7\% |
| -59 | -84 | 43.2\% |
| 203 | 286 | 40.9\% |
| 0 | 0 | n/a |
| 203 | 286 | 40.9\% |
| 9 | 9 | -0.3\% |
| 64 | 111 | 73.0\% |
| 130 | 166 | 28.1\% |
| 11 | 6 | -48.1\% |
| 119 | 161 | 34.9\% |
| 92.3\% | 91.6\% | -0.6\% pts |
| 33.4\% | 33.9\% | 0.5\% pts |
| 61.9\% | 65.2\% | 3.3\% pts |
| 95.4\% | 99.2\% | 3.8\% pts. |
| 3.6\% | 3.7\% | 0.2\% pts |
| 4.3\% | 5.9\% | 1.6\% pts |
| 33.1\% | 40.1\% | 7.0\% pts. |
| 4.6\% | 6.1\% | 1.5\% pts. |

Consolidated statement of income by division/reportable segment

| Retail Germany - Property/Casaulty | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{aligned} & \text { Q4 } 2221 \text { vs. } \\ & \text { Q4 } 2020 \end{aligned}$ | FY 2020 | FY 2021 | FY 2021 vs. FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 1.588 | 774 | 231 | 265 | 233 | 1.502 | 781 | 251 | 276 | 266 | 14.4\% | 1.502 | 1.574 | 4.8\% |
| of which attributable to other divisions/segments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | , | 0 | n/a |
| of which attributable to third parties | 1.588 | 774 | 231 | 265 | 233 | 1.502 | 781 | 251 | 276 | 266 | 14.4\% | 1.502 | 1.574 | 4.8\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | 80 | 42 | 24 | 15 | 94 | 176 | 69 | 74 | 45 | 37 | -61.2\% | 176 | 224 | 27.5\% |
| 4. Change in gross unearned premiums | -22 | -399 | 148 | 116 | 146 | 11 | -405 | 127 | 118 | 135 | -7.8\% | 11 | -25 | -320.2\% |
| 5. Change in ceded unearned premiums | 0 | -16 | 6 | 5 | 9 | 4 | -39 | -16 | 42 | 9 | 5.6\% | 4 | -5 | -203.0\% |
| Net premiums earned | 1.486 | 348 | 348 | 361 | 276 | 1.334 | 346 | 321 | 308 | 355 | 28.8\% | 1.334 | 1.329 | -0.3\% |
| 6. Claims and claims expenses (gross) | 922 | 236 | 264 | 206 | 202 | 908 | 174 | 237 | 412 | 260 | 28.5\% | 908 | 1.083 | 19.3\% |
| Reinsurers' share | 20 | 5 | 73 | 9 | 1 | 88 | 7 | 8 | 166 | 44 | 3074.0\% | 88 | 224 | 155.9\% |
| Claims and claims expenses (net) | 902 | 231 | 191 | 198 | 201 | 820 | 168 | 229 | 246 | 216 | 7.6\% | 820 | 859 | 4.7\% |
| 7. Acquisition costs and administrative expenses (gross) | 590 | 137 | 130 | 144 | 149 | 559 | 132 | 131 | 141 | 178 | 19.6\% | 559 | 582 | 4.1\% |
| Reinsurers' share | 25 | 9 | 8 | 7 | 90 | 114 | 12 | 42 | 56 | 21 | -76.1\% | 114 | 132 | 15.5\% |
| Acquisition costs and administrative expenses (net) | 565 | 128 | 122 | 136 | 59 | 445 | 120 | 89 | 85 | 157 | 164.9\% | 445 | 451 | 1.2\% |
| 8. Other technical income | 2 | 1 | 0 | 0 | 1 | 2 | 1 | 0 | 0 | 1 | -13.1\% | 2 | 2 | 4.2\% |
| Other technical expenses | 7 | 3 | 1 | 4 | -1 | 7 | 4 |  | 2 | 2 | -325.9\% | 7 | 10 | 41.0\% |
| Other technical result | -5 | -3 | -1 | -4 | 2 | -6 | -4 | -1 | -1 | -2 | -207.8\% | -6 | -8 | 52.9\% |
| Net technical result | 15 | -13 | 35 | 23 | 17 | 62 | 55 | 1 | -25 | -20 | -213.9\% | 62 | 11 | -81.9\% |
| 9a. Investment income | 137 | 30 | 30 | 29 | 35 | 124 | 33 | 28 | 32 | 56 | 59.3\% | 124 | 149 | 20.3\% |
| 9b. Investment expenses | 17 | 15 | 5 | 4 | 11 | 35 | 4 | 4 | 6 | 5 | -54.1\% | 35 | 19 | -44.6\% |
| Net income from assets under own management | 119 | 15 | 25 | 25 | 24 | 89 | 29 | 24 | 26 | 51 | 110.9\% | 89 | 130 | 45.9\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | -1 | 0 | 0 | 0 | 0 | -1 | 0 | 0 | 0 | 0 | 319.3\% | -1 | -1 | 6.0\% |
| Net investment income | 119 | 14 | 25 | 25 | 24 | 88 | 29 | 24 | 26 | 50 | 110.1\% | 88 | 129 | 46.1\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 78.6\% | 0 | 0 | -280.0\% |
| 10a. Other income | 53 | 13 | 14 | 11 | 32 | 70 | 17 | 12 | 15 | 11 | -65.3\% | 70 | 55 | -21.4\% |
| 10b. Other expenses | 89 | 18 | 16 | 17 | 36 | 87 | 20 | 16 | 19 | 37 | 1.7\% | 87 | 92 | 5.3\% |
| Other income/expenses | -36 | -5 | -2 | -6 | -4 | -17 | -3 | -4 | -4 | -26 | 526.8\% | -17 | -37 | 114.1\% |
| Profit before goodwill impairments | 98 | -3 | 58 | 42 | 37 | 134 | 81 | 21 | -3 | 5 | -86.3\% | 134 | 104 | -22.4\% |
| 11. Goodwill impairments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profitloss (EBIT) | 98 | -3 | 58 | 42 | 37 | 134 | 81 | 21 | -3 | 5 | -86.3\% | 134 | 104 | -22.4\% |
| Retention ratio | 95.0\% | 94.6\% | 89.5\% | 94.4\% | 59.4\% | 88.3\% | 91.2\% | 70.6\% | 83.7\% | 86.2\% | 26.8\% | 88.3\% | 85.8\% | -2.5\% pts. |
| Net expense ratio (property/casualty) | 38.0\% | 36.7\% | 35.0\% | 37.8\% | 21.5\% | 33.4\% | 34.6\% | 27.7\% | 27.7\% | 44.2\% | 22.7\% | 33.4\% | 33.9\% | 0.5\% pts. |
| Net loss ratio (property/casualty) | 61.0\% | 67.1\% | 55.0\% | 55.8\% | 72.2\% | 61.9\% | 49.6\% | 72.0\% | 80.3\% | 61.4\% | -10.8\% | 61.9\% | 65.2\% | $3.3 \%$ pts. |
| Net combined ratio (property/casualty) | 99.0\% | 103.8\% | 90.1\% | 93.6\% | 93.7\% | 95.4\% | 84.2\% | 99.7\% | 108.0\% | 105.7\% | 11.9\% | 95.4\% | 99.2\% | 3.8\% pts. |
| Net return on investment | 3.0\% | 1.4\% | 2.4\% | 2.4\% | 2.3\% | 2.2\% | 2.7\% | 2.2\% | 2.4\% | 4.7\% | 2.4\% | 2.2\% | 3.1\% | 0.9\% pts. |
| EBIT margin | 6.6\% | -1.0\% | 16.7\% | 11.5\% | 13.5\% | 10.0\% | 23.3\% | 6.5\% | -1.0\% | 1.4\% | -12.1\% | 10.0\% | 7.8\% | -2.2\% pts. |

Consolidated statement of income by division/reportable segment

| Retail Germany - Life | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 4.612 |
| of which attributable to other divisions/segments | 58 |
| of which attributable to third parties | 554 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 830 |
| 3. Ceded written premiums | 230 |
| 4. Change in gross unearned premiums | -56 |
| 5. Change in ceded unearned premiums | 3 |
| Net premiums earned | 3.493 |
| 6. Claims and claims expenses (gross) | 4.406 |
| Reinsurers' share | 64 |
| Claims and claims expenses (net) | 4.342 |
| 7. Acquisition costs and administrative expenses (gross) | 898 |
| Reinsurers' share | 144 |
| Acquisition costs and administrative expenses (net) | -754 |
| 8. Other technical income | 15 |
| Other technical expenses | 14 |
| Other technical result | 1 |
| Net technical result | 1.602 |
| 9a. Investment income | 2.091 |
| 9b. Investment expenses | 293 |
| Net income from assets under own management | 1.798 |
| Net income from investment contracts | 0 |
| Net interest income from funds withheld and contract deposits | -11 |
| Net investment income | 1.786 |
| of which share of profit or loss of equity-accounted associates and joint ventures | 0 |
| 10a. Other income | 184 |
| 10b. Other expenses | 237 |
| Other income/expenses | -53 |
| Profit before goodwill impairments | 131 |
| 11. Goodwill impairments | 0 |
| Operating profitloss (EBIT) | 131 |
| Retention ratio | 93.9\% |
| Net return on investment | 3.7\% |
| EBIT margin | 3.8\% |



Consolidated statement of income by division/reportable segment

| Retail International | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{aligned} & \text { Q4 } 2021 \text { vs. } \\ & \text { Q4 } 2020 \end{aligned}$ | FY 2020 | FY 2021 | $\begin{gathered} \text { FY } 2021 \text { vs. } \\ \text { FY } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 6.111 | 1.513 | 1.244 | 1.282 | 1.487 | 5.527 | 1.519 | 1.532 | 1.489 | 1.586 | 6.7\% | 5.527 | 6.127 | 10.9\% |
| of which attributable to other divisions/segments |  | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | -51.4\% |  |  | 25.4\% |
| of which attributable to third parties | 6.110 | 1.513 | 1.244 | 1.282 | 1.487 | 5.526 | 1.519 | 1.532 | 1.489 | 1.586 | 6.7\% | 5.526 | 6.126 | 10.9\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 113 | 25 | 8 | 15 | 22 | 69 | 43 | 40 | 11 | 12 | -45.2\% | 69 | 107 | 54.8\% |
| 3. Ceded written premiums | 485 | 153 | 97 | 99 | 122 | 471 | 166 | 137 | 142 | 155 | 27.8\% | 471 | 601 | 27.6\% |
| 4. Change in gross unearned premiums | -203 | -29 | 39 | 18 | -74 | -48 | -45 | -27 | -36 | -163 | 119.0\% | -48 | -271 | 470.5\% |
| 5. Change in ceded unearned premiums | -33 | -35 | 11 | 16 | -4 | -11 | -45 | 7 | 8 | -5 | 41.2\% | -11 | -35 | 209.7\% |
| Net premiums earned | 5.343 | 1.341 | 1.167 | 1.170 | 1.272 | 4.950 | 1.309 | 1.321 | 1.293 | 1.261 | -0.9\% | 4.950 | 5.183 | 4.7\% |
| 6. Claims and claims expenses (gross) | 4.415 | 1.133 | 919 | 934 | 1.011 | 3.997 | 1.073 | 1.052 | 1.062 | 1.031 | 2.0\% | 3.997 | 4.219 | 5.5\% |
| Reinsurers' share | 353 | 103 | 85 | 67 | 59 | 315 | 68 | 82 | 108 | 94 | 58.9\% | 315 | 351 | 11.5\% |
| Claims and claims expenses (net) | 4.063 | 1.030 | 834 | 867 | 952 | 3.683 | 1.005 | 970 | 955 | 938 | -1.5\% | 3.683 | 3.868 | 5.0\% |
| 7. Acquisition costs and administrative expenses (gross) | 1.293 | 323 | 303 | 315 | 331 | 1.271 | 308 | 333 | 353 | 343 | 3.8\% | 1.271 | 1.337 | 5.2\% |
| Reinsurers' share | 95 | 25 | 25 | 22 | 20 | 91 | 29 | 31 | 30 | 36 | 77.8\% | 91 | 126 | 37.9\% |
| Acquisition costs and administrative expenses (net) | 1.198 | 298 | 279 | 293 | 311 | 1.180 | 279 | 302 | 323 | 307 | -1.0\% | 1.180 | 1.212 | 2.7\% |
| 8. Other technical income | 35 | 9 | 8 | 8 | , | 34 | 7 | 8 | 9 | 9 | 0.0\% | 34 | 33 | -3.5\% |
| Other technical expenses | 84 | 19 | 22 | 19 | 22 | 82 | 19 | 23 | 20 | 29 | 29.7\% | 82 | 91 | 11.2\% |
| Other technical result | -49 | -10 | -14 | -11 | -13 | -47 | -12 | -15 | -11 | -19 | 51.3\% | -47 | -58 | 21.9\% |
| Net technical result | 33 | 3 | 41 | 0 | -3 | 41 | 14 | 33 |  | -4 | 16.4\% | 41 | 46 | 14.5\% |
| 9a. Investment income | 427 | 143 | 68 | 177 | 87 | 475 | 109 | 113 | 102 | 116 | 32.9\% | 475 | 440 | -7.5\% |
| 9b. Investment expenses | 45 | 52 | -9 | 98 | 6 | 147 | 13 | 16 | 19 | 20 | 242.9\% | 147 | 67 | -54.5\% |
| Net income from assets under own management | 382 | 91 | 77 | 79 | 81 | 328 | 97 | 97 | 83 | 96 | 17.8\% | 328 | 373 | 13.6\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | -1 | 0 | 1 | 0 |  | 1 | -189.2\% | 0 | 3 | 1182.2\% |
| Net interest income from funds withheld and contract deposits | -4 | -1 | -1 | -1 | 1 | -2 | -1 | 0 | -1 | 0 | -178.6\% | -2 | -2 | 4.6\% |
| Net investment income | 381 | 90 | 76 | 79 | 81 | 326 | 97 | 97 | 84 | 96 | 18.3\% | 326 | 374 | 14.6\% |
| of which share of profit or loss of equity-accounted associates and joint venturı | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 10a. Other income | 76 | 116 | -28 | 40 | 13 | 141 | 79 | -12 | 49 | 72 | 438.3\% | 141 | 188 | 33.8\% |
| 10b. Other expenses | 207 | 134 | 8 | 54 | 45 | 242 | 103 | 33 | 82 | 98 | 116.9\% | 242 | 315 | 30.5\% |
| Other income/expenses | -131 | -18 | -37 | -15 | -32 | -101 | -24 | -45 | -33 | -25 | -19.5\% | -101 | -127 | 25.9\% |
| Profit before goodwill impairments | 283 | 75 | 81 | 64 | 46 | 266 | 87 | 86 | 54 | 67 | 44.3\% | 266 | 294 | 10.3\% |
| 11. Goodwill impairments |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | n/a | 0 | 0 | n/a |
| Operating profitloss (EBIT) | 283 | 75 | 81 | 64 | 46 | 266 | 87 | 86 | 54 | 67 | 44.3\% | 266 | 294 | 10.3\% |
| Financing costs | 12 | 4 | 6 | 4 | 4 | 17 | 2 | 2 | 2 | -4 | -195.7\% | 17 | 2 | -85.9\% |
| Taxes on income | 65 | 17 | 21 | 12 | 5 | 56 | 24 | 24 | 13 |  | 7.9\% | 56 | 66 | 19.2\% |
| Net income | 205 | 53 | 54 | 49 | 37 | 193 | 62 | 60 | 39 | 64 | 73.4\% | 193 | 225 | 16.4\% |
| attributable to non-controlling interests | 41 | 10 | 8 | 11 | 4 | 33 | 8 | 9 | 8 | 11 | 181.9\% | 33 | 36 | 8.8\% |
| attributable to shareholders of Talanx AG | 164 | 43 | 46 | 38 | 33 | 160 | 54 | 50 | 31 | 54 | 61.0\% | 160 | 189 | 18.0\% |
| Retention ratio | 91.9\% | 89.7\% | 92.2\% | 92.2\% | 91.7\% | 91.4\% | 88.8\% | 90.8\% | 90.4\% | 90.1\% | -1.6\% | 91.4\% | 90.0\% | -1.3\% pts. |
| Net expense ratio (property/casualty) | 29.6\% | 29.3\% | 29.7\% | 30.1\% | 32.7\% | 30.5\% | 29.8\% | 30.1\% | 30.9\% | 30.1\% | -2.7\% | 30.5\% | 30.2\% | $-0.2 \%$ pts. |
| Net loss ratio (property/casualty) | 65.8\% | 67.2\% | 62.0\% | 65.8\% | 63.4\% | 64.7\% | 64.0\% | 61.7\% | 66.0\% | 66.1\% | 2.7\% | 64.7\% | 64.5\% | $-0.2 \%$ pts. |
| Net combined ratio (property/casualty) | 95.5\% | 96.6\% | 91.8\% | 95.9\% | 96.1\% | 95.2\% | 93.9\% | 91.8\% | 97.0\% | 96.2\% | 0.1\% | 95.2\% | 94.8\% | -0.4\% pts. |
| Net return on investment | 3.3\% | 3.0\% | 2.5\% | 2.5\% | 2.5\% | 2.6\% | 2.9\% | 2.8\% | 2.4\% | 2.8\% | 0.3\% | 2.6\% | 2.8\% | 0.3\% pts. |
| EBIT margin | 5.3\% | 5.6\% | 6.9\% | 5.5\% | 3.6\% | 5.4\% | 6.7\% | 6.5\% | 4.2\% | 5.3\% | 1.7\% | 5.4\% | 5.7\% | $0.3 \%$ pts. |
| Tax ratio | 24.2\% | 24.6\% | 28.2\% | 19.2\% | 12.7\% | 22.3\% | 27.8\% | 28.5\% | 24.8\% | 8.3\% | -4.4\% | 22.3\% | 22.8\% | 0.4\% pts. |
| Return on equity | 8.2\% | 8.8\% | 9.5\% | 7.6\% | 6.2\% | 7.3\% | 9.3\% | 8.7\% | 9.3\% | 9.5\% | 3.3\% | 7.3\% | 8.4\% | 1.1\% pts. |

Consolidated statement of income by division/reportable segment


## Consolidated statement of income by division/reportable segment

| Retail International - Central and Eastern Europe | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{gathered}$ | FY 2020 | FY 2021 | $\begin{gathered} \text { FY } 2021 \text { vs. } \\ \text { FY } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 4.359 | 1.113 | 946 | 935 | 1.107 | 4.100 | 1.183 | 1.174 | 1.082 | 1.156 | 4.5\% | 4.100 | 4.594 | 12.1\% |
| of which attributable to other divisions/segments | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | -51.4\% | 1 |  | 25.4\% |
| of which attributable to third parties | 4.358 | 1.113 | 945 | 934 | 1.106 | 4.099 | 1.183 | 1.173 | 1.081 | 1.156 | 4.5\% | 4.099 | 4.593 | 12.1\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 113 | 25 | 8 | 15 | 22 | 69 | 43 | 40 | 11 | 12 | -45.2\% | 69 | 107 | 54.8\% |
| 3. Ceded written premiums | 312 | 113 | 54 | 50 | 68 | 285 | 120 | 86 | 82 | 98 | 44.5\% | 285 | 386 | 35.7\% |
| 4. Change in gross unearned premiums | -134 | -27 | -10 | 30 | -45 | -51 | -56 | -25 | 5 | -111 | 148.0\% | -51 | -187 | 266.9\% |
| 5. Change in ceded unearned premiums | -26 | -37 | 11 | 26 | -1 | 0 | -48 | 9 | 16 | -2 | 167.1\% | 0 | -25 | 10757.1\% |
| Net premiums earned | 3.827 | 985 | 863 | 874 | 973 | 3.695 | 1.011 | 1.014 | 977 | 938 | -3.6\% | 3.695 | 3.939 | 6.6\% |
| 6. Claims and claims expenses (gross) | 3.219 | 830 | 712 | 713 | 805 | 3.061 | 859 | 840 | 809 | 780 | -3.1\% | 3.061 | 3.288 | 7.4\% |
| Reinsurers' share | 195 | 57 | 56 | 55 | 37 | 205 | 46 | 64 | 61 | 70 | 92.2\% | 205 | 242 | 17.9\% |
| Claims and claims expenses (net) | 3.023 | 773 | 656 | 658 | 769 | 2.856 | 813 | 775 | 748 | 710 | -7.6\% | 2.856 | 3.046 | 6.7\% |
| 7. Acquisition costs and administrative expenses (gross) | 779 | 201 | 196 | 199 | 213 | 808 | 196 | 218 | 234 | 222 | 4.5\% | 808 | 871 | 7.7\% |
| Reinsurers' share | 61 | 17 | 17 | 15 | 12 | 60 | 19 | 21 | 22 | 26 | 122.0\% | 60 | 88 | 45.3\% |
| Acquisition costs and administrative expenses (net) | 718 | 184 | 178 | 185 | 201 | 748 | 178 | 197 | 212 | 196 | -2.4\% | 748 | 783 | 4.6\% |
| 8. Other technical income | 12 | 3 | 5 | 2 |  | 14 | 2 | 3 | , | 4 | 24.9\% | 14 | 14 | 1.0\% |
| Other technical expenses | 63 | 17 | 18 | 14 | 19 | 68 | 15 | 20 | 16 | 21 | 10.8\% | 68 | 72 | 5.5\% |
| Other technical result | -50 | -14 | -13 | -12 | -15 | -55 | -13 | -16 | -13 | -16 | 7.5\% | -55 | -58 | 6.6\% |
| Net technical result | 35 | 14 | 16 | 18 | -12 | 37 | 8 | 25 | 5 | 15 | -227.8\% | 37 | 52 | 41.7\% |
| 9a. Investment income | 349 | 125 | 57 | 163 | 75 | 421 | 94 | 99 | 86 | 95 | 26.3\% | 421 | 374 | -11.1\% |
| 9b. Investment expenses | 32 | 44 | -12 | 94 | 3 | 130 | 9 | 12 | 14 | 15 | 469.6\% | 130 | 49 | -62.1\% |
| Net income from assets under own management | 318 | 81 | 69 | 69 | 73 | 291 | 85 | 87 | 72 | 80 | 10.5\% | 291 | 325 | 11.5\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | -1 | 0 | 1 | 0 | 1 | 1 | -189.2\% | 0 | 3 | 1182.2\% |
| Net interest income from funds witheld and contract deposits | -4 | -1 | -1 | -1 | 1 | -2 | -1 | 0 | -1 | 0 | -178.6\% | -2 | -2 | 4.6\% |
| Net investment income | 317 | 80 | 68 | 69 | 73 | 290 | 86 | 87 | 73 | 81 | 11.1\% | 290 | 326 | 12.6\% |
| of which share of profit or loss of equity-accounted associates and joint ventu | 0 | 0 | - | 0 | 0 |  | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 10a. Other income | 49 | 102 | -26 | 27 | 7 | 110 | 71 | -16 | 42 | 65 | 820.0\% | 110 | 163 | 48.2\% |
| 10b. Other expenses | 119 | 108 | -10 | 39 | 27 | 164 | 86 | 16 | 66 | 71 | 167.0\% | 164 | 239 | 45.8\% |
| Other income/expenses | -71 | -6 | -16 | -12 | -20 | -54 | -15 | -32 | -23 | -6 | -69.3\% | -54 | -76 | 40.8\% |
| Profit before goodwill impairments | 281 | 89 | 68 | 75 | 41 | 273 | 79 | 80 | 54 | 90 | 118.4\% | 273 | 303 | 11.0\% |
| 11. Goodwill impairments |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $\mathrm{n} / \mathrm{a}$ | 0 | 0 | n/a |
| Operating profit/loss (EBIT) | 281 | 89 | 68 | 75 | 41 | 273 | 79 | 80 | 54 | 90 | 118.4\% | 273 | 303 | 11.0\% |

## Consolidated statement of income by division/reportable segment

| Retail International - Latin America | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 1.752 |
| of which attributable to other divisions/segments | 0 |
| of which attributable to third parties | 1.752 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 |
| 3. Ceded written premiums | 173 |
| 4. Change in gross unearned premiums | -69 |
| 5. Change in ceded unearned premiums | -7 |
| Net premiums earned | 1.516 |
| 6. Claims and claims expenses (gross) | 1.169 |
| Reinsurers' share | 158 |
| Claims and claims expenses (net) | 1.011 |
| 7. Acquisition costs and administrative expenses (gross) | 514 |
| Reinsurers' share | 34 |
| Acquisition costs and administrative expenses (net) | 481 |
| 8. Other technical income | 22 |
| Other technical expenses | 21 |
| Other technical result | 2 |
| Net technical result | 26 |
| 9a. Investment income | 78 |
| 9b. Investment expenses | 7 |
| Net income from assets under own management | 71 |
| Net income from investment contracts | 0 |
| Net interest income from funds withheld and contract deposits | 0 |
| Net investment income | 71 |
| of which share of profit or loss of equity-accounted associates and joint ventu | 0 |
| 10a. Other income | 26 |
| 10b. Other expenses | 72 |
| Other income/expenses | -47 |
| Profit before goodwill impairments | 50 |
| 11. Goodwill impairments | 0 |
| Operating profit/loss (EBIT) | 50 |



| FY 2020 | FY 2021 | $\begin{gathered} \text { FY } 2021 \text { vs. } \\ \text { FY } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| 1.427 | 1.533 | 7.4\% |
| 0 | 0 | n/a |
| 1.427 | 1.533 | 7.4\% |
| 0 | 0 | n/a |
| 186 | 214 | 15.1\% |
| 3 | -85 | -2658.6\% |
| -11 | -10 | -9.6\% |
| 1.255 | 1.244 | -0.9\% |
| 902 | 931 | 3.2\% |
| 110 | 109 | -0.5\% |
| 792 | 822 | 3.7\% |
| 463 | 467 | 0.9\% |
| 31 | 38 | 23.2\% |
| 432 | 429 | -0.7\% |
| 21 | 20 | -6.4\% |
| 14 | 19 | 39.8\% |
| 7 | 1 | -92.5\% |
| 39 | -6 | -115.2\% |
| 55 | 66 | 20.8\% |
| 11 | 10 | -7.9\% |
| 43 | 55 | 28.3\% |
| 0 | 0 | n/a |
| 0 | 0 | n/a |
| 43 | 55 | 28.3\% |
| 0 | 0 | n/a |
| 26 | 23 | -11.0\% |
| 64 | 58 | -10.0\% |
| -38 | -34 | -9.3\% |
| 44 | 15 | -65.1\% |
| 0 | 0 | n/a |
| 44 | 15 | -65.1\% |

Consolidated statement of income by division/reportable segment


## Consolidated statement of income by division/reportable segment

| Proptery/Casaulty Reinsurance | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY 2020' | Q1 2021' | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{gathered}$ | FY 2020 | FY 2021 | $\begin{gathered} \text { FY } 2021 \text { vs. } \\ \text { FY } 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 14.781 | 4.986 | 4.188 | 4.173 | 3.396 | 16.744 | 5.693 | 4.574 | 5.003 | 3.955 | 16.4\% | 16.744 | 19.224 | 14.8\% |
| of which attributable to other divisions/segments | 1.370 | 463 | 368 | 372 | 470 | 1.673 | 611 | 380 | 354 | 459 | -2.5\% | 1.673 | 1.804 | 7.8\% |
| of which attributable to third parties | 13.411 | 4.523 | 3.820 | 3.802 | 2.926 | 15.071 | 5.082 | 4.193 | 4.648 | 3.496 | 19.5\% | 15.071 | 17.420 | 15.6\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 3. Ceded written premiums | 1.434 | 412 | 379 | 501 | 335 | 1.628 | 423 | 468 | 579 | 431 | 28.6\% | 1.628 | 1.901 | 16.8\% |
| 4. Change in gross unearned premiums | -569 | -1.315 | -275 | -115 | 731 | -974 | -1.461 | -165 | -229 | 1.133 | 54.9\% | -974 | -723 | -25.7\% |
| 5. Change in ceded unearned premiums | -20 | -79 | 3 | -86 | 99 | -63 | -54 | -44 | -35 | 108 | 9.6\% | -63 | 24 | -61.7\% |
| Net premiums earned | 12.798 | 3.338 | 3.531 | 3.643 | 3.693 | 14.205 | 3.863 | 3.984 | 4.229 | 4.548 | 23.1\% | 14.205 | 16.624 | 17.0\% |
| 6. Claims and claims expenses (gross) | 9.680 | 2.502 | 2.673 | 2.972 | 3.042 | 11.189 | 2.799 | 2.755 | 3.955 | 3.710 | 22.0\% | 11.189 | 13.218 | 18.1\% |
| Reinsurers' share | 848 | 161 | 4 | 323 | 356 | 844 | 156 | 125 | 791 | 632 | 77.8\% | 844 | 1.704 | 101.8\% |
| Claims and claims expenses (net) | 8.832 | 2.342 | 2.668 | 2.648 | 2.686 | 10.344 | 2.643 | 2.630 | 3.164 | 3.078 | 14.6\% | 10.344 | 11.514 | 11.3\% |
| 7. Acquisition costs and administrative expenses (gross) | 3.987 | 1.048 | 1.094 | 1.044 | 1.145 | 4.331 | 1.127 | 1.251 | 1.197 | 1.422 | 24.2\% | 4.331 | 4.998 | 15.4\% |
| Reinsurers' share | 209 | 48 | 48 | 49 | 51 | 196 | 50 | 56 | 50 | 66 | 30.3\% | 196 | 223 | 13.6\% |
| Acquisition costs and administrative expenses (net) | 3.778 | 1.000 | 1.046 | 995 | 1.094 | 4.135 | 1.077 | 1.195 | 1.147 | 1.356 | 23.9\% | 4.135 | 4.775 | 15.5\% |
| 8. Other technical income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Other technical expenses | 2 | -1 | 1 | 0 | 1 | 0 | 0 | 3 | -2 | 2 | 348.3\% | 0 | 3 | 824.2\% |
| Other technical result | -2 | 1 | -1 | 0 | -1 | 0 | 0 | -3 | 2 | -2 | 348.3\% | 0 | -3 | 824.2\% |
| Net technical result | 186 | -2 | -184 | 0 | -88 | -274 | 143 | 155 | -79 | 112 | -228.3\% | -274 | 332 | -220.9\% |
| 9a. Investment income | 1.292 | 357 | 250 | 304 | 338 | 1.249 | 337 | 387 | 476 | 493 | 45.8\% | 1.249 | 1.693 | 35.5\% |
| $9 \mathrm{9b}$. Investment expenses | 247 | 69 | 95 | 63 | 67 | 295 | 66 | 77 | 86 | 161 | 138.8\% | 295 | 390 | 32.2\% |
| Net income from assets under own management | 1.046 | 288 | 155 | 241 | 271 | 954 | 272 | 310 | 390 | 332 | 22.7\% | 954 | 1.303 | 36.5\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | 48 | 10 | 15 | 16 | 9 | 50 | 4 | 11 | 18 | 16 | 72.8\% | 50 | 49 | -3.8\% |
| Net investment income | 1.093 | 298 | 170 | 256 | 280 | 1.005 | 275 | 321 | 407 | 348 | 24.3\% | 1.005 | 1.352 | 34.5\% |
| of which share of profit or loss of equity-accounted associates and joint ventures | 1 | 2 | 0 | O | -2 | -1 | 0 | 1 | 0 | 3 | -235.5\% | -1 | 4 | -824.4\% |
| 10a. Other income | 255 | 163 | 21 | 94 | 109 | 387 | 69 | 47 | 39 | 83 | -24.2\% | 387 | 238 | -38.5\% |
| 10b. Other expenses | 279 | 154 | 12 | 43 | 62 | 273 | 170 | 53 | 80 | 98 | 57.1\% | 273 | 401 | 47.1\% |
| Other income/expenses | -24 | 9 | 9 | 51 | 47 | 115 | -100 | -6 | -41 | -15 | -132.8\% | 115 | -163 | -241.5\% |
| Profit before goodwill impairments | 1.256 | 305 | -5 | 307 | 239 | 845 | 318 | 471 | 287 | 445 | 86.2\% | 845 | 1.521 | 79.9\% |
| 11. Goodwill impairments |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profitloss (EBIT) | 1.256 | 305 | -5 | 307 | 239 | 845 | 318 | 471 | 287 | 445 | 86.2\% | 845 | 1.521 | 79.9\% |
| Retention ratio | 90.3\% | 91.7\% | 90.9\% | 88.0\% | 90.1\% | 90.3\% | 92.6\% | 89.8\% | 88.4\% | 89.1\% | -1.0\% | 90.3\% | 90.1\% | -0.2\% pts. |
| Net expense ratio (property/casualty) | 29.5\% | 29.9\% | 29.6\% | 27.3\% | 29.6\% | 29.1\% | 27.9\% | 30.0\% | 27.1\% | 29.8\% | 0.2\% | 29.1\% | 28.7\% | -0.4\% pts. |
| Net loss ratio (property/casualty) | 69.0\% | 70.1\% | 75.6\% | 72.7\% | 72.7\% | 72.8\% | 68.4\% | 66.1\% | 74.8\% | 67.7\% | -5.0\% | 72.8\% | 69.3\% | $-3.5 \%$ pts. |
| Net combined ratio (property/casualty) | 98.2\% | 99.8\% | 104.8\% | 99.6\% | 102.1\% | 101.6\% | 96.2\% | 95.8\% | 101.5\% | 97.2\% | -4.9\% | 101.6\% | 97.7\% | -3.9\% pts. |
| Net return on investment | 3.0\% | 3.2\% | 1.7\% | 2.6\% | 2.9\% | 2.6\% | 2.8\% | 3.1\% | 3.8\% | 3.1\% | 0.2\% | 2.6\% | 3.2\% | 0.6\% pts. |
| EBIT margin | 9.8\% | 9.1\% | -0.1\% | 8.4\% | 6.5\% | 6.0\% | 8.2\% | 11.8\% | 6.8\% | 9.8\% | 3.3\% | 6.0\% | 9.1\% | 3.2\% pts. |

Consolidated statement of income by division/reportable segment

| Life/Health Reinsurance | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 $2020{ }^{\prime}$ | FY 2020 ${ }^{\text {² }}$ | Q1 2021 ${ }^{\prime}$ | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{gathered}$ | FY 2020 | FY 2021 | FY 2021 vs. FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 7.816 | 1.989 | 1.983 | 1.975 | 2.079 | 8.026 | 2.116 | 2.082 | 2.152 | 2.188 | 5.2\% | 8.026 | 8.538 | 6.4\% |
| of which attributable to other divisions/segments | 144 | 34 | 32 | 33 | 36 | 134 | 35 | 35 | 36 | 36 | 0.6\% | 134 | 143 | 6.4\% |
| of which attributable to third parties | 7.673 | 1.956 | 1.951 | 1.943 | 2.043 | 7.892 | 2.081 | 2.046 | 2.116 | 2.152 | 5.3\% | 7.892 | 8.396 | 6.4\% |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 |  | n/a |
| 3. Ceded written premiums | 818 | 212 | 211 | 199 | 193 | 815 | 240 | 254 | 249 | 262 | 35.3\% | 815 | 1.005 | 23.2\% |
| 4. Change in gross unearned premiums | -68 | -24 | -16 | -26 | 10 | -55 | -46 | 10 | -14 | 36 | 248.4\% | -55 | -14 | -74.0\% |
| 5. Change in ceded unearned premiums | -1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 18.4\% | 1 | 0 | -103.8\% |
| Net premiums earned | 6.932 | 1.753 | 1.756 | 1.751 | 1.896 | 7.155 | 1.830 | 1.839 | 1.889 | 1.962 | 3.5\% | 7.155 | 7.519 | 5.1\% |
| 6. Claims and claims expenses (gross) | 6.542 | 1.701 | 1.745 | 1.718 | 1.948 | 7.112 | 1.911 | 1.790 | 1.891 | 2.107 | 8.2\% | 7.112 | 7.699 | 8.3\% |
| Reinsurers' share | 713 | 202 | 200 | 199 | 175 | 777 | 220 | 236 | 212 | 226 | 28.7\% | 777 | 894 | 15.1\% |
| Claims and claims expenses (net) | 5.828 | 1.499 | 1.544 | 1.519 | 1.772 | 6.335 | 1.691 | 1.554 | 1.679 | 1.881 | 6.1\% | 6.335 | 6.805 | 7.4\% |
| 7. Acquisition costs and administrative expenses (gross) | 1.567 | 402 | 377 | 393 | 354 | 1.526 | 384 | 402 | 368 | 440 | 24.3\% | 1.526 | 1.594 | 4.5\% |
| Reinsurers' share | 57 | 20 | 12 | 26 | 9 | 67 | -3 | 16 | 11 | 42 | 397.0\% | 67 | 65 | -2.9\% |
| Acquisition costs and administrative expenses (net) | 1.511 | 381 | 365 | 367 | 346 | 1.459 | 388 | 387 | 357 | 398 | 15.1\% | 1.459 | 1.529 | 4.8\% |
| 8. Other technical income | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -92.5\% | 0 | 0 | 639.5\% |
| Other technical expenses | 7 | 2 | 1 | 1 | -1 | 4 | 0 | -1 | 0 | 3 | -559.7\% | 4 | 1 | -67.3\% |
| Other technical result | -4 | -2 | -1 | -1 | 1 | -4 | 1 | 1 | 0 | -3 | -548.7\% | -4 | -1 | -69.8\% |
| Net technical result | -411 | -129 | -155 | -137 | -222 | -643 | -248 | -100 | -147 | -320 | 44.2\% | -643 | -816 | 26.9\% |
| 9a. Investment income | 580 | 165 | 103 | 144 | 170 | 582 | 122 | 99 | 99 | 201 | 18.6\% | 582 | 521 | -10.5\% |
| 9b. Investment expenses | 57 | 67 | -19 | 15 | -2 | 60 | 77 | 21 | 39 | 7 | -399.5\% | 60 | 145 | 140.5\% |
| Net income from assets under own management | 523 | 99 | 122 | 129 | 172 | 522 | 45 | 78 | 60 | 194 | 12.6\% | 522 | 376 | -27.9\% |
| Net income from investment contracts | 0 | 0 | 0 | 0 | 0 | O | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Net interest income from funds withheld and contract deposits | 159 | 75 | 36 | 12 | 48 | 171 | 127 | 30 | 25 | 38 | -22.2\% | 171 | 220 | 28.3\% |
| Net investment income | 682 | 174 | 157 | 141 | 220 | 693 | 172 | 108 | 85 | 231 | 5.0\% | 693 | 596 | -14.0\% |
| of which share of profit or loss of equity-accounted associates and joint ventur | 23 | 0 | 1 | 60 | 20 | 81 | 12 | 2 | 2 | -3 | -113.4\% | 81 | 13 | -83.4\% |
| 10a. Other income | 375 | 133 | 95 | 123 | 104 | 455 | 197 | 92 | 120 | 145 | 39.5\% | 455 | 554 | 21.9\% |
| 10b. Other expenses | 85 | 55 | 10 | 28 | 27 | 120 | 31 | 15 | 18 | 55 | 106.0\% | 120 | 119 | -0.8\% |
| Other income/expenses | 290 | 78 | 84 | 95 | 77 | 335 | 166 | 78 | 102 | 90 | 16.3\% | 335 | 435 | 30.0\% |
| Profit before goodwill impairments | 562 | 123 | 87 | 100 | 76 | 385 | 90 | 85 | 39 | 1 | -98.4\% | 385 | 216 | -44.0\% |
| 11. Goodwill impairments |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Operating profitloss (EBIT) | 562 | 123 | 87 | 100 | 76 | 385 | 90 | 85 | 39 | 1 | -98.4\% | 385 | 216 | -44.0\% |
| Retention ratio | 89.5\% | 89.4\% | 89.4\% | 89.9\% | 90.7\% | 89.8\% | 88.6\% | 87.8\% | 88.4\% | 88.0\% | -2.7\% | 89.8\% | 88.2\% | $-1.6 \%$ pts. |
| Net return on investment | 5.1\% | 3.7\% | 4.4\% | 4.6\% | 6.2\% | 4.8\% | 1.6\% | 2.6\% | 2.0\% | 6.4\% | 0.2\% | 4.8\% | 3.2\% | -1.6\% pts. |
| EBIT margin | 8.1\% | 7.0\% | 5.0\% | 5.7\% | 4.0\% | 5.4\% | 4.9\% | 4.6\% | 2.1\% | 0.1\% | -3.9\% | 5.4\% | 2.9\% | $-2.5 \%$ pts. |

Consolidated statement of income by division/reportable segment

| Corporate Operations | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | 64 |
| of which attributable to other divisions/segments | 64 |
| of which attributable to third parties | 0 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 |
| 3. Ceded written premiums | 20 |
| 4. Change in gross unearned premiums | 4 |
| 5. Change in ceded unearned premiums | 1 |
| Net premiums earned | 40 |
| 6. Claims and claims expenses (gross) | 55 |
| Reinsurers' share | 13 |
| Claims and claims expenses (net) | 42 |
| 7. Acquisition costs and administrative expenses (gross) | 15 |
| Reinsurers' share | 2 |
| Acquisition costs and administrative expenses (net) | 13 |
| 8. Other technical income | 0 |
| Other technical expenses | 0 |
| Other technical result | 0 |
| Net technical result | 15 |
| 9a. Investment income | 19 |
| 9b. Investment expenses | 103 |
| Net income from assets under own management | 84 |
| Net income from investment contracts | 0 |
| Net interest income from funds withheld and contract deposits | 0 |
| Net investment income | 84 |
| of which share of profit or loss of equity-accounted associates and joint ventur | 0 |
| 10a. Other income | 824 |
| 10b. Other expenses | 33 |
| Other income/expenses | 91 |
| Profit before goodwill impairments | -8 |
| 11. Goodwill impairments | 0 |
| Operating profitloss (EBIT) | -8 |
| Financing costs | 105 |
| Taxes on income | 17 |
| Net income | 97 |
| attributable to non-controlling interests | 0 |
| attributable to shareholders of Talanx AG | -97 |
| Retention ratio | 68.3\% |
| EBIT margin | -20.5\% |
| Tax ratio | 14.6\% |



| Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{gathered}$ | FY 2020 | FY 2021 | $\text { FY } 2021 \text { vs. }$ $\text { FY } 2020$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 954 | 71 | 23 | 71 | 17.9\% | 738 | 1.119 | 51.7\% |
| 502 | 261 | 211 | 211 | 65.6\% | 503 | 1.186 | 135.6\% |
| 453 | -191 | -188 | -141 | 107.7\% | 235 | -67 | -128.4\% |
| 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 769 | 26 | 7 | 38 | 116.3\% | 483 | 839 | 73.9\% |
| -698 | 189 | 277 | 250 | 115.4\% | -237 | 18 | -107.6\% |
| -572 | 173 | 217 | 211 | 155.4\% | -172 | 29 | -117.0\% |
| 60 | 61 | 76 | 71 | -5.7\% | 190 | 268 | 41.0\% |
| 229 | 112 | 444 | 243 | 45.4\% | 493 | 1.029 | 108.8\% |
| 150 | 96 | 393 | 178 | 73.1\% | 296 | 816 | 175.5\% |
| 80 | 15 | 52 | 66 | 1.4\% | 196 | 212 | 8.1\% |
| 59 | 76 | 97 | 63 | 20.4\% | 106 | 295 | 177.6\% |
| 50 | 47 | 47 | 41 | 137.3\% | 52 | 185 | 258.4\% |
| 9 | 29 | 50 | 22 | -37.1\% | 55 | 110 | 101.4\% |
| 0 | 0 | 16 | 0 | n/a | 0 | 16 | n/a |
| 0 | 9 | -7 | 1 | -92.9\% | 14 | 4 | -74.0\% |
| 0 | -9 | 22 | -1 | -92.9\% | -14 | 12 | -183.2\% |
| -30 | 8 | -3 | -17 | -55.0\% | -75 | -42 | -43.8\% |
| 16 | 11 | 8 | 7 | 70.5\% | 17 | 42 | 148.8\% |
| 38 | 50 | 37 | 28 | 1.9\% | 111 | 153 | 37.3\% |
| -22 | -39 | -29 | -21 | -10.1\% | -94 | -111 | 17.5\% |
| 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 0 | 0 | 0 | 0 | -92.1\% | 0 | 0 | -82.4\% |
| -22 | -39 | -29 | -21 | -10.0\% | -94 | -111 | 17.6\% |
| 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| 195 | 214 | 213 | 415 | 76.2\% | 819 | 1.037 | 26.6\% |
| 187 | 173 | 172 | 379 | 83.7\% | 694 | 911 | 31.3\% |
| 9 | 41 | 41 | 35 | 21.8\% | 125 | 126 | 0.7\% |
| -43 | 10 | 9 | -3 | -89.9\% | -44 | -27 | -38.5\% |
| 0 | 0 | 0 | 0 | $\mathrm{n} / \mathrm{a}$ | 0 | 0 | n/a |
| -43 | 10 | 9 | -3 | -89.9\% | -44 | -27 | -38.5\% |
| 25 | 25 | 26 | 26 | 0.6\% | 105 | 103 | -2.0\% |
| -16 | -8 | -5 |  | -176.8\% | -32 | -25 | -20.1\% |
| -52 | -8 | -12 | -33 | -40.7\% | -117 | -105 | -10.9\% |
| 0 | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| -52 | -8 | -12 | -33 | -40.7\% | -117 | -105 | -10.9\% |
| 19.5\% | 63.4\% | 72.3\% | 45.5\% | $-24.8 \% \mathrm{pts}$. | 34.6\% | 25.0\% | $-9.6 \%$ pts. |
| -71.8\% | 16.1\% | 11.8\% | -4.6\% | 38.8\% pts. | -23.4\% | -10.2\% | 13.2\% pts. |
| 23.3\% | 49.3\% | 29.3\% | -10.1\% | -16.7\% pts. | 21.3\% | 19.6\% | -1.8\% pts. |

## Consolidated statement of income by division/reportable segment

| Consolidation | FY 2019 |
| :---: | :---: |
| 1. Gross written premiums including premiums from unit-linked life and annuity insurance | -1.693 |
| of which attributable to other divisions/segments | -1.693 |
| of which attributable to third parties | 0 |
| 2. Savings elements of premiums from unit-linked life and annuity insurance | 0 |
| 3. Ceded written premiums | -1.689 |
| 4. Change in gross unearned premiums | 135 |
| 5. Change in ceded unearned premiums | 136 |
| Net premiums earned | -6 |
| 6.6 Claims and claims expenses (gross) | -1.178 |
| Reinsurers' share | -1.174 |
| Claims and claims expenses (net) | -4 |
| 7. Acquisition costs and administrative expenses (gross) | -486 |
| Reinsurers' share | -475 |
| Acquisition costs and administrative expenses (net) | -11 |
| 8. Other technical income | 1 |
| Other technical expenses | 11 |
| Other technical result | 10 |
| Net technical result | 0 |
| 9a. Investment income | 62 |
| 9b. Investment expenses | 121 |
| Net income from assets under own management | 59 |
| Net income from investment contracts | 0 |
| Net interest income from funds withheld and contract deposits | 0 |
| Net investment income | 59 |
| of which share of profit or loss of equity-accounted associates and joint ventur | 0 |
| 10a. Other income | -790 |
| 10b. Other expenses | -679 |
| Other income/expenses | -111 |
| Profit before goodwill impairments | -52 |
| 11. Goodwill impairments | 0 |
| Operating profit/loss (EBIT) | -52 |
| Financing costs | 53 |
| Taxes on income | 0 |
| Net income | 1 |
| attributable to non-controlling interests | 0 |
| attributable to shareholders of Talanx AG | 1 |


| Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q4 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -767 | -499 | -518 | -652 | -2.436 | -1.178 | -707 | -634 | -713 | 9.3\% |
| -767 | -499 | -518 | -652 | -2.436 | -1.178 | -707 | -634 | -713 | 9.3\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| -760 | -516 | -501 | -661 | -2.437 | -1.184 | -702 | -666 | -708 | 7.2\% |
| 288 | -33 | -31 | -4 | 220 | 509 | -30 | -89 | -109 | 2866.2\% |
| 282 | -26 | -35 | 5 | 226 | 510 | -30 | -80 | -107 | -2427.9\% |
| -1 | 9 | -13 | 0 | -4 | 5 | -5 | 23 | -7 | -4293.4\% |
| -326 | -477 | -375 | -365 | -1.543 | -420 | -430 | -829 | -634 | 73.9\% |
| -335 | -494 | -359 | -373 | -1.562 | -415 | -467 | -838 | -645 | 73.1\% |
| 9 | 17 | -15 | 8 | 19 | -5 | 37 | 9 | 11 | 36.2\% |
| -136 | -138 | -147 | -222 | -644 | -174 | -216 | -253 | -253 | 13.8\% |
| -126 | -129 | -137 | -235 | -626 | -179 | -191 | -229 | -239 | 2.0\% |
| -11 | -9 | -10 | 13 | -17 | 5 | -25 | -24 | -13 | -206.9\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | -16 | 0 | -62.3\% |
| 1 |  | 13 | -21 | -6 | 6 | -17 | 23 | -5 | -74.2\% |
| -1 | -1 | -13 | 21 | 6 | -6 | 17 | -38 | 5 | -74.2\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -244.3\% |
| -16 | -16 | -16 | -16 | -63 | -15 | -15 | -15 | -15 | -6.7\% |
| -30 | -33 | -31 | -33 | -128 | -31 | -31 | -33 | -41 | 22.5\% |
| 14 | 17 | 15 | 17 | 64 | 16 | 16 | 18 | 26 | 49.2\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -244.3\% |
| 15 | 18 | 15 | 17 | 65 | 16 | 16 | 18 | 26 | 49.9\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| -180 | -197 | -186 | -231 | -794 | -182 | -164 | -195 | -388 | 68.3\% |
| -157 | -166 | -164 | -184 | -671 | -151 | -137 | -164 | -369 | 100.9\% |
| -23 | -31 | -21 | -47 | -123 | -31 | -27 | -31 | -19 | -58.9\% |
| -9 | -14 | -6 | -30 | -59 | -15 | -11 | -13 | 6 | -121.5\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| -9 | -14 | -6 | -30 | -59 | -15 | -11 | -13 | 6 | -121.5\% |
| -14 | -14 | -14 | -14 | -55 | -13 | -14 | -13 | -12 | -8.5\% |
| 2 | 0 | 2 | -5 | -1 | 0 | 1 | 0 | 6 | -215.9\% |
| 3 | 0 | 5 | -11 | -3 | -1 | 2 | 0 | 13 | -215.9\% |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| 3 | 0 | 5 | -11 | -3 | -1 | 2 | 0 | 13 | -215.9\% |


| FY 2020 | FY 2021 | $\begin{aligned} & \text { FY } 2021 \text { vs. } \\ & \text { FY } 2020 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: |
| -2.436 | -3.232 | 32.7\% |
| -2.436 | -3.232 | 32.7\% |
| 0 | 0 | n/a |
| 0 | 0 | n/a |
| -2437 | -3261 | 33.8\% |
| 220 | 281 | 27.4\% |
| 226 | 293 | 29.8\% |
| -4 | 16 | -460.0\% |
| -1543 | -2313 | 49.9\% |
| -1.562 | -2.365 | 51.4\% |
| 19 | 52 | 167.8\% |
| -644 | -897 | 39.3\% |
| -626 | -839 | 33.9\% |
| -17 | -58 | 233.2\% |
| 0 | -16 | -9228.8\% |
| -6 | 7 | -219.7\% |
| 6 | -23 | -472.6\% |
| 0 | 0 | 24.2\% |
| -63 | -61 | -4.3\% |
| -128 | -137 | 7.1\% |
| 64 | 76 | 18.2\% |
| 0 | 0 | n/a |
| 0 | 0 | 24.2\% |
| 65 | 76 | 18.3\% |
| 0 | 0 | n/a |
| -794 | -930 | 17.2\% |
| -671 | -822 | 22.6\% |
| -123 | -108 | -12.3\% |
| -59 | -32 | -45.7\% |
| 0 | 0 | n/a |
| -59 | -32 | -45.7\% |
| -55 | -53 | -3.9\% |
| -1 | 7 | -634.6\% |
| -3 | 14 | -634.6\% |
| 0 | 0 | n/a |
| -3 | 14 | -634.6\% |


| Investment income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talanx Group | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020' | FY $2020{ }^{1}$ | Q1 2021 ${ }^{\text {' }}$ | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{gathered} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{gathered}$ | FY 2020' | FY 2021 | FY 2021 vs. FY 2020 |
| Ordinary investment income | 3.503 | 862 | 751 | 848 | 872 | 3.333 | 897 | 880 | 906 | 1.022 | 17.2\% | 3.333 | 3.706 | 11.2\% |
| of which current income from interest | 2.713 | 699 | 606 | 628 | 600 | 2.532 | 647 | 633 | 650 | 691 | 15.3\% | 2.532 | 2.622 | 3.5\% |
| of which dividends | 75 | 17 | 12 | 71 | 37 | 137 | 22 | 31 | 17 | 16 | -56.0\% | 137 | 85 | -37.6\% |
| of which current income from real estate | 332 | 74 | 71 | 68 | 93 | 306 | 71 | 85 | 94 | 112 | 20.2\% | 306 | 362 | 18.1\% |
| Extraordinary investment income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Realised net gains/losses on disposal of investments | 938 | 197 | 128 | 509 | 371 | 1.206 | 395 | 333 | 330 | 259 | -30.3\% | 1.206 | 1.318 | 9.3\% |
| Unrealised gains/losses of investments | 131 | -69 | 105 | 4 | 37 | 77 | -33 | -6 | -11 | 75 | 102.2\% | 77 | 25 | -68.1\% |
| Depreciation of and impairment losses/reversals of impairment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| losses on investment | -169 | -98 | -85 | -41 | -78 | -301 | -67 | -68 | -60 | -70 | -10.1\% | -301 | -265 | -12.1\% |
| Other investment expenses | 272 | 70 | 63 | 72 | 80 | 284 | 67 | 83 | 77 | 96 | 20.1\% | 284 | 323 | 13.6\% |
| Income from assets under own management | 4.130 | 822 | 836 | 1.250 | 1.123 | 4.030 | 1.125 | 1.057 | 1.088 | 1.190 | 6.0\% | 4.030 | 4.460 | 10.7\% |
| Net interest income from funds withheld and contract deposits | 190 | 81 | 46 | 24 | 59 | 210 | 127 | 38 | 39 | 50 | -14.3\% | 210 | 255 | 21.3\% |
| Net income from investment contracts | 3 | 1 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | , | -10.8\% | 0 | 5 | 1182.2\% |
| Total net investment income | 4.323 | 903 | 882 | 1.274 | 1.181 | 4.240 | 1.253 | 1.096 | 1.128 | 1.241 | 5.1\% | 4.240 | 4.718 | 11.3\% |
| of which Industrial Lines | 291 | 35 | 74 | 66 | 81 | 256 | 79 | 65 | 81 | 82 | 1.5\% | 256 | 307 | 19.9\% |
| of which Retail Germany - Property/Casaulty | 119 | 14 | 25 | 25 | 24 | 88 | 29 | 24 | 26 | 51 | 112.2\% | 88 | 130 | 47.0\% |
| of which Retail Germany - Life | 1.831 | 315 | 393 | 729 | 511 | 1.949 | 619 | 515 | 469 | 449 | -12.2\% | 1.949 | 2.052 | 5.3\% |
| of which Retail International | 392 | 93 | 79 | 82 | 84 | 337 | 100 | 100 | 87 | 99 | 17.8\% | 337 | 386 | 14.3\% |
| of which Property/Casualty Reinsurance | 1.097 | 299 | 172 | 259 | 286 | 1.016 | 278 | 324 | 411 | 352 | 23.3\% | 1.016 | 1.365 | 34.4\% |
| of which Life/Health Reinsurance | 687 | 175 | 159 | 143 | 222 | 699 | 173 | 110 | 86 | 233 | 5.1\% | 699 | 602 | -13.8\% |
| of which Corporate Operations and Consolidation | -94 | -28 | -21 | -29 | -26 | -105 | -25 | -42 | -32 | -25 | -5.5\% | -105 | -124 | 17.6\% |
| Net return on investment | 3.5\% | 2.7\% | 2.7\% | 4.0\% | 3.5\% | 3.2\% | 3.5\% | 3.2\% | 3.3\% | 3.5\% | 0.0\% | 3.2\% | 3.4\% | 0.2\% pts. |
| Current return on investment | 2.8\% | 2.6\% | 2.2\% | 2.5\% | 2.5\% | 2.4\% | 2.6\% | 2.4\% | 2.5\% | 2.7\% | 0.3\% | 2.4\% | 2.6\% | 0.1\% pts. |
| Breakdown of assets under own management by asset class $\begin{array}{r}\text { 31/12/2019 }\end{array}$ |  |  |  |  |  |  |  |  |  |  | 31.12 .2021 vs. |  |  |  |
|  |  | 31/03/2020 | 30/06/2020 | 30/09/2020 | 1.12.2020 ' |  | 31.03.2021 ${ }^{\text {' }}$ | 30/06/2021 | 30/09/2021 | 31/12/2021 | 31.12.2020 |  |  |  |
| Investment property | 3.193 | 3.140 | 3.163 | 3.206 | 3.250 |  | 3.706 | 3.823 | 4.056 | 4.650 | 43.1\% |  |  |  |
| Shares in affiliated companies and participating interests | 398 | 412 | 417 | 419 | 572 |  | 582 | 604 | 605 | 511 |  |  |  |  |
| Shares in associates and joint ventures | 337 | 345 | 375 | 424 | 438 |  | 526 | 519 | 535 | 504 | 15.1\% |  |  |  |
| Loans and receivables |  |  |  |  |  |  |  |  |  |  | n/a |  |  |  |
| Loans including mortgage loans | 413 | 409 | 411 | 413 | 459 |  | 488 | 528 | 547 | 687 | 49.8\% |  |  |  |
| Loans and receivables due from government or quasi-governmental entities and fixed-income securities | 27.228 | 27.117 | 27.509 | 27.211 | 26.726 |  | 26.654 | 26.160 | 25.479 | 25.049 | -6.3\% |  |  |  |
| Held-to-maturity financial instruments | 336 | 313 | 336 | 370 | 474 |  | 443 | 433 | 373 | 356 | -25.0\% |  |  |  |
| Available-for-sale financial instruments |  |  |  |  |  |  |  |  |  |  | -25.0\% |  |  |  |
| Fixed-income securities | 81.483 | 80.361 | 83.785 | 85.308 | 86.742 |  | 87.853 | 89.763 | 91.542 | 92.634 | 6.8\% |  |  |  |
| Variable-yield securities | 2.067 | 2.326 | 2.296 | 2.431 | 2.725 |  | 2.869 | 3.101 | 3.357 | 3.765 | 38.2\% |  |  |  |
| Financial instruments at fair value through profit or loss |  |  |  |  |  |  |  |  |  |  | n/a |  |  |  |
| Fixed-income securities | 1.128 | 1.056 | 1.123 | 879 | 585 |  | 577 | 595 | 576 | 541 | -7.5\% |  |  |  |
| Variable-yield securities | 147 | 128 | 33 | 38 | 40 |  | 46 | 50 | 46 | 50 | 24.8\% |  |  |  |
| Financial instruments held for trading |  |  |  |  |  |  |  |  |  |  | n/a |  |  |  |
| Fixed-income securities | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | n/a21.0\% |  |  |  |
| Variable-yield securities | 122 | 98 | 105 | 116 | 135 |  | 128 | 142 | 149 | 164 |  |  |  |  |
| Derivatives | 321 | 395 | 326 | 296 | 307 |  | 266 | 283 | 285 | 341 | 11.1\% |  |  |  |
| Other investments | 5.465 | 6.578 | 5.928 | 6.004 | 5.849 |  | 6.863 | 6.651 | 6.922 | 6.821 | 16.6\% |  |  |  |
| Assets under own management at period end | 122.638 | 122.678 | 125.807 | 127.115 | 128.301 |  | 131.000 | 132.650 | 134.473 | 136.073 | 6.1\% |  |  |  |
| Average assets under own management |  | 122.658 | 124.243 | 126.461 | 127.708 |  | 129.651 | 131.825 | 133.562 | 135.273 | 5.9\% |  |  |  |



| 31/03/2021 | 30/06/2021 | 30/09/2021 | 31/12/2021 |
| :---: | :---: | :---: | :---: |
| 5\% | 5\% | 6\% | 6\% |
| 24\% | 23\% | 25\% | 25\% |
| 30\% | 30\% | 28\% | 28\% |
| 42\% | 42\% | 41\% | $41 \%$ |
| 100\% | 100\% | 100\% | 100\% |





Equity' by division incl. non-controlling interests

| Industrial Lines | $31 / 12 / 2019$ <br> of which non-controlling interests <br> Retail Germany <br> of which non-controlling interests <br> Retail International <br> of which non-controlling interests <br> Reinsurance <br> of which non-controlling interests <br> Corporate Operations <br> of which non-controlling interests <br> Consolidation <br> of which non-controlling interests <br> Total equity <br> Group equity <br> Non-controlling interests$\quad$2.352$\quad$11.166 |
| :--- | ---: | ---: |

Non-controlling interests
1 Equity for the divisions is def
2 Adjusted according to IAS 8

## Combined ratios by divison

|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 $\mathbf{2 0 2 0}^{1}$ | FY $2020{ }^{1}$ | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\begin{array}{r} \text { Q4 } 2021 \text { vs. } \\ \text { Q4 } 2020 \\ \hline \end{array}$ | FY $2020{ }^{1}$ | FY 2021 | $\begin{gathered} \text { FY } 2021 \text { vs. FY } \\ 2020 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talanx Group - Property/Casualty | 98.3\% | 99.8\% | 102.7\% | 99.7\% | 101.7\% | 100.9\% | 96.1\% | 95.7\% | 100.9\% | 98.0\% | -3.7\% pts. | 101.0\% | 97.7\% | -3.3\% pts. |
| of which loss ratio | 69.5\% | 71.4\% | 73.9\% | 72.9\% | 73.1\% | 72.7\% | 69.2\% | 67.6\% | 74.2\% | 69.1\% | -4.0\% pts. | 72.9\% | 70.1\% | -2.8\% pts. |
| of which expense ratio | 29.0\% | 28.6\% | 29.1\% | 27.0\% | 28.8\% | 28.4\% | 26.9\% | 28.3\% | 27.0\% | 29.1\% | 0.3\% pts. | 28.4\% | 27.8\% | $-0.5 \%$ pts. |
| Primary Insurance | 98.3\% | 99.8\% | 97.7\% | 99.2\% | 98.9\% | 98.9\% | 94.1\% | 95.7\% | 99.5\% | 98.9\% | $0.0 \%$ pts. | 98.9\% | 97.1\% | -1.8\% pts. |
| of which loss ratio | 70.2\% | 73.3\% | 69.5\% | 72.4\% | 72.7\% | 72.0\% | 68.7\% | 71.4\% | 74.3\% | 71.3\% | -1.4\% pts. | 72.0\% | 71.5\% | -0.5\% pts. |
| of which expense ratio | 28.1\% | 26.4\% | 28.2\% | 26.8\% | 26.4\% | 26.9\% | 25.4\% | 24.3\% | 25.2\% | 27.5\% | $1.1 \%$ pts. | 26.9\% | 25.6\% | -1.3\% pts. |
| Industrial Lines | 101.4\% | 101.6\% | 107.7\% | 105.0\% | 103.8\% | 104.6\% | 98.7\% | 98.1\% | 99.1\% | 98.9\% | $-5.0 \%$ pts. | 104.6\% | 98.7\% | $-5.9 \%$ pts. |
| of which loss ratio | 79.9\% | 83.6\% | 84.4\% | 86.6\% | 82.8\% | 84.4\% | 81.8\% | 81.0\% | 81.0\% | 80.1\% | -2.7\% pts. | 84.4\% | 80.9\% | $-3.4 \%$ pts. |
| of which expense ratio | 21.4\% | 18.0\% | 23.3\% | 18.3\% | 21.5\% | 20.2\% | 16.9\% | 17.0\% | 18.1\% | 18.8\% | $-2.7 \%$ pts. | 20.2\% | 17.7\% | $-2.5 \%$ pts. |
| Retail Germany - Property/Casualty | 99.0\% | 103.8\% | 90.1\% | 93.6\% | 93.7\% | 95.4\% | 84.2\% | 99.7\% | 108.0\% | 105.7\% | 11.9\% pts. | 95.4\% | 99.2\% | $3.8 \%$ pts. |
| of which loss ratio | 61.0\% | 67.1\% | 55.0\% | 55.8\% | 72.2\% | 61.9\% | 49.6\% | 72.0\% | 80.3\% | 61.4\% | -10.8\% pts. | 61.9\% | 65.2\% | $3.3 \%$ pts. |
| of which expense ratio | 38.0\% | 36.7\% | 35.0\% | 37.8\% | 21.5\% | 33.4\% | 34.6\% | 27.7\% | 27.7\% | 44.2\% | 22.7\% pts. | 33.4\% | 33.9\% | $0.5 \%$ pts. |
| Retail International - Property/Casualty | 95.5\% | 96.6\% | 91.8\% | 95.9\% | 96.1\% | 95.2\% | 93.9\% | 91.8\% | 97.0\% | 96.2\% | 0.1\% pts. | 95.2\% | 94.8\% | -0.4\% pts. |
| of which loss ratio | 65.8\% | 67.2\% | 62.0\% | 65.8\% | 63.4\% | 64.7\% | 64.0\% | 61.7\% | 66.0\% | 66.1\% | 2.7\% pts. | 64.7\% | 64.5\% | $-0.2 \%$ pts. |
| of which expense ratio | 29.6\% | 29.3\% | 29.7\% | 30.1\% | 32.7\% | 30.5\% | 29.8\% | 30.1\% | 30.9\% | 30.1\% | $-2.7 \%$ pts. | 30.5\% | 30.2\% | $-0.2 \%$ pts. |
| Property/Casualty Reinsurance | 98.2\% | 99.8\% | 104.8\% | 99.6\% | 102.1\% | 101.6\% | 96.2\% | 95.8\% | 101.5\% | 97.2\% | -4.9\% pts. | 101.6\% | 97.7\% | $-3.9 \%$ pts. |
| of which loss ratio | 69.0\% | 70.1\% | 75.6\% | 72.7\% | 72.7\% | 72.8\% | 68.4\% | 66.1\% | 74.8\% | 67.7\% | -5.0\% pts. | 72.8\% | 69.3\% | $-3.5 \%$ pts. |
| of which expense ratio | 29.5\% | 29.9\% | 29.6\% | 27.3\% | 29.6\% | 29.1\% | 27.9\% | 30.0\% | 27.1\% | 29.8\% | $0.2 \%$ pts. | 29.1\% | 28.7\% | $-0.4 \%$ pts. |

## Combined ratios by Retail International core market

|  | FY 2019 | Q1 2020 | Q2 2020 | Q3 2020 | Q4 2020 | FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Poland: Warta | 90.7\% | 89.4\% | 92.0\% | 89.7\% | 97.1\% | 92.1\% |
| of which loss ratio | 64.1\% | 62.3\% | 64.0\% | 64.3\% | 68.4\% | 64.8\% |
| of which expense ratio | 26.6\% | 27.1\% | 28.1\% | 25.4\% | 28.7\% | 27.3\% |
| Poland: TU Europa | 89.8\% | 99.0\% | 85.6\% | 91.9\% | 98.6\% | 94.1\% |
| of which loss ratio | 20.5\% | 27.3\% | 12.4\% | 18.1\% | 18.0\% | 19.5\% |
| of which expense ratio | 69.3\% | 71.7\% | 73.2\% | 73.8\% | 80.6\% | 74.6\% |
| Turkey | 112.0\% | 110.9\% | 110.6\% | 109.3\% | 108.8\% | 109.9\% |
| of which loss ratio | 87.0\% | 88.6\% | 87.3\% | 83.8\% | 76.6\% | 84.1\% |
| of which expense ratio | 23.2\% | 20.9\% | 22.0\% | 24.6\% | 33.1\% | 25.1\% |
| Italy2 | 88.7\% | 89.6\% | 80.0\% | 87.5\% | 84.9\% | 85.5\% |
| of which loss ratio | 63.1\% | 65.5\% | 56.2\% | 63.5\% | 58.8\% | 61.1\% |
| of which expense ratio | 25.6\% | 24.1\% | 23.8\% | 23.9\% | 26.1\% | 24.5\% |
| Brazil | 96.1\% | 97.2\% | 92.8\% | 106.4\% | 98.2\% | 98.5\% |
| of which loss ratio | 68.7\% | 69.7\% | 64.4\% | 70.1\% | 66.2\% | 67.7\% |
| of which expense ratio | 27.4\% | 27.6\% | 28.4\% | 36.3\% | 32.1\% | 30.8\% |
| Chile | 104.2\% | 97.7\% | 91.8\% | 88.1\% | 87.6\% | 91.5\% |
| of which loss ratio | 72.5\% | 67.5\% | 55.5\% | 54.6\% | 50.4\% | 57.3\% |
| of which expense ratio | 31.7\% | 30.2\% | 36.3\% | 33.5\% | 37.3\% | 34.2\% |
| Mexico | 98.8\% | 96.8\% | 93.1\% | 99.8\% | 98.3\% | 97.0\% |
| of which loss ratio | 61.1\% | 59.8\% | 55.0\% | 63.2\% | 55.7\% | 58.4\% |


| Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | $\text { Q4 } 2021 \text { vs. }$ $\text { Q4 } 2020 \text { pts. }$ | FY 2020 | FY 2021 | FY 2021 vs. FY 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 93.2\% | 92.2\% | 96.1\% | 89.6\% | -7.5\% pts. | 92.1\% | 92.8\% | 0.7\% pts. |
| 66.6\% | 64.1\% | 67.7\% | 61.3\% | $-7.1 \%$ pts. | 64.8\% | 64.9\% | $0.1 \%$ pts. |
| 26.6\% | 28.1\% | 28.5\% | 28.3\% | -0.4\% pts. | 27.3\% | 27.9\% | $0.6 \%$ pts. |
| 94.2\% | 93.6\% | 80.0\% | 98.2\% | -0.4\% pts. | 94.1\% | 90.4\% | $-3.7 \%$ pts. |
| 17.9\% | 14.3\% | 20.9\% | 20.0\% | 2.0\% pts. | 19.5\% | 18.5\% | $-1.0 \%$ pts. |
| 76.3\% | 79.3\% | 59.1\% | 78.2\% | $-2.4 \%$ pts. | 74.6\% | 71.9\% | $-2.7 \%$ pts. |
| 109.2\% | 107.6\% | 129.4\% | 135.1\% | 26.3\% pts. | 109.9\% | 120.1\% | 10.2\% pts. |
| 83.7\% | 82.1\% | 105.0\% | 105.7\% | 29.0\% pts. | 84.1\% | 94.0\% | 9.8\% pts. |
| 24.7\% | 24.8\% | 23.7\% | 28.8\% | $-4.4 \%$ pts. | 25.1\% | 25.3\% | 0.2\% pts. |
| 76.0\% | 67.7\% | 75.3\% | 71.2\% | -13.7\% pts. | 85.5\% | 72.6\% | -13.0\% pts. |
| 51.7\% | 46.4\% | 45.5\% | 49.6\% | $-9.2 \%$ pts. | 61.1\% | 48.3\% | $-12.8 \%$ pts. |
| 24.3\% | 21.3\% | 29.8\% | 21.6\% | $-4.5 \%$ pts. | 24.5\% | 24.3\% | $-0.2 \%$ pts. |
| 99.9\% | 99.7\% | 105.3\% | 114.2\% | 16.0\% pts. | 98.5\% | 104.9\% | 6.4\% pts. |
| 67.6\% | 68.2\% | 70.9\% | 82.4\% | 16.2\% pts. | 67.7\% | 72.4\% | 4.7\% pts. |
| 32.3\% | 31.5\% | 34.4\% | 31.8\% | -0.2\% pts. | 30.8\% | 32.5\% | 1.7\% pts. |
| 95.1\% | 93.9\% | 91.5\% | 96.4\% | 8.8\% pts. | 91.5\% | 94.3\% | 2.8\% pts. |
| 67.5\% | 60.5\% | 63.4\% | 66.4\% | 16.0\% pts. | 57.3\% | 64.5\% | 7.2\% pts. |
| 27.6\% | 33.5\% | 28.1\% | 30.0\% | $-7.2 \%$ pts. | 34.2\% | 29.8\% | $-4.4 \%$ pts. |
| 97.6\% | 95.4\% | 98.2\% | 97.3\% | -1.0\% pts. | 97.0\% | 97.2\% | 0.2\% pts. |
| 58.7\% | 57.8\% | 59.7\% | 59.2\% | 3.5\% pts. | 58.4\% | 58.9\% | 0.4\% pts. |
| 38.9\% | 37.5\% | 38.5\% | 38.2\% | $-4.5 \%$ pts. | 38.6\% | 38.3\% | $-0.3 \%$ pts. |

[^0]
## Development of Solvency 2 capitalisation

$\begin{array}{llll}31 / 12 / 2017 & 31 / 12 / 2018 & 31 / 12 / 2019 & 31 / 12 / 2020 \\ 31 / 03 / 2021 & 30 / 06 / 2021 & 30 / 99 / 2021 & 31 / 12 / 2021\end{array}$

|  | 31/12/2017 | 31/12/2018 | 31/12/2019 | 31/12/2020 | 3103/2021 | 3006/2021 | 3009/202 | 31/12/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eligible Own Funds (excluding transitional) | 17.008 | 17.407 | 19.419 | 18.876 | 20.218 | 20.579 | 21.119 | n.a. |
| Solvency capital requirement (excluding transitional) | 8.259 | 8.345 | 9.224 | 9.179 | 9.394 | 9.810 | 10.363 | n.a. |
| Solvency 2 ratio (excluding transitional) | 206\% | 209\% | 211\% | 206\% | 215\% | 210\% | 204\% | n.a. |
| Market risk ratio | 44\% | 44\% | 43\% | 41\% | 42\% | 41\% |  |  |

As-if Solvency 2 CAR for the four German life entities
(excl. transitional)
n/a $\qquad$
$\qquad$ n/a $\qquad$ 208\% 224\% 269\% n.a

## Exchange rates for our key foreign currencies

|  | 1 corresponds to | Balance sheet (reporting date) |  |  |  |  |  |  |  |  | ement of income (average) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31/12/2019 | 31/03/2020 30066/2020 |  | 3009/2020 | 31/12/2020 | 31/03/2021 | 30/06/2021 | 3009/2021 | 31/12/2021 | FY 2020 | FY 2021 | FY 2021 vs. FY 2020 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUD | Australia | 1.6000 | 1.7943 | 1.6341 | 1.6451 | 1.6030 |  | 1.5846 |  | 1.5596 | 1.6533 | 1.5800 | -4.43\% |
| BRL | Brazil | 4.5128 | 5.6891 | 6.0509 | 6.5980 | 6.3706 | 6.7732 | 5.8928 | 6.2684 | 6.4086 | 5.8716 | 6.3833 | 8.72\% |
| CAD | Canada | 1.4620 | 1.5604 | 1.5318 | 1.5675 | 1.5704 | 1.4779 | 1.4728 | 1.4748 | 1.4491 | 1.5326 | 1.4882 | -2.90\% |
| CNY | China | 7.8181 | 7.7771 | 7.9203 | 7.9746 | 8.0199 | 7.6834 | 7.6805 | 7.4841 | 7.2297 | 7.8887 | 7.6408 | -3.14\% |
| GBP | United Kin | 0.8520 | 0.8868 | 0.9125 | 0.9126 | 0.9041 | 0.8520 | 0.8578 | 0.8608 | 0.8393 | 0.8869 | 0.8617 | -2.84\% |
| JPY | Japan | 122.1900 | 118.9200 | 120.6400 | 123.7700 | 126.6900 | 129.8900 | 131.4500 | 129.6400 | 130.5000 | 121.8977 | 130.0415 | 6.88\% |
| MXN | Mexico | 21.0814 | 26.2507 | 25.9442 | 26.1536 | 24.4152 | 24.0654 | 23.5966 | 23.7584 | 23.2733 | 24.4614 | 24.0952 | 1.50\% |
| PLN | Poland | 4.2576 | 4.5470 | 4.4554 | 4.5463 | 4.5224 | 4.6554 | 4.5181 | 4.6325 | 4.5982 | 4.4481 | 4.5699 | 2.74\% |
| USD | USA | 1.1190 | 1.0954 | 1.1196 | 1.1708 | 1.2291 | 1.1730 | 1.1894 | 1.1576 | 1.1344 | 1.1449 | 1.1853 | 3.53\% |


[^0]:    Adjusted according to IAS 8
    2 without Amissima

